



### **RENAISSANCE CAPITAL**

FRONTIER, EMERGING AND CONVERGING MARKETS



## THE FASTEST BILLION

**PRIVATE & CONFIDENTIAL** 

### www.fastestbillion.com

Available also on Amazon

September 2013

Twitter: @RencapMan

@ NdebeleNothando

@YvonneMhango

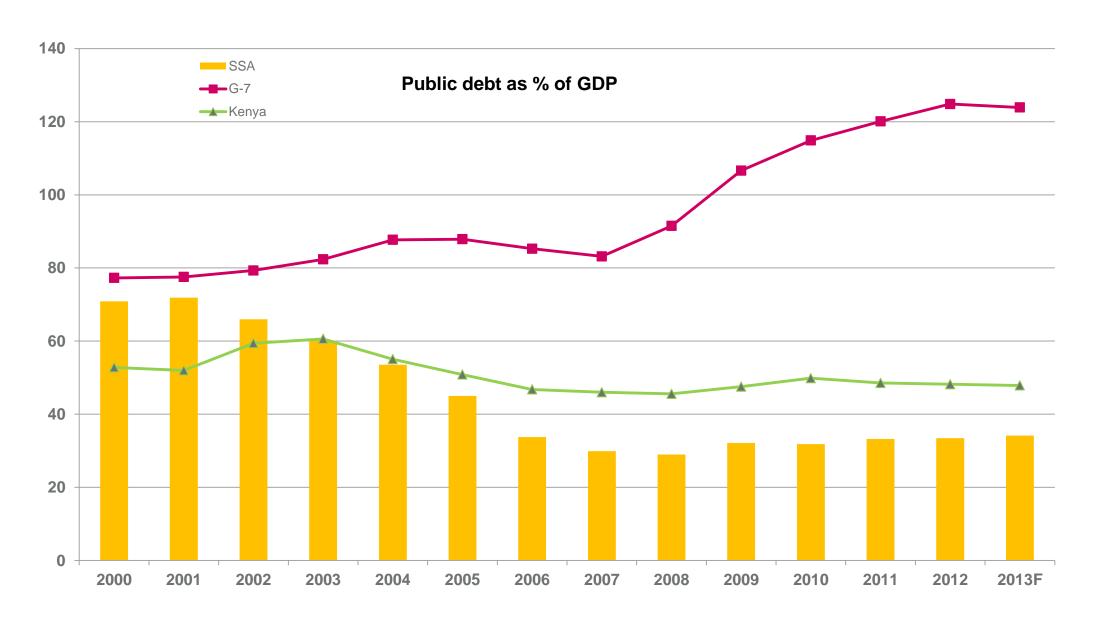
Charles Robertson
Global chief economist
crobertson@rencap.com



# WHYNOW?

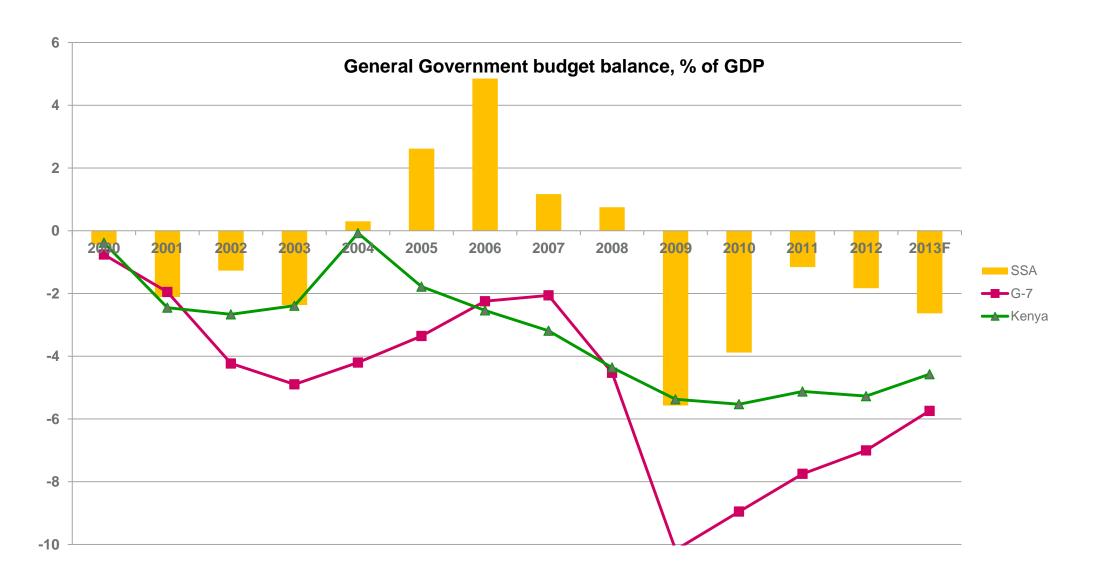
# BETTER GOVERNMENT FINANCES?





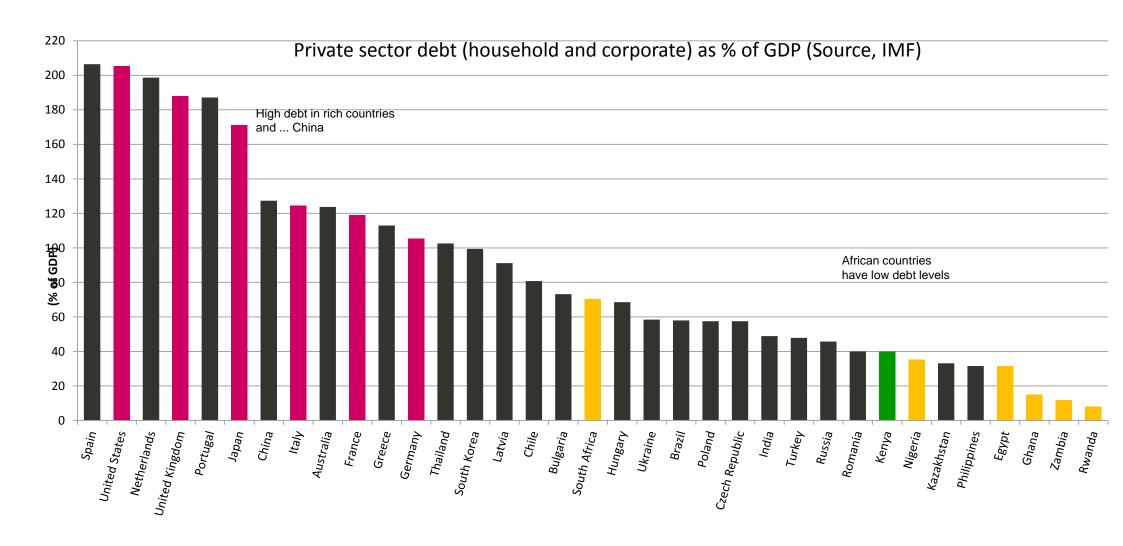


## **BETTER FISCAL POLICIES?**



# BANKING STILL HAS ROOM TO BOOM

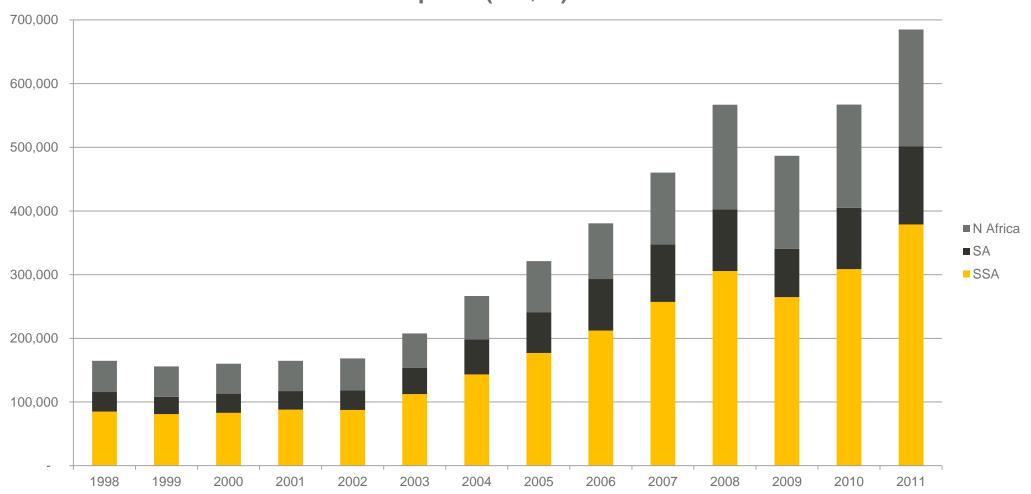






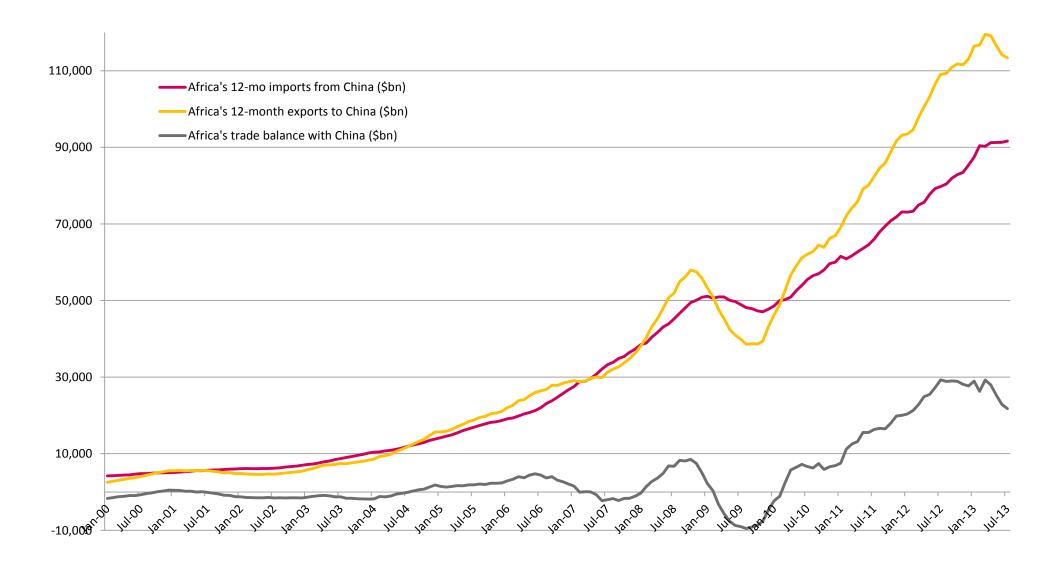
## **EXPORTS HAVE BOOMED**

### Total exports (US\$m) from Africa



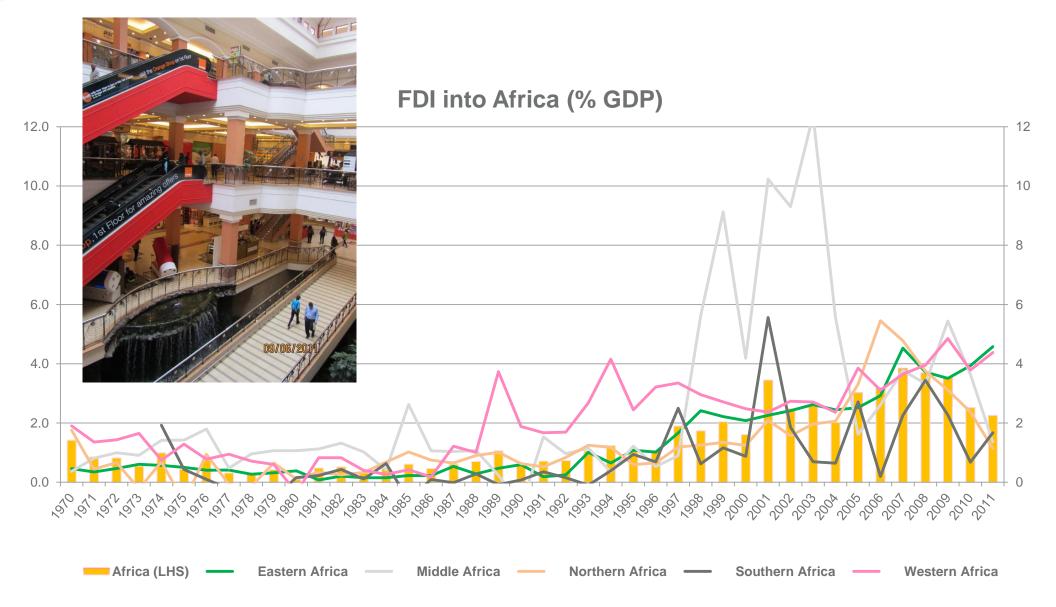
# CHINA RUNS A DEFICIT WITH AFRICA





## THE RISE OF FOREIGN DIRECT INVESTMENT BEGAN BEFORE CHINA

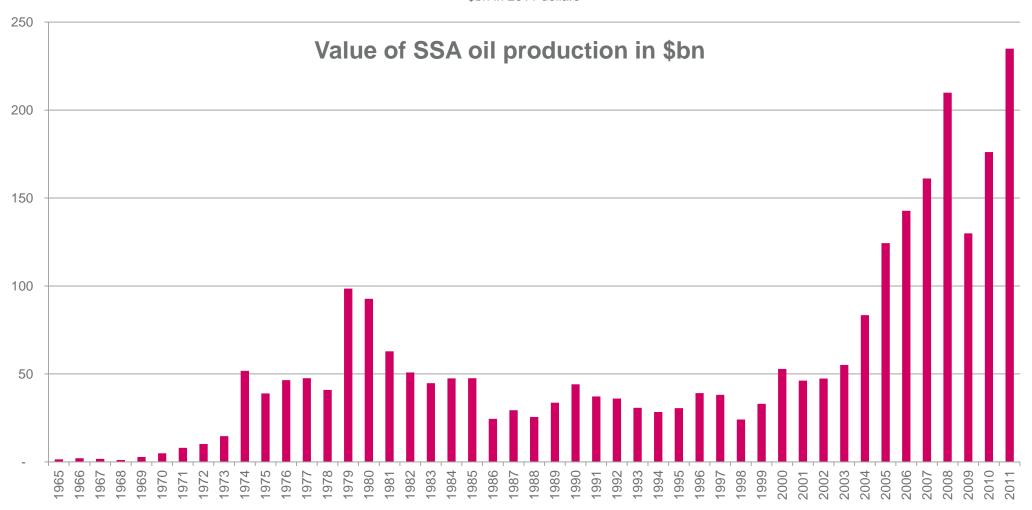




# WAS IT NEW OIL DISCOVERIES?

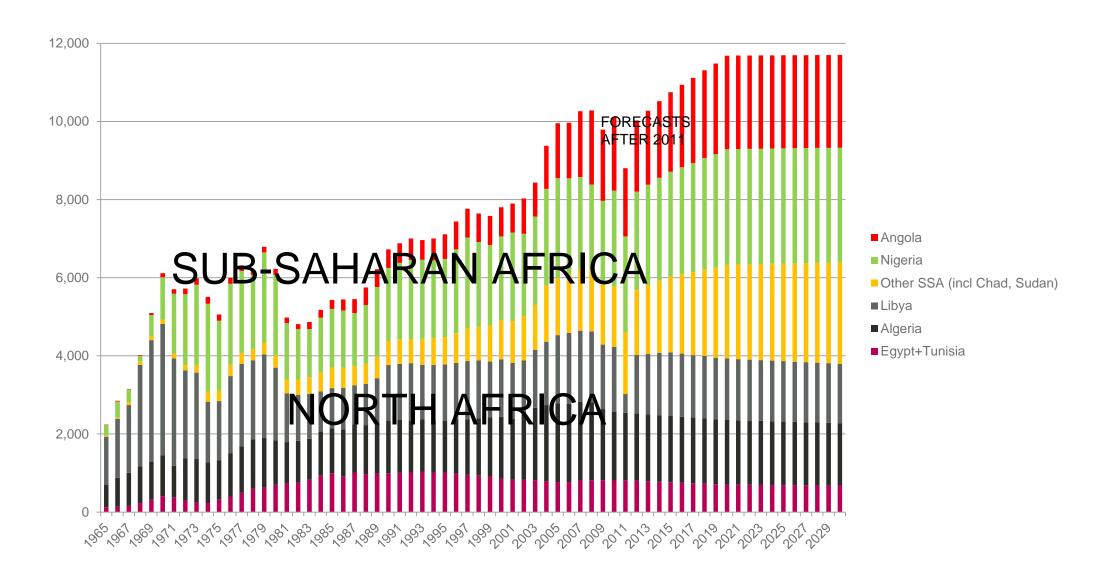


■\$bn in 2011 dollars



## MORE OIL PRODUCTION IS ON THE WAY

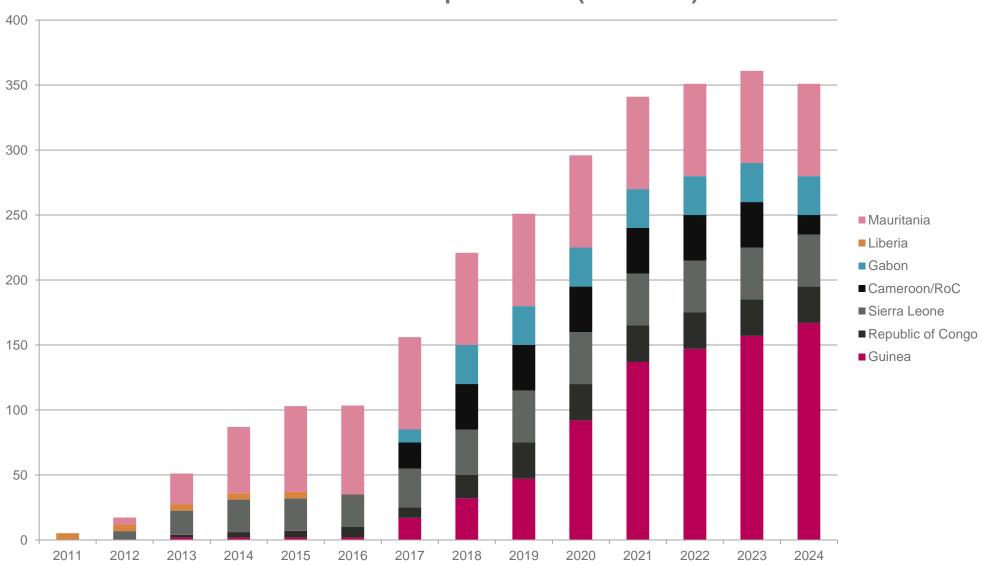




## IS IT NEW MINING PROJECTS?



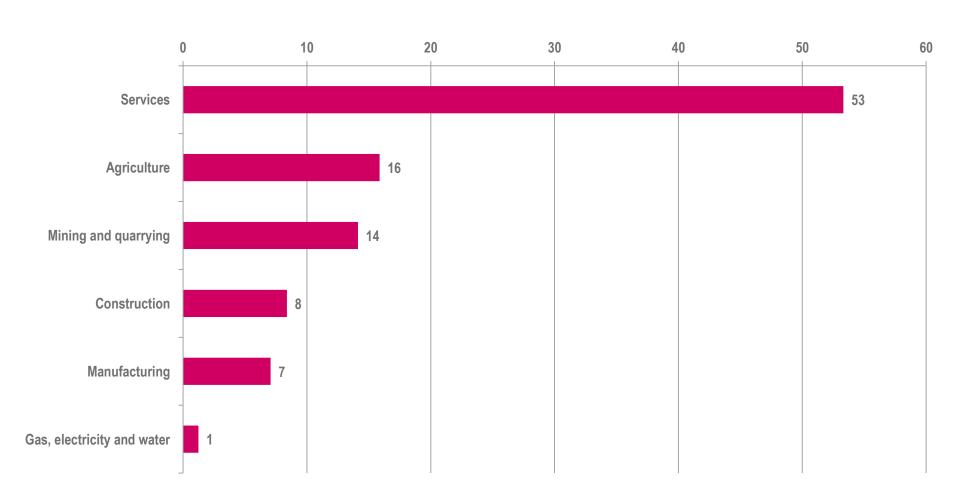
### **New iron ore production (m tonnes)**



# ACTUALLY MOST GROWTH HAS COME FROM SERVICES

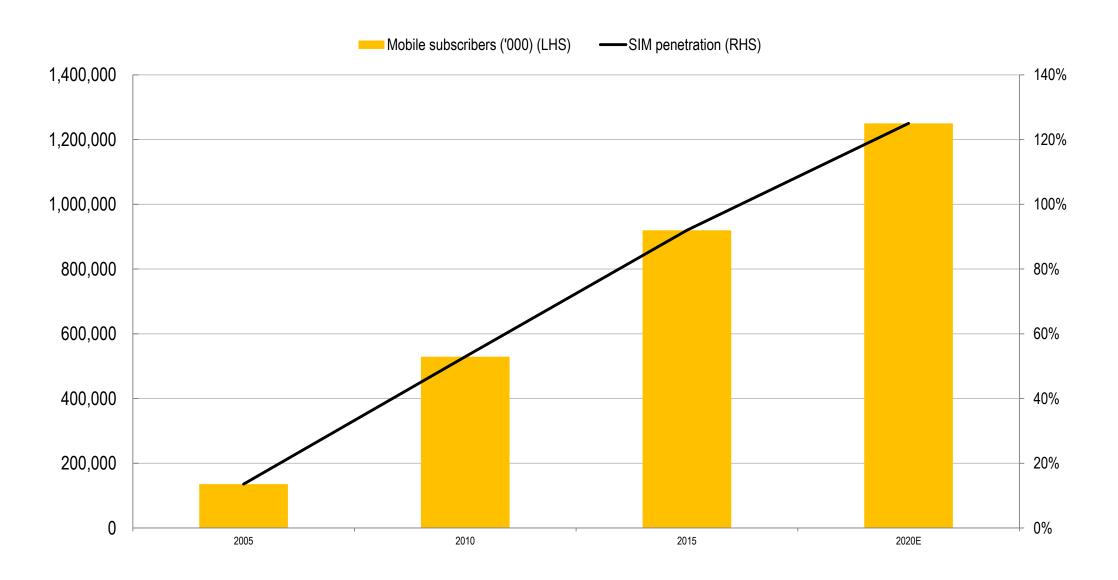


#### Sector share of change in real GDP, 2002-2009



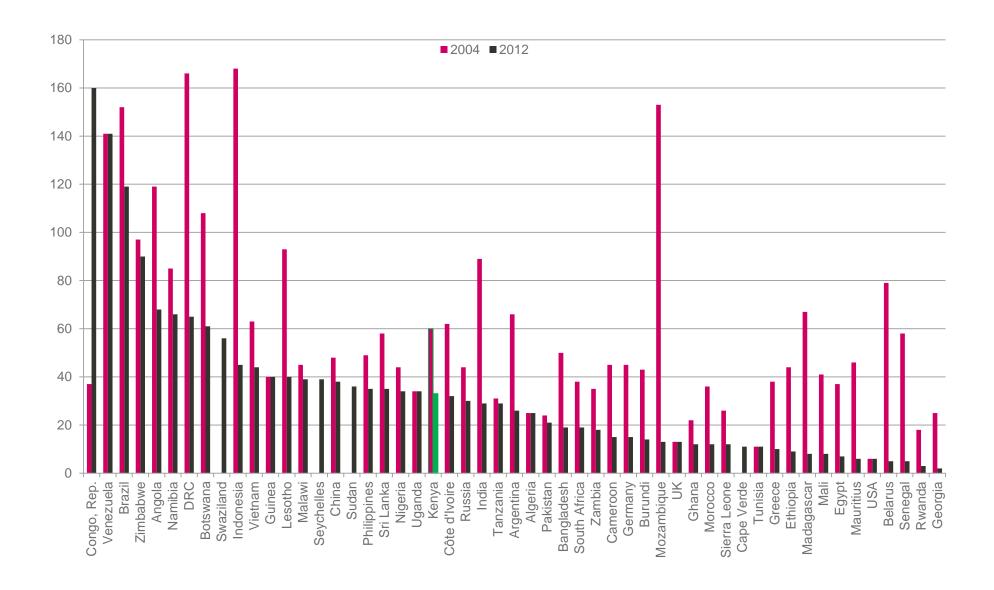


## SO IT WAS TELECOMS?



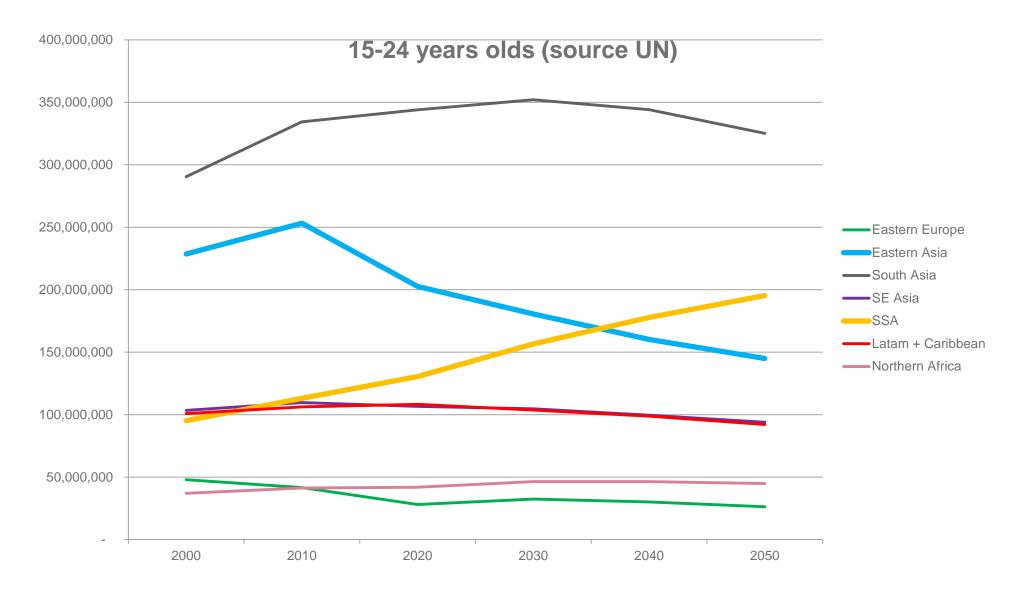
## EASE OF DOING BUSINESS REFORMS – DAYS TO START A BUSINESS (WB, 2012)





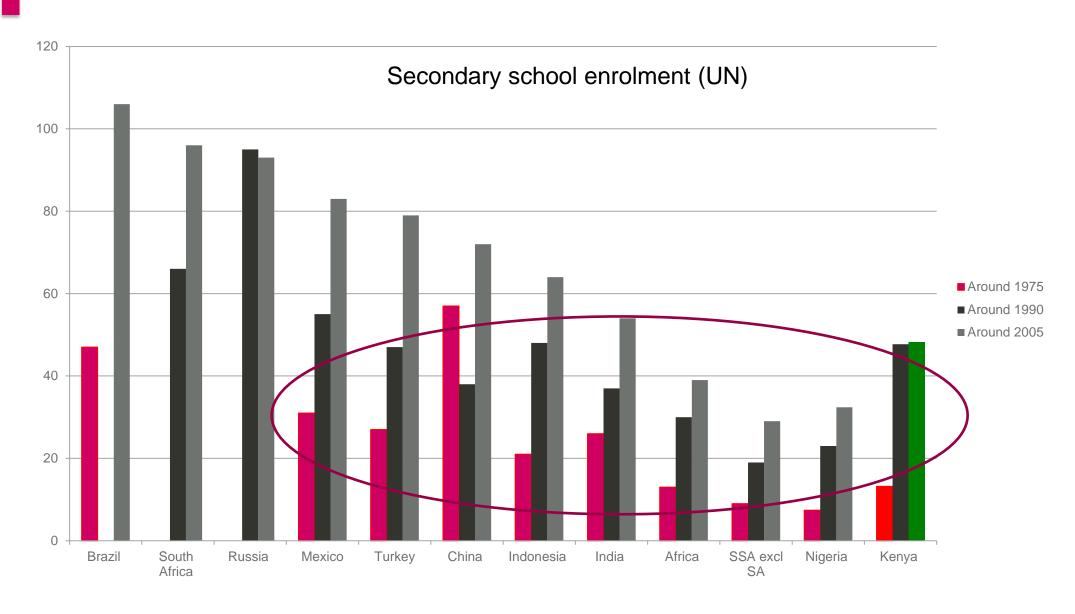
# PERHAPS IT IS DEMOGRAPHICS





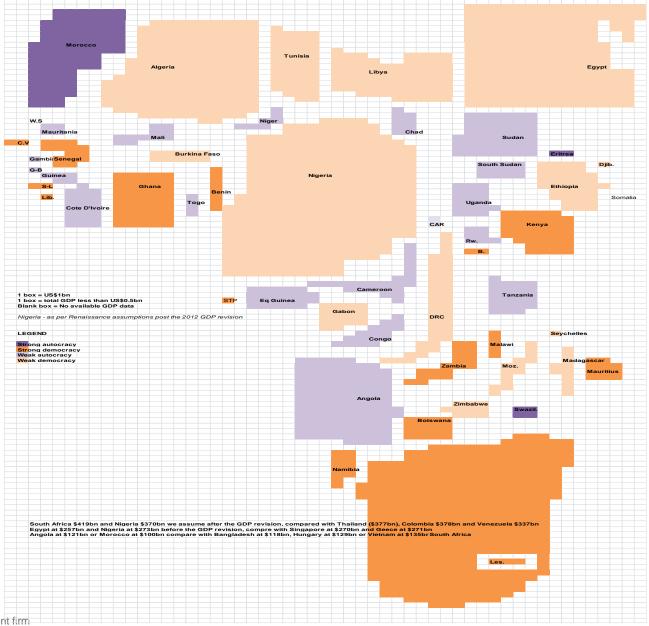
# EDUCATION IS A CRUCIAL FACTOR





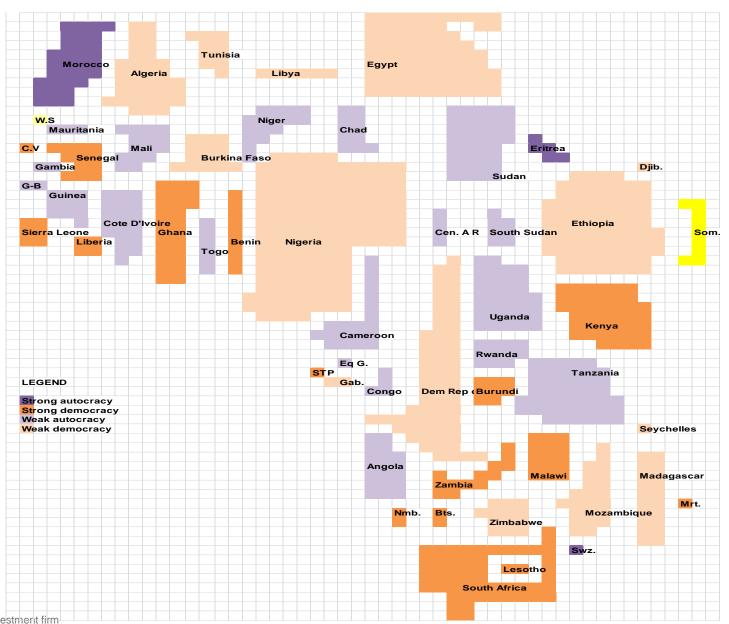
## MOST LIVE IN DEMOCRACIES (AFRICA GDP IN 2012)





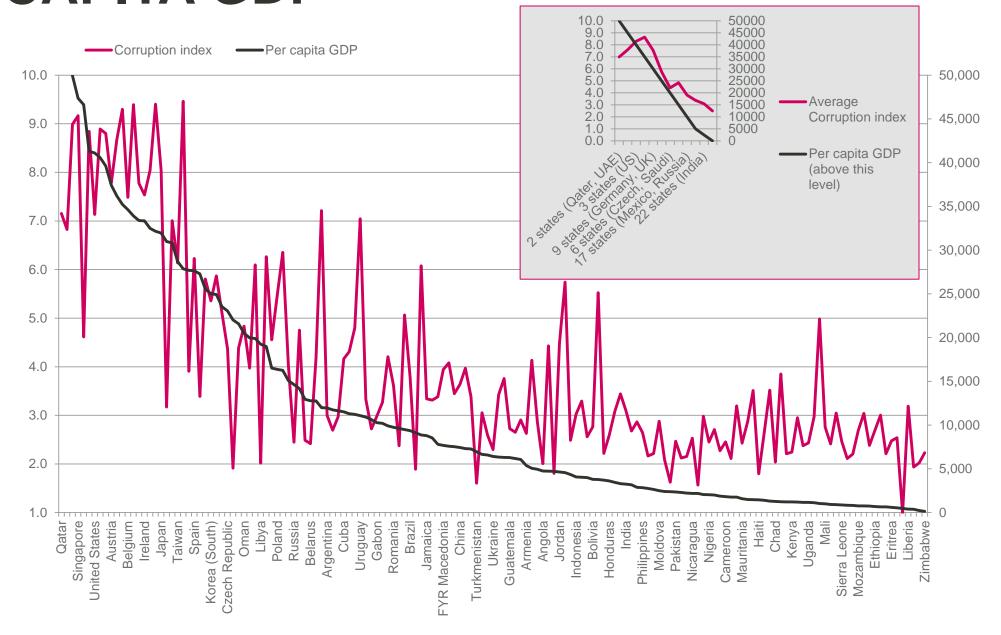
# AFRICA IN 2010 BY POPULATION





# CORRUPTION LINKED TO PER CAPITA GDP





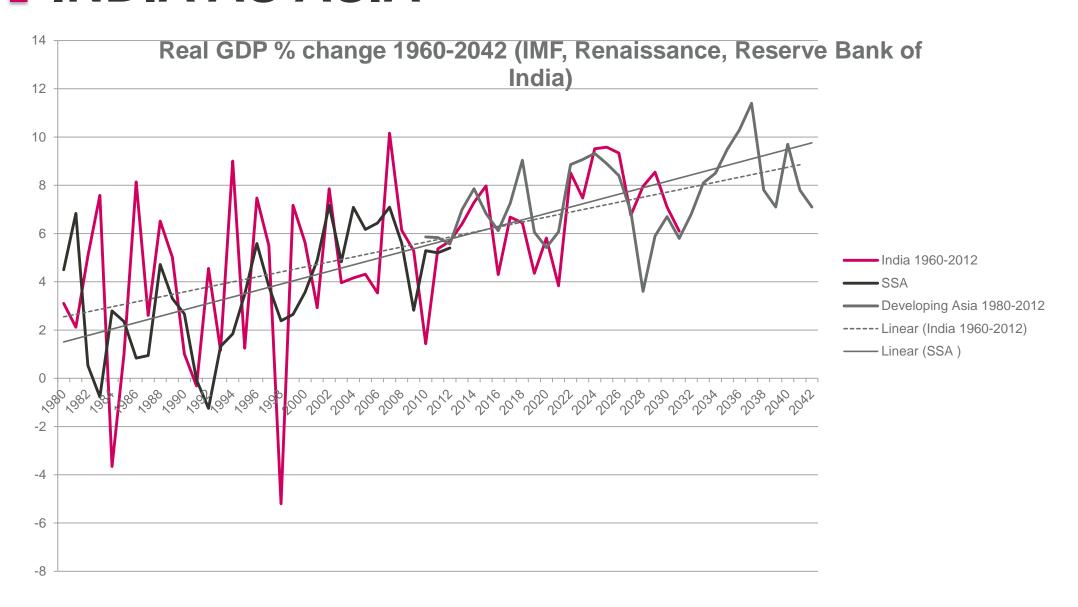
# A TYPICAL FORECAST WOULD BE THIS





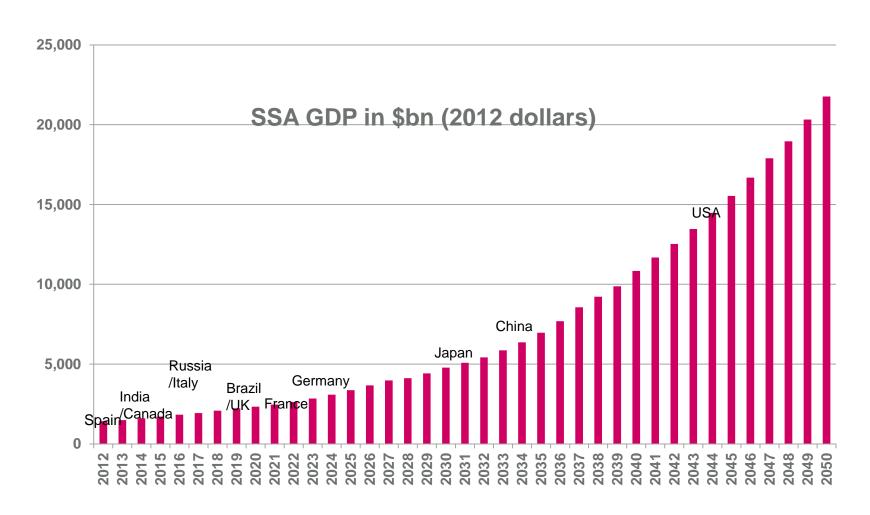
# OURS IS THIS ....AFRICA AS INDIA AS ASIA





## **FASTEST BILLION - SSA**

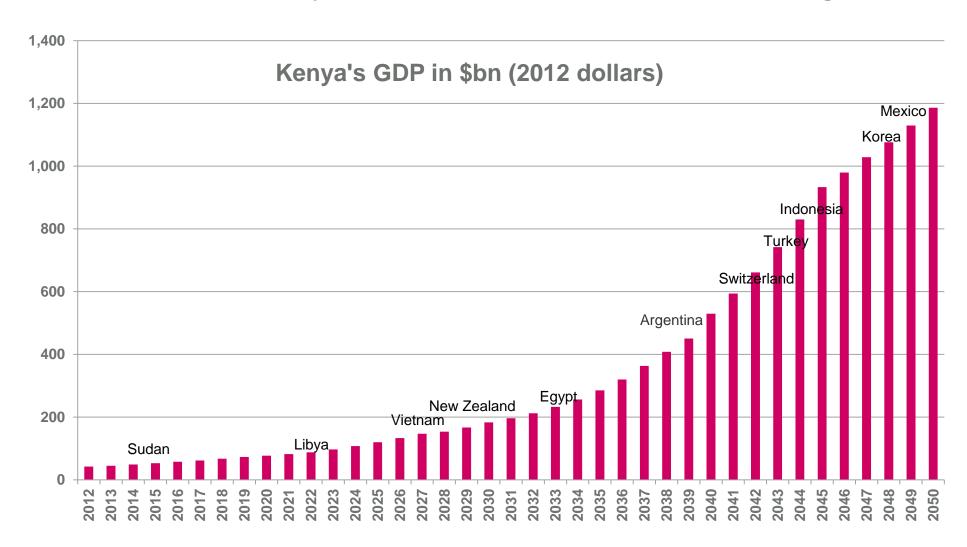
When will SSA overtake the 2012 GDP of the following?





### **FASTEST BILLION - KENYA**

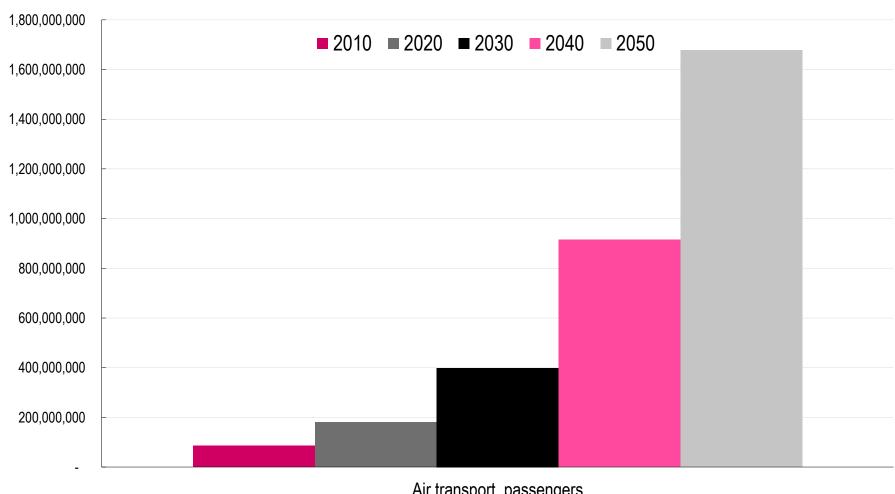
When will Kenya overtake the 2012 GDP of the following?



### THE AVIATION BOOM



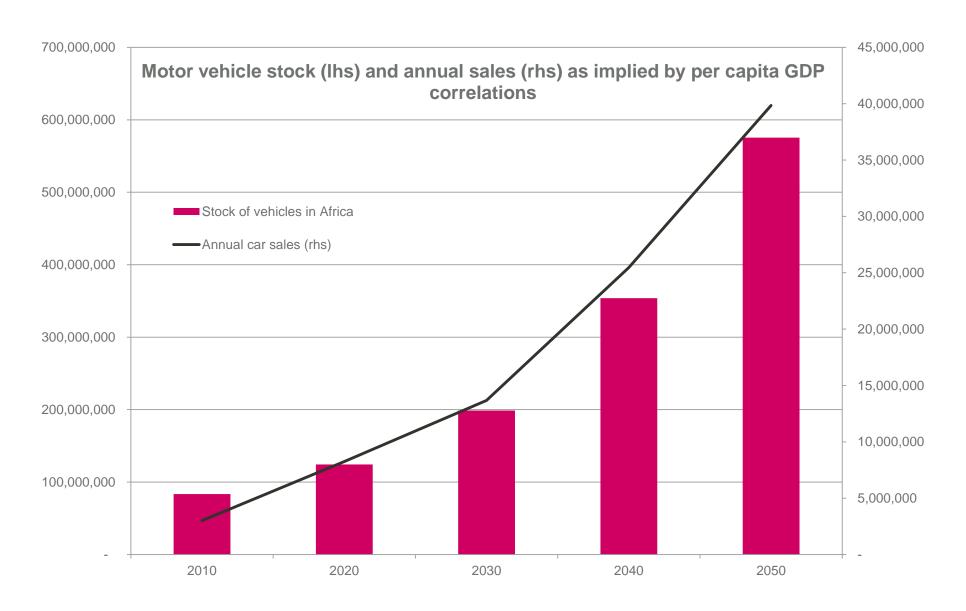
### Air passenger traffic in Africa as implied by per capita GDP correlations



Air transport, passengers



### **MOTOR VEHICLE SALES**



#### Renaissance Capital

## **KENYA'S CHALLENGES**

Identifying competitive advantages – perhaps IT, tourism, horticulture - and making these a focus of integrated long-term policy thinking

Delivering the energy and transport infrastructure required to support these sectors (as per Vision 2030) and recognise that demands on that infrastructure may be far higher than expected today.

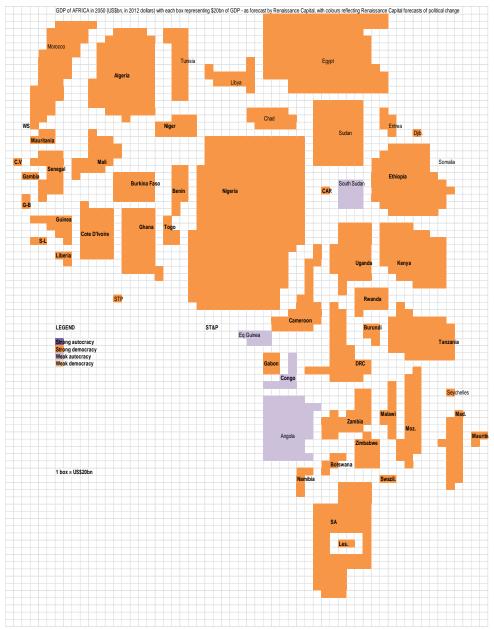
Keep investing in education, particularly primary and secondary education

Try to do all this while avoiding excessive twin deficits that could destabilise the economy!

With east coast location, a cheap currency policy as followed by many in Asia could see Kenya become a competitive manufacturing location. Continue to grow domestic savings through the domestic pension industry, reducing reliance on foreign capital. And hope the neighbourhood grows too.



## **AFRICA GDP IN 2050**





This Communication is for information purposes only. The Communication does not form a fiduciary relationship or constitute advice and is not and should not be construed as a recommendation or an offer or a solicitation of an offer of securities or related financial instruments, or an invitation or inducement to engage in investment activity, and cannot be relied upon as a representation that any particular transaction necessarily could have been or can be effected at the stated price. The Communication is not an advertisement of securities nor independent investment research, and has not been prepared in accordance with legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment research. Opinions expressed therein may differ or be contrary to opinions expressed by other business areas or groups of the Renaissance Capital as a result of using different assumptions and criteria. All such information is subject to change without notice, and neither Renaissance Capital nor any of its subsidiaries or affiliates is under any obligation to update or keep current the information contained in the Communication or in any other medium.

Descriptions of any company or issuer or their securities or the markets or developments mentioned in the Communication are not intended to be complete. The Communication should not be regarded by recipients as a substitute for the exercise of their own judgment as the Communication has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The application of taxation laws depends on an investor's individual circumstances and, accordingly, each investor should seek independent professional advice on taxation implications before making any investment decision. The Communication has been compiled or arrived at based on information obtained from sources believed to be reliable and in good faith. Such information has not been independently verified, is provided on an 'as is' basis and no representation or warranty, either expressed or implied, is provided in relation to the accuracy, completeness, reliability, merchantability or fitness for a particular purpose of such information, except with respect to information concerning Renaissance Capital, its subsidiaries and affiliates. All statements of opinion and all projections, forecasts, or statements relating to expectations regarding future events or the possible future performance of investments represent Renaissance Capital's own assessment and interpretation of information available to them currently.

The Communication is not intended for distribution to the public and may be confidential. It may not be reproduced, redistributed or published, in whole or in part, for any purpose without the written permission of Renaissance Capital, and neither Renaissance Capital nor any of its affiliates accepts any liability whatsoever for the actions of third parties in this respect. The information may not be used to create any financial instruments or products or any indices. Neither Renaissance Capital and its affiliates, nor their directors, representatives, or employees accept any liability for any direct or consequential loss or damage arising out of the use of all or any part of the Communication.

© 2012 Renaissance Securities (Cyprus) Limited. All rights reserved. Regulated by the Cyprus Securities and Exchange Commission (Licence No: KEPEY 053/04).