

Agenda

- 1. Evolution of Taxation in Pakistan
- 2. Tax Revenue as Percentage of Total Revenue
- 3. Growth in Tax Revenue
- 4. Tax Revenue as Percentage of Total Expenditure
- 5. Tax-to-GDP
 - I. Tax Revenue as a Percentage of Total GDP
 - II. World Comparison: Tax-to-GDP
- 6. Enhancing Resource Mobilization
- 7. Tax Audit
 - I. Introduction
 - II. Job Description
 - III. Past and Present
 - IV. Selection Criterion
 - V. Summary of Cases for Tax Year 2011
 - VI. Ethics
 - VII. Taxpayer Feedback
 - VIII. Facilitation and Tax Payer Education (FATE)
 - IX. Incentive Schemes
- 8. Recommendations/Way Forward

Evolution of Taxation in Pakistan



- Income Tax Ordinance 1922
- ➤ Income Tax Ordinance 1979
- ➤ Income Tax Ordinance 2001
- ➤ Sales Tax Act 1951
- > Sales Tax Act 1990
- Central Excise Act 1944
- ➤ Federal Excise Act 2005
- Changes due to FBR reforms mandated by the World Bank and IMF

Tax Revenue Statistics

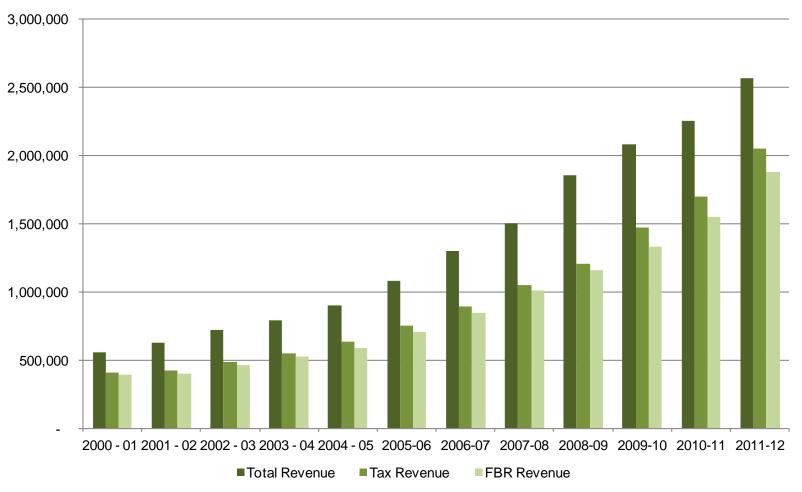
Year Wise Total Revenue, Tax Revenue & FBR Revenue

Year	Total Revenue	Tax Revenue	FBR Revenue	
2000 - 01	552,841	411,236	392,071	
2001 - 02	630,337	422,641	400,882	
2002 - 03	720,704	487,540	461,620	
2003 - 04	794,125	550,075	521,867	
2004 - 05	900,036	632,593	588,376	
2005-06	1,076,634	752,996	702,885	
2006-07	1,297,957	889,685	847,171	
2007-08	1,499,379	1,050,694	1,007,555	
2008-09	1,850,901	1,204,670	1,157,002	
2009-10	2,078,165	1,472,821	1,327,422	
2010-11	2,252,855	1,699,334	1,550,157	
2011-12	2,566,514	2,052,886	1,881,480	

Source: Fiscal Operations, Finance Division, Government of Pakistan



Year-Wise Total Revenue, Tax Revenue & FBR Revenue



Tax-to-GDP Ratio Trend

Year	Tax-to-GDP Ratio		
2000–01	9.4%		
2001–02	9.2%		
2002–03	9.6%		
2003–04	9.2%		
2004–05	8.9%		
2005–06	9.4%		
2006–07	9.7%		
2007–08	9.8%		
2008–09	9.1%		

9.0%

8.6%

9.1%

2009-10

2010-11

2011-12

Tax-to-GDP

- (*
- Pakistan facing a low tax-to-GDP ratio trap
- Partially successful tax reform—the main reason
- Failure to increase tax revenue significantly during a period of high growth in the past decade
- ➤ Efficient resource mobilization can still lead to some success in a period of economic slowdown

World Comparison—Tax-to-GDP (Percentage) 50% 45% 40% 35% 30% 25% 20% 15% 10% 5% 0% Turkey India Pakistan Bangladesh Afghanistan New Zealand Sri Lanka

Enhancing Resource Mobilization



- Expanding current GST to cover services and exempted & zero-rated sectors
- Improvement of direct/income tax administration Process
- Enhancement in the provincial tax-to-GDP ratio
- ➤ Broadening of tax base

Tax Audit



- ➤ Integral part of taxpayers' scrutiny, especially after the introduction of Universal Self Assessment Scheme (USAS) by the FBR in 2003
- > Ensuring proper documentation
- ➤ Deterrence against under-filing while filling out tax returns

Tax Audit: Introduction



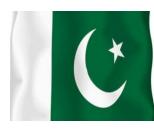
- ➤ Taxpayer Audit Wing established in 2003
- Aims to promote voluntary compliance, documentation, and self-policing
- ➤ Process enhanced by risk bases and Automated "Tax Audit Management System (TAMS)"

Summary of Cases for Tax Year 2011



SR No.		Total Filers	Less Salary	Less PTR/Nil Filers	Balance Filers Subject to Ballot	Cases Selected
1	Income Tax	1,565,226	1,006,600	73,206	485,420	10,271
2	Sales Tax	93,785	N/A	N/A	93,785	2,312
3	Federal Excise	516	N/A	N/A	516	26
	Total	1,659,527	1,006,600	73,206	579,721	12,609

Past and Present



- >2002/03 (USAS)
- >2004/05/06/07—no audit
- ≥2008—audit conducted for the first time
 - -Outsourced to CA Firm/Field Officers
 - -Did not work
 - Reasons: Conflict of interest, inward
 pressure from the Department, resistance
 from the taxpayers

Past and Present (cont'd)



- 2010—Computer ballot (Results were poor)
- ➤ 2011—Returns filed September 2011
 - Computerized December 2011
- ➤ 2012—Parameters were developed, but the taxpayers challenged those

Tax Audit: Job Description



- > Planning and designing audit procedures
- > Evaluating tax audits for all domestic taxes
- ➤ Devise and implement a National Audit Plan
- ➤ Design selection criteria for coverage of all higher-risk areas
- ➤ Develop audit methodology to ensure audit quality

Tax Audit: Job Description (cont'd)

- ➤ Audit and monitoring of unlawful sales tax input adjustment
- ➤ Monitoring post-refund audit of income tax, sales tax, and federal excise duty
- > Desk audit and resultant legal actions
- ➤ Any other duties assigned by Chairman FBR

Tax Audit: Selection Criterion



- ➤ FBR undertakes the audit in a courteous, professional, and efficient manner
- ➤ Taxpayers are selected for audit on the basis of a transparent, discretion-free, and automated process
- ➤ Done by computer, using different information items and parameters
- > Identities of tax payers remain anonymous

Tax Audit: Ethics

- Overall Integrity Program has been implemented within the organization
- ➤ Auditors and managers are expected to meet the highest ethical standards
- Disciplinary actions are initiated against unethical practices
- > A quality review process has been put into place

Tax Audit: Taxpayer Feedback



- ➤ Periodic feedback from Field Formations and Tax Bars Associations is obtained to:
 - Gauge perception of the audit process
 - Improve the overall audit process
 - Evaluate the behavior, professionalism, and competence of audit staff

Recommendations/Way Forward



- ➤ Develop an audit/tax force on scientific lines (i.e. sectoral studies to be developed by experts)
- ➤ SOPs checklist to be developed based on international best practices
- ➤ Proper training (local, as well as international) for Human Resource Development
- > Criteria for audit to be laid down, after which the system could be automated



THANK YOU