

Volatility and Crisis: Three Lessons for Developing Countries

Norman Loayza

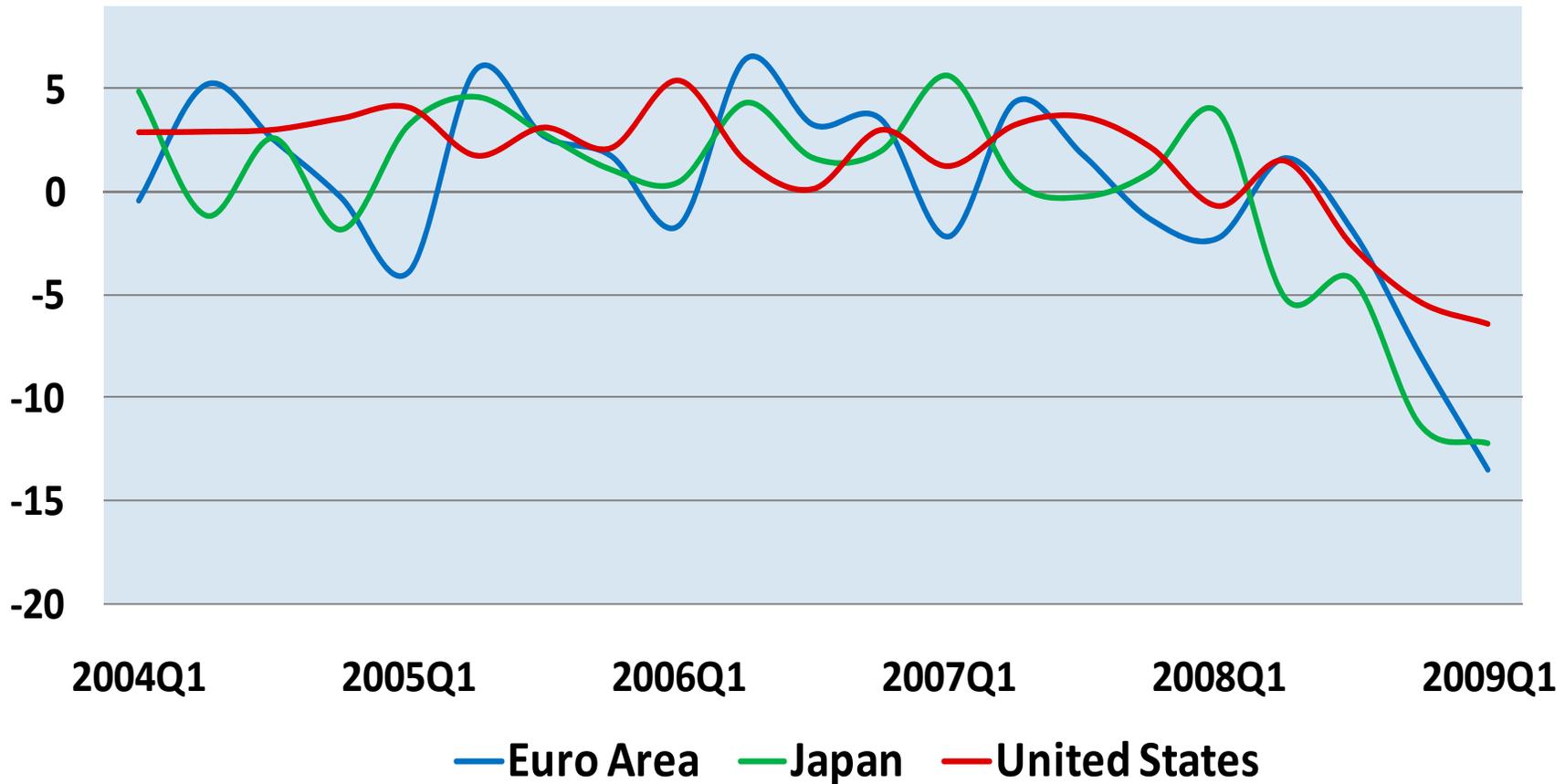
World Bank

The Big Scare...

- ***Just one year ago,***
 - Developing countries faced **collapsing,**
 - world production
 - world trade
 - remittances
 - capital inflows
 - investor confidence

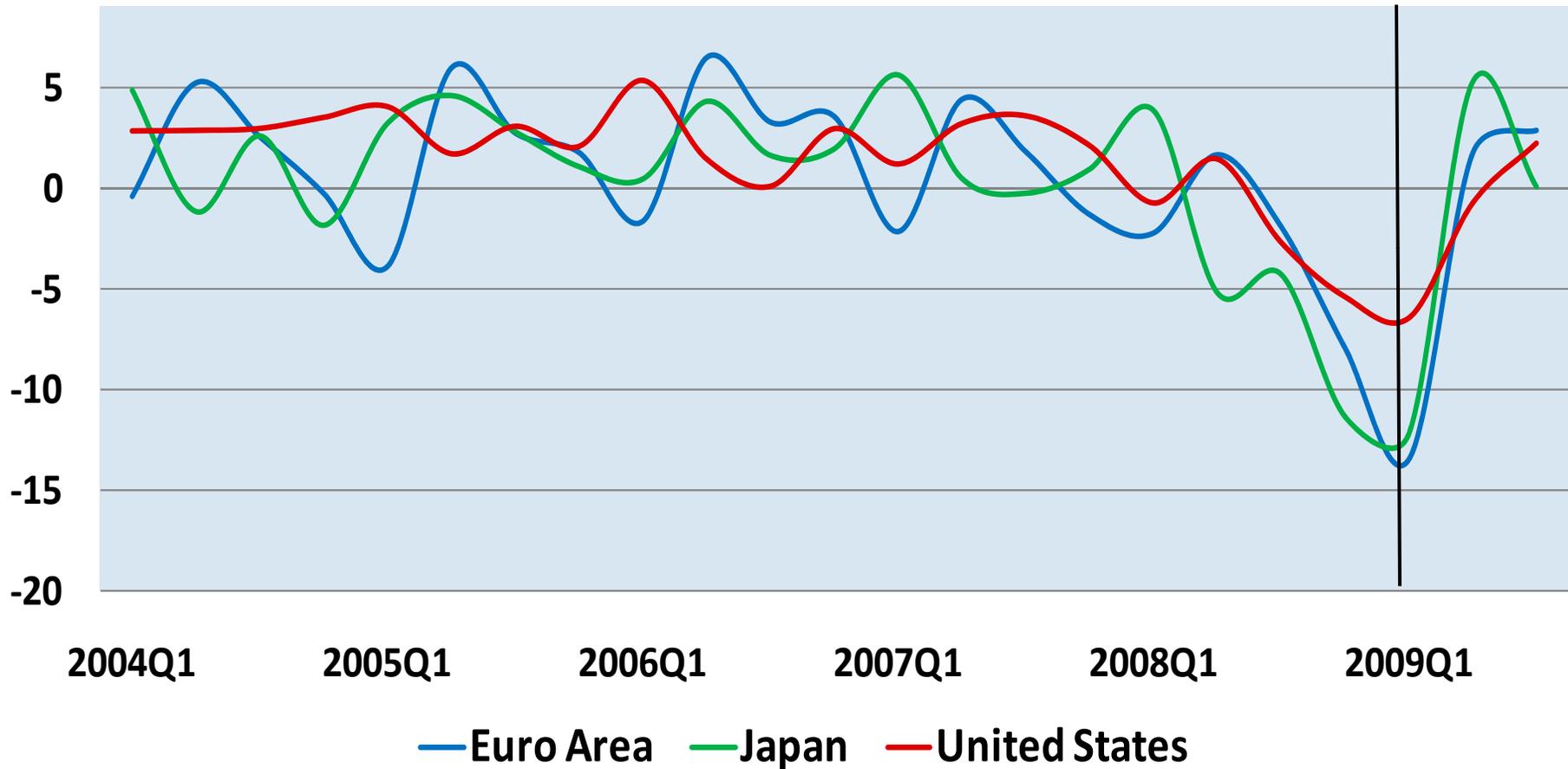
Collapsing world demand

Real GDP Growth in Advanced Countries
QoQ annualized growth (%), 2004 Q1 – 2009 Q1



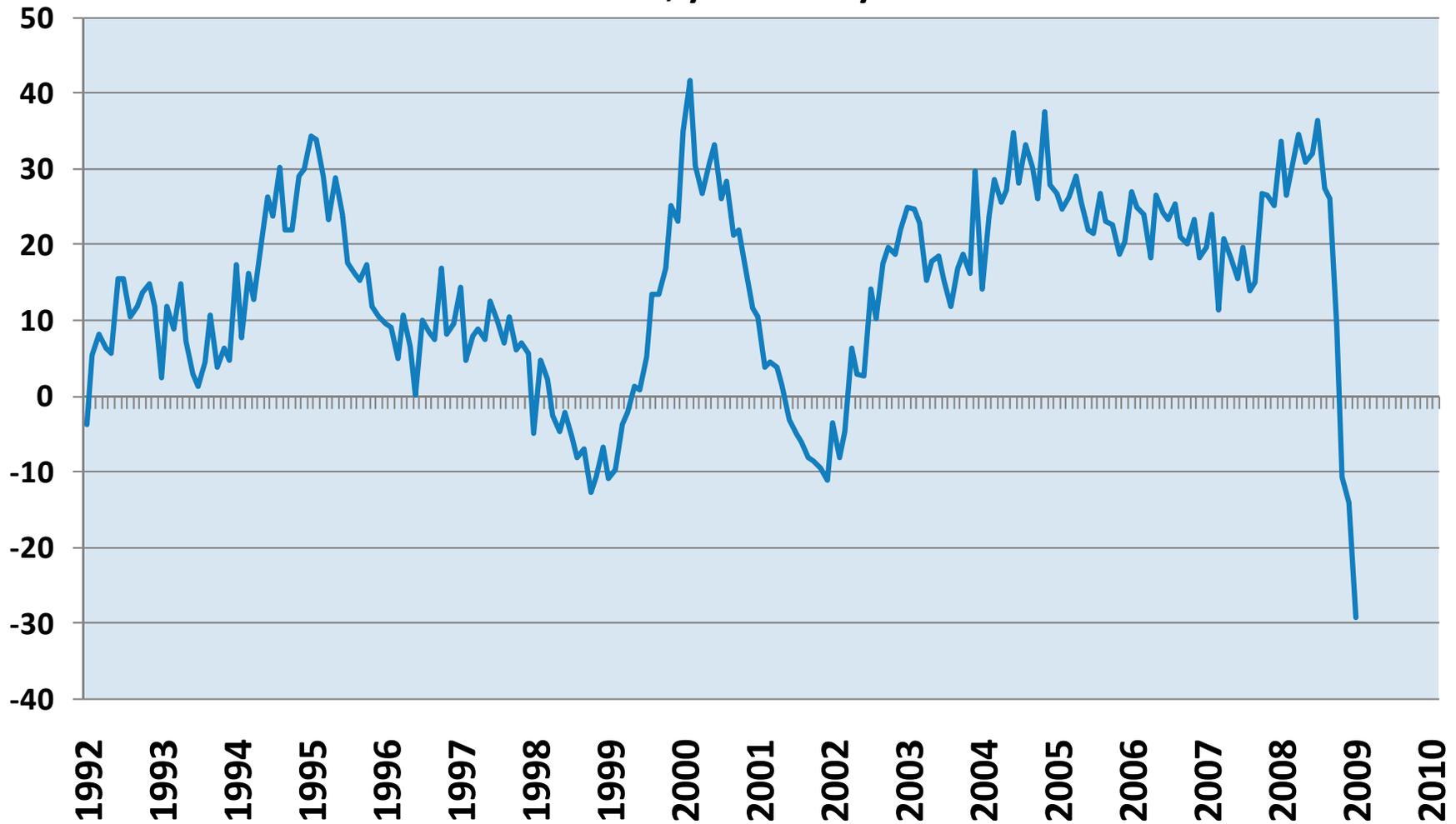
Collapsing world demand... and recovery

Real GDP Growth in Advanced Countries
QoQ annualized growth (%), 2004 Q1 – 2009 Q3



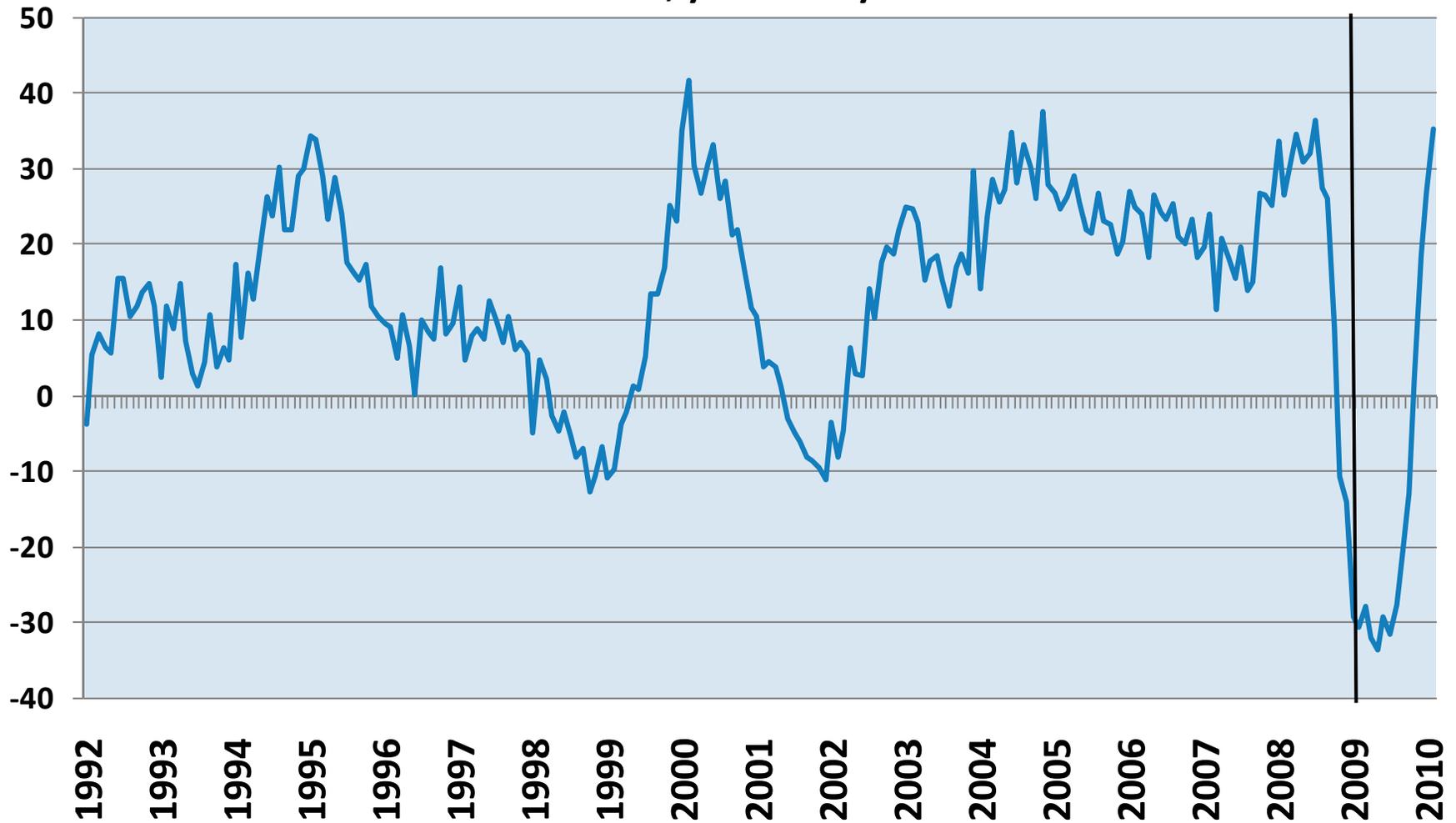
Collapsing developing country exports

Growth (%) in nominal exports of developing countries, year-over-year



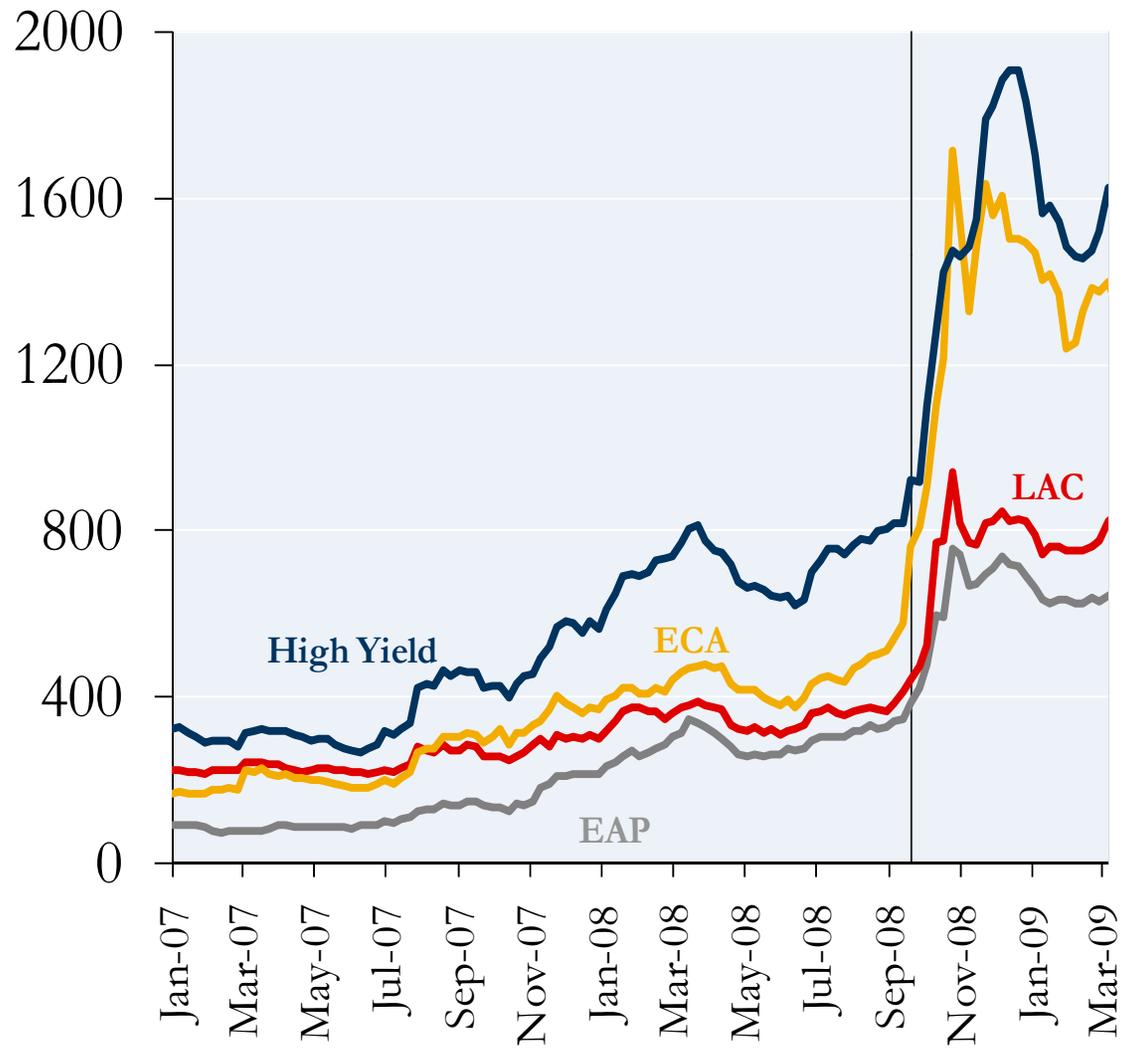
Collapsing developing country exports... and recovery

Growth (%) in nominal exports of developing countries, year-over-year



Collapsing investors' confidence

Corporate EMBI & U.S. High Yield Bond Spread
In basis points



Collapsing investors' confidence... and recovery

Corporate EMBI & U.S. High Yield Bond Spread
In basis points



A remarkable recovery...

- In almost all dimensions of the crisis
- Most developing countries showed notable resilience

What have we learned?

- Contrary to popular claims,
 - The 2008 world financial crisis was **not so unique** that it invalidated our knowledge
 - In fact, it **confirmed the lessons** drawn from years of experience and research
 - *especially on volatility and vulnerability*

1. Self-inflicted crises are the worst
(or, stop blaming globalization...)

Openness and vulnerability (I)

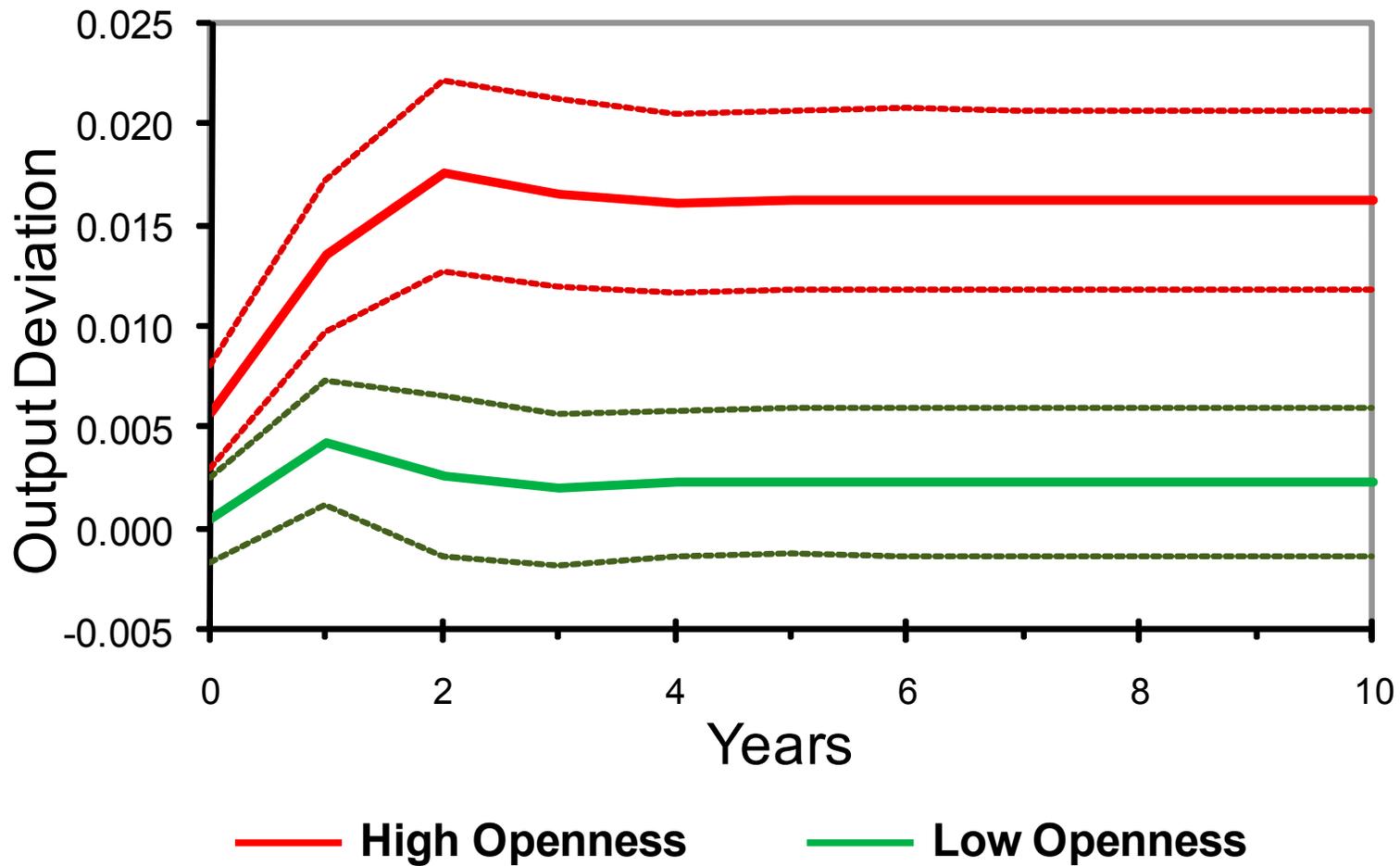
- Does openness lead to more vulnerability to external shocks?

→ YES

- Evidence from the aftermath of this crisis:
 - Lane and Milesi-Ferretti (2010)
 - Calderón and Didier (2009)

Loayza and Raddatz (2007):

THE EFFECT OF A TERMS-OF-TRADE SHOCK



Yes, openness leads to vulnerability, **but...**

- Vulnerability to external shocks is the **cost of doing business** in the modern world
 - *Victimization research analogy:*
 - *Who are most likely to suffer from crime?*

The real sources of volatility...

- Raddatz (2007): In low income countries,

Variance of GDP per capita	
Exogenous Shocks	Endogenous Shocks
<ul style="list-style-type: none">- Commodity price changes- Aid shocks- Climatic disasters- Famines and epidemics- Volatility of high-income countries- Interest rate shocks	<ul style="list-style-type: none">- Inflation- RER overvaluation- High public deficits- Political instability- Violent conflict
?	?

The real sources of volatility...

- Raddatz (2007): In low income countries,

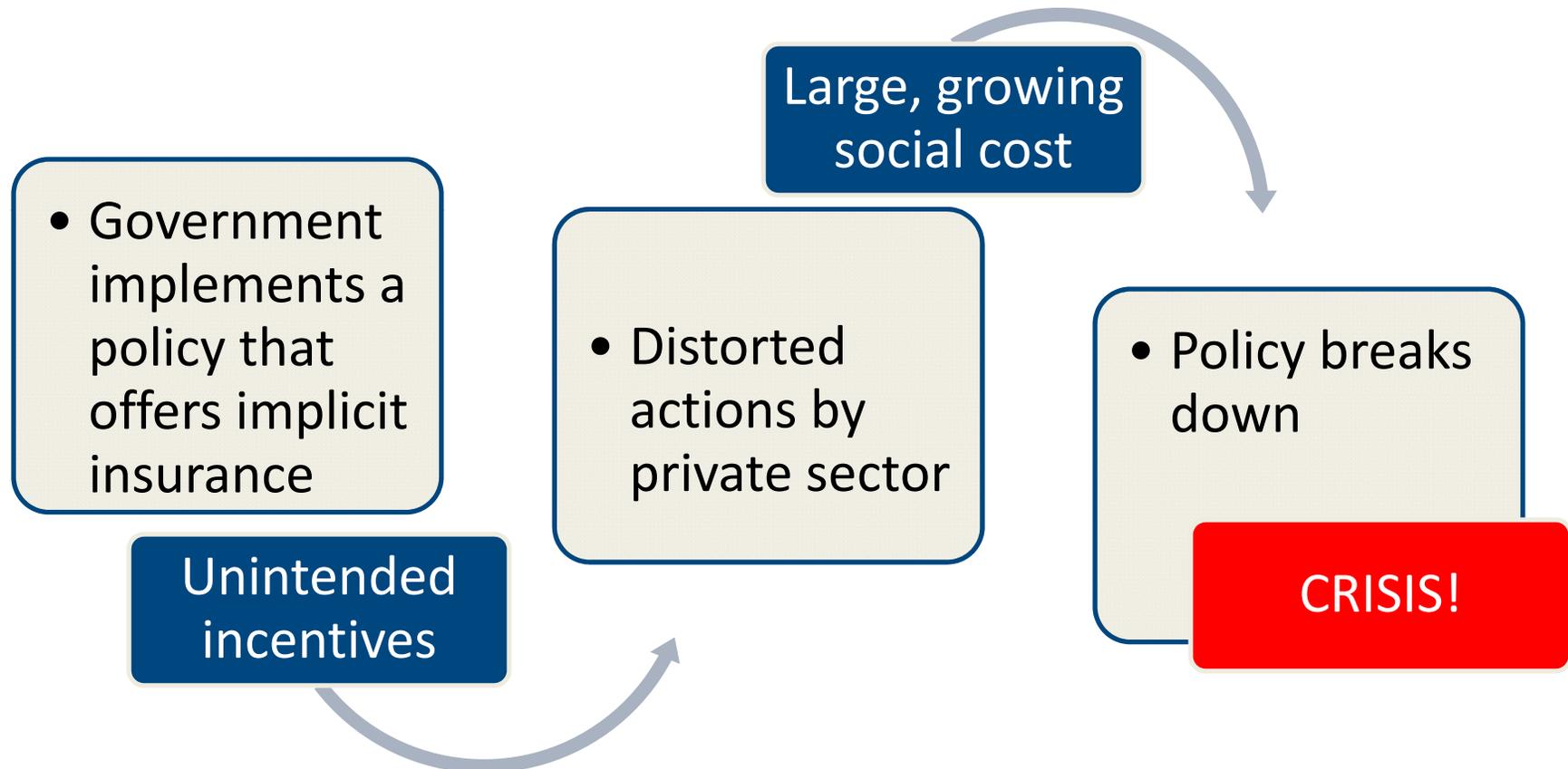
Variance of GDP per capita	
Exogenous Shocks	Endogenous Shocks
<ul style="list-style-type: none">- Commodity price changes- Aid shocks- Climatic disasters- Famines and epidemics- Volatility of high-income countries- Interest rate shocks	<ul style="list-style-type: none">- Inflation- RER overvaluation- High public deficits- Political instability- Violent conflict
11%	89%

So, should we just ignore external shocks?

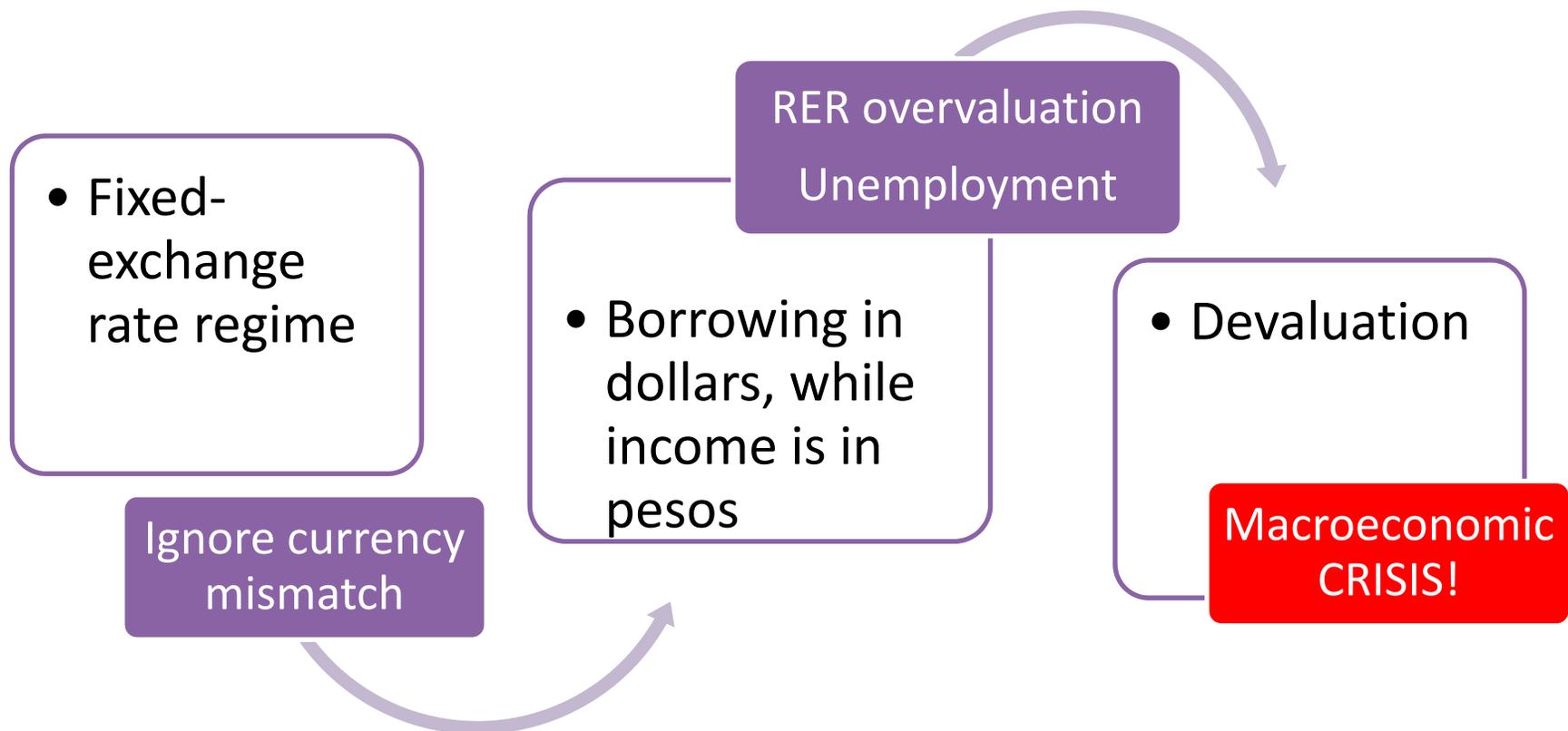
- **No!**
- If the economy is well-prepared, the harm from negative shocks can be **mitigated**
 - Prudent macro policies
 - » Blanchard, Faruqee, Das (2010)
 - » Calderón and Didier (2009)
 - Political stability
 - » Malik and Temple (2009)
 - » Loayza, Rancière, Servén, and Ventura (2007)
- *Another victimization research analogy...*
 - *For people in the streets, who are most likely to be victims of a crime?*

**2. Implicit insurance is
seldom sustainable, always distortionary,
and usually catastrophic
(or, don't promise what you can't deliver...)**

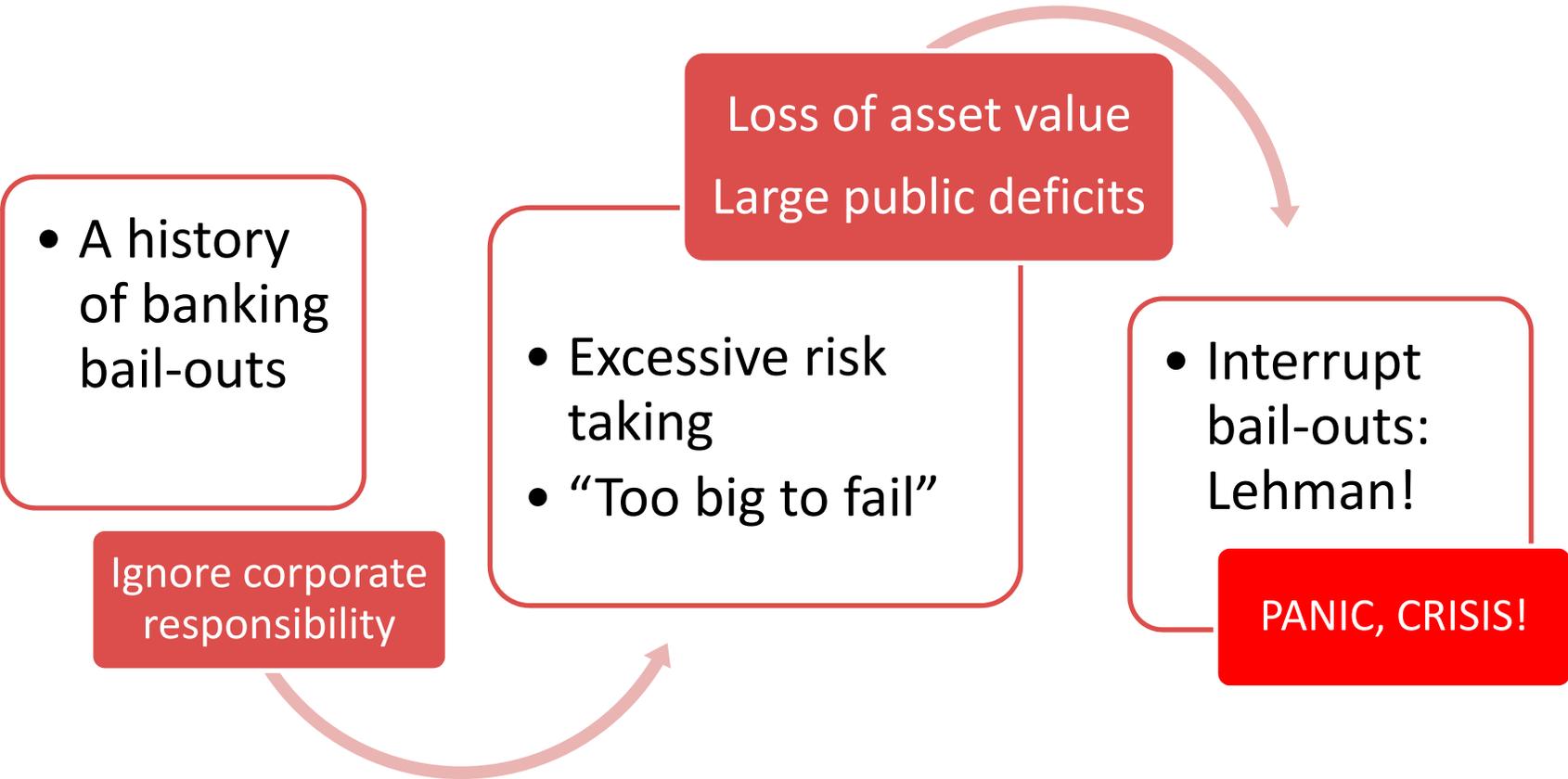
Chronicle of a Death Foretold...



A Death Foretold: Argentina's currency board 1990-2000



Another Death Foretold: U.S. current financial crisis



Stop bailouts!

- Easier said than done...
- But there are good precedents:
 - *Inflations, hyperinflations, and how they were ended:*
 - Central Banks stopped bailing out governments
 - Institutional rules that gave central bank autonomy and prevented fiscal dominance
 - Ex. Inflation targeting, used now by over 30 countries
 - » Mishkin and Schmidt-Hebbel (2007)

The challenge remains...

- Develop **fiscal** institutions and rules
 - » to avoid implicit, unsustainable insurance
 - » to stop bailouts

*We are in an ever-increasing cycle of risk-taking and too-big-to-fail bailouts... The [next] crisis will be bigger. Where will it come from? State and local government defaults? Pension funds? A new Asian Bubble? Default by Greece, Italy, or Ireland? **Who knows?***

John Cochrane, 2010

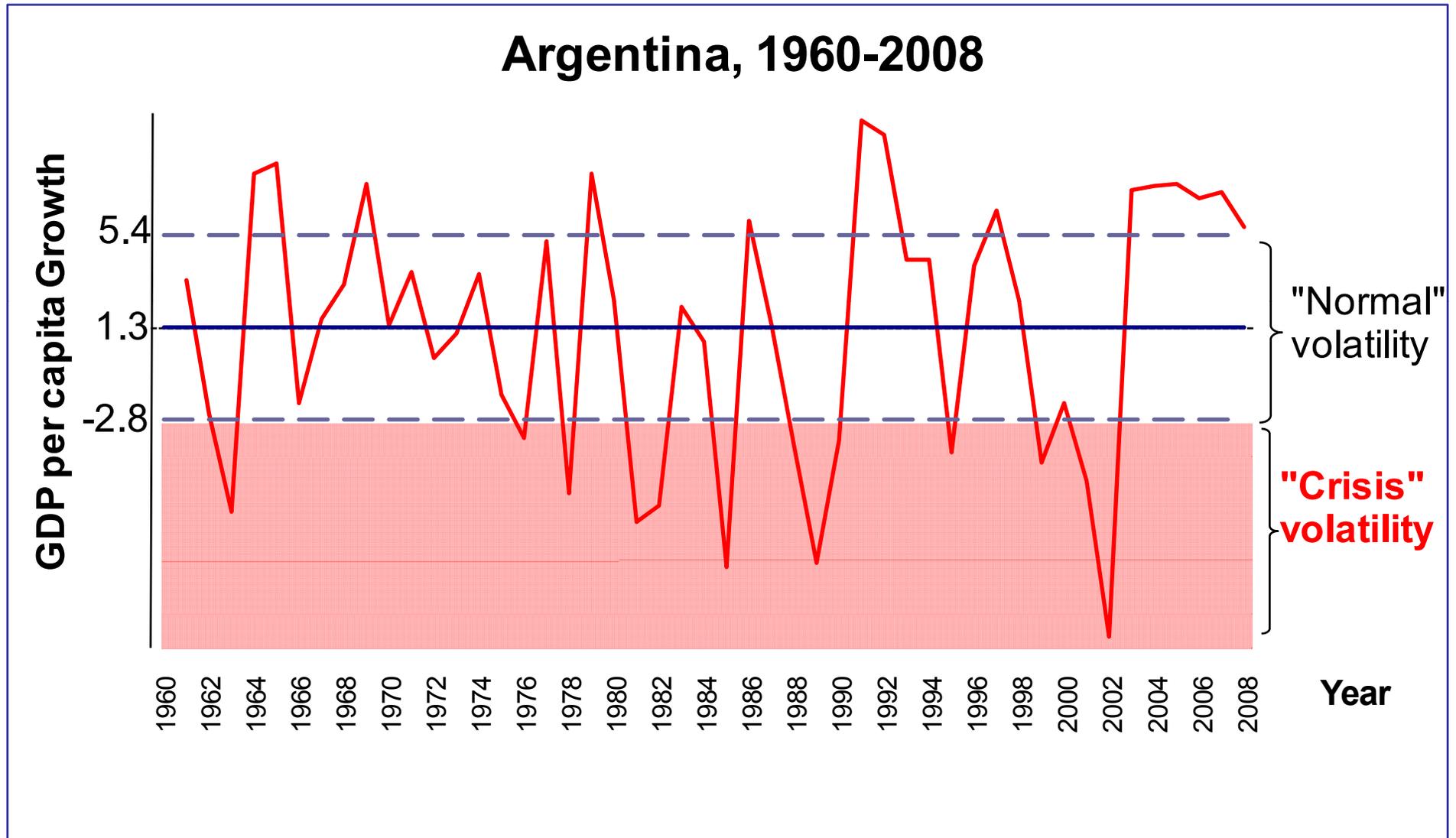
3. It's large fluctuations, not regular volatility, which harms the economy

(or, better frequent shakes than a big earthquake...)

The effect of macro volatility on long-run economic growth

- Ramey and Ramey (1995):
 - Macroeconomic volatility exerts a significant negative impact on long-run growth
- Hnatkovska and Loayza (2005):
 - Decompose volatility into “normal” and “crisis” components
 - Only the negative effect of “crisis” volatility is statistically significant and **4 times** larger than the effect of “normal” volatility

Normal and Crisis Volatility



Good volatility?

- Small doses of certain types of volatility can serve as “vaccine” against large recessions
- When is volatility good?
 - When it reflects flexibility in the allocation of resources and the communication of information
 - Changes in relative prices
 - » *Decrease real wages to reduce unemployment*
 - » *Depreciate real exchange rate to reduce trade deficit*
 - Changes in asset values
 - » *Decrease in stock market value of failing enterprises*

The Dot Com Crisis and the Subprime Mortgage Crisis: Why so different effects?

- Dot Com Crisis:
 - Wiped out \$5 trillion in market value from March 2000 to October 2002
 - But, no financial crisis and only a mild recession
- Subprime Mortgage Crisis:
 - Subprime mortgage losses around \$400 billion
 - Yet, enormous financial crisis and large recession
- The difference?
 - » *No price adjustment and market breakdown!*

Chile and Russia: Two different reactions to the external crisis (Blanchard, Faruquee, Das, 2010)

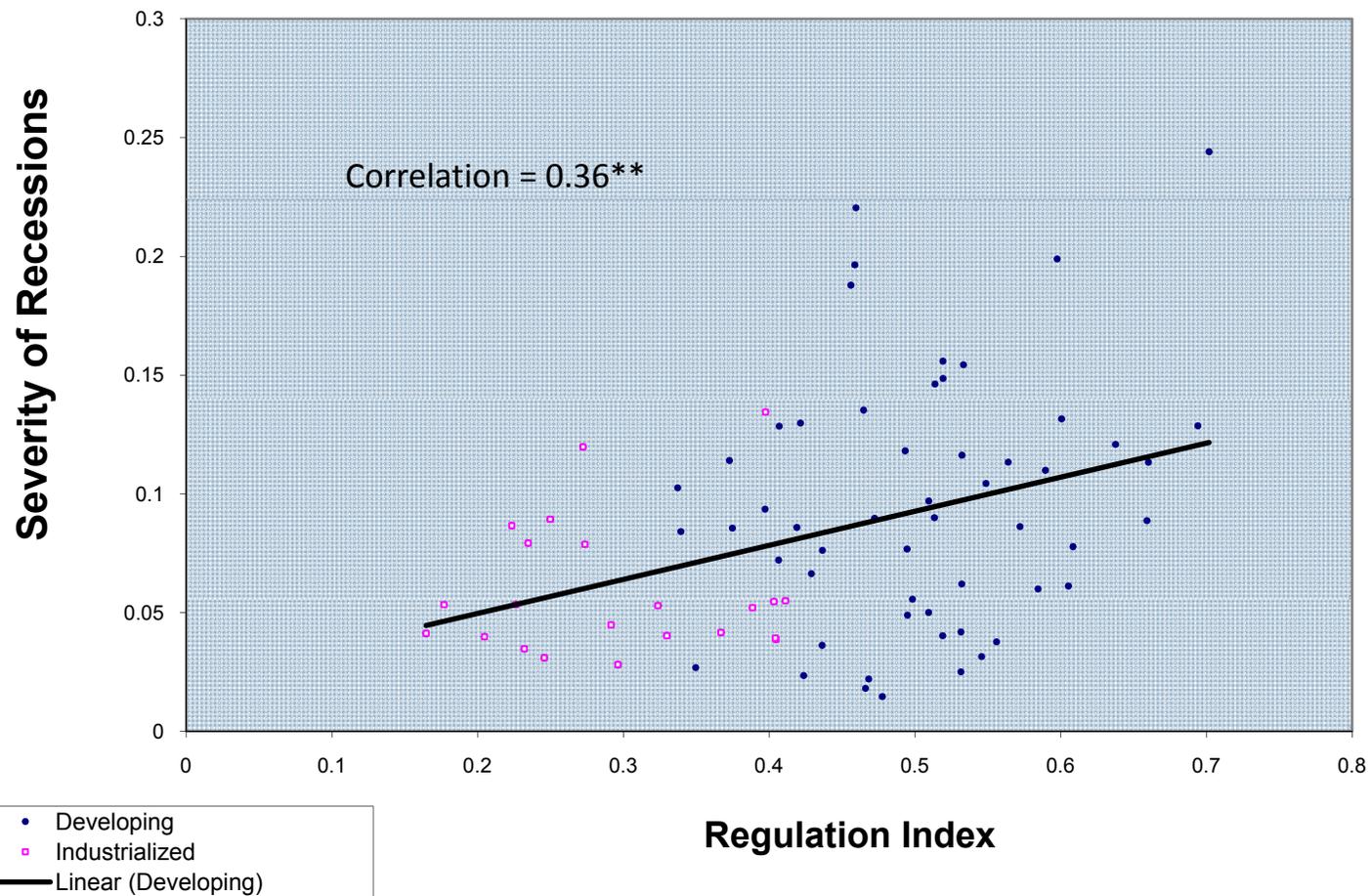
- Both countries are large commodity producers
- Both received a large trade shock
- Both are financially integrated with the world
- Russia had larger FX reserves relative to short-term debt than Chile
- *So, did Russia fare better with the crisis?*
 - » **NO!**
- Chile did better,
 - » More effective fiscal stabilization mechanism
 - » More flexible exchange rate regime
 - Early exchange rate depreciation prevented speculative outflows

Shock absorbers, Escape Valves, Safety Switches...

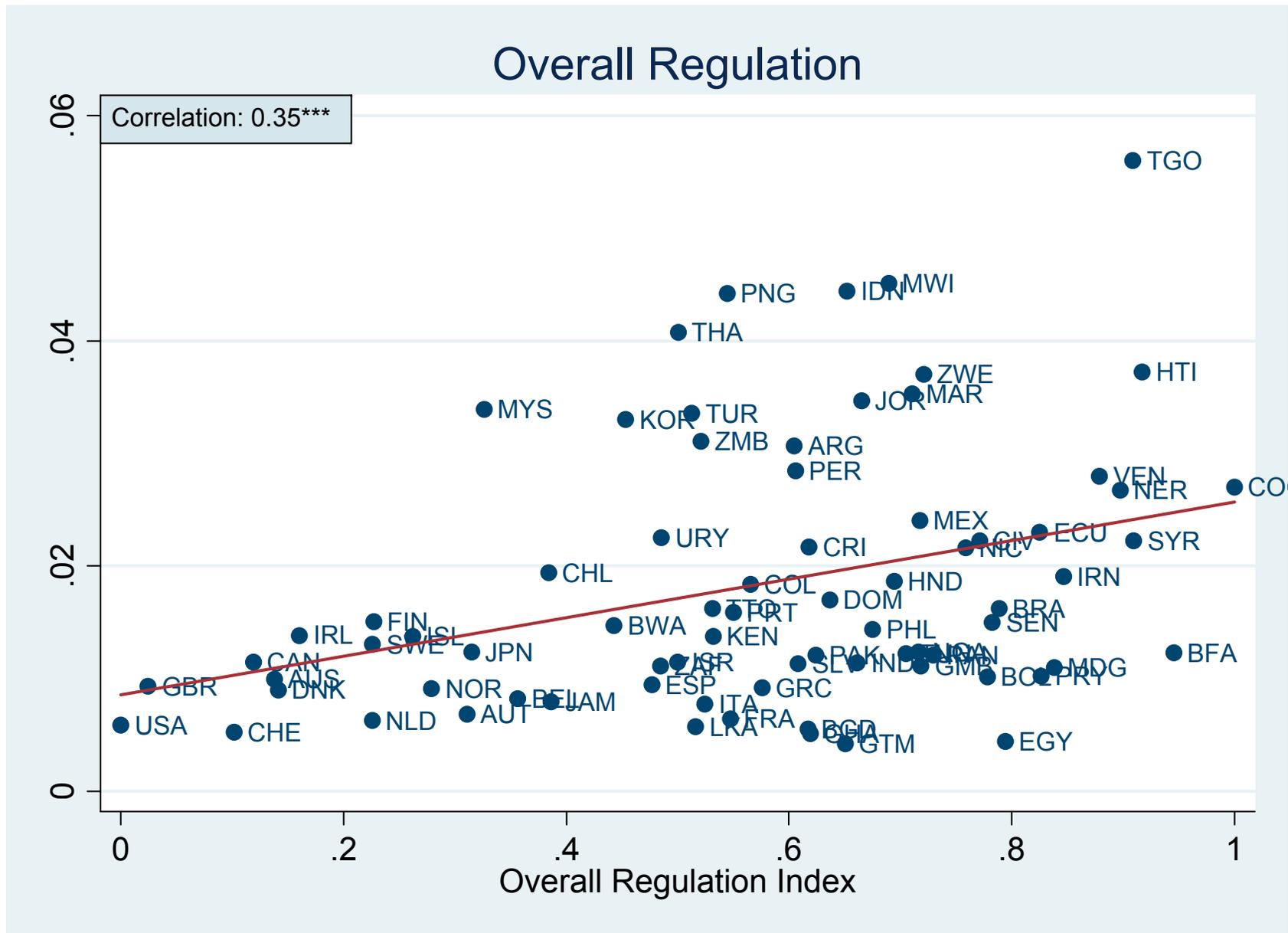
- The economy needs these mechanisms to adjust continuously and grow
- Macroeconomic stabilization policies
 - » Counter-cyclical fiscal policies
 - » Responsive monetary and exchange rate policies
- Microeconomic flexibility (e.g., Collier and Goderis, 2009)
 - » Flexible entry and exit of firms
 - » Flexible labor markets
- *The quasi-paradox is that in order to avoid abrupt fluctuations, the economy needs constant movement and adjustment*

Bergoing, Loayza and Repetto (2004):

Severity of Recessions and Regulatory Burden



Loayza, Oviedo, and Servén (2010):



In summary...

1. *Domestic policies and institutions continue to be the main drivers of volatility and crisis*
2. *Unsustainable implicit insurance and the practice of bailouts are usually behind the worst crises*
3. *Flexibility to adjust to new conditions is the best antidote against large macroeconomic disruptions*

Volatility and Crisis: Three Lessons for Developing Countries

Norman Loayza

World Bank