





ISSUES, PROBLEMS AND PRACTICE IN THE ANDEAN REGION

SEPTEMBER 29, 30 AND OCTOBER 1, 2015

TIME	SESSION	
DAY 1 : TUESDAY, SEPTEMBER 29		
9:00 – 10:00 am	Registration	
10:00 – 10:45 am	Opening remarks	
Speakers	Mauricio Cárdenas Santamaría, Minister of Finance of Colombia Gilbert Terrier, Deputy Director, Fiscal Affairs Department (FAD)	
Chair	Roberto Schatan, Senior Economist, FAD	
10:45 – 12:30 pm	Session 1: Multilateral effort to prevent base erosion and profit shifting (BEPS)	
Chair	Oscar Molina, Tax Administration Authority, México	
Presenter	<i>Relevance of BEPS project for developing countries</i> Roberto Schatan, Senior Economist, FAD	
Panelists	Natalia Aristizábal, National Tax and Customs Administration, Colombia Omar Laura Condori, Ministry of Finance, Bolivia Daniel Falconi, Ministry of Finance, Ecuador Eduardo Sotelo, Ministry of Finance, Perú	
12:30 – 2:00 pm	Lunch	
2:00 – 3:45 pm	Session 2: Taxation of capital gains	
Chair	Scott Shelton, Technical Assistance Advisor, FAD	
Presenter	<i>How and where to tax gains on the sale of transfers of interests?</i> Philip Daniel, Resource Governance Adviser, University of Dundee	
Experience in the region	Tax treatment of capital gains in Colombia Carlos Chaparro, Tax Partner, PwC Colombia	
	<i>Tax treatment of capital gains in Ecuador</i> Diana Delgado, Tax Administration Authority, Ecuador	
	<i>Tax treatment of capital gains in Peru</i> Richard Llaque, Tax Administration Authority, Perú	







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TIME	SESSION	
3:45 – 4:00 pm	Coffee break	
4:00 – 6:00 pm	Session 3: Financing arrangements, derivative instruments, and risk management	
Chair	Diego Mesa Puyo, Economist FAD	
Presenter	Debt as a tax planning tool Emil Sunley, Independent Tax Policy Expert (Former IMF, US Treasury)	
Presenter	<i>Financing arrangements, derivative transactions, and risk management</i> France Tenaille, Corporate Commercial Lawyer and Partner, Gowlings' Canada	
<i>Experience in the region</i>	<i>Derivative financial instruments in the mining sector</i> Patricio Concha, Tax Administration Authority, Chile	
	Debt financing issues in Colombia's extractive sector Ricardo Ruiz, Tax Partner E&Y, Colombia	
6:00 – 7:30 pm	Informal reception (drinks and hors d'oeuvres)	
DAY 2: WEDNESDAY, SEPTEMBER 30		
8:30 – 9:00 am	Administrative issues (tickets, accommodation, etc.)	
9:00 – 9:30 am	Remarks by Tomas Gonzalez Estrada, Minister of Mines and Energy of Colombia	
9:30 – 11:00 am	Session 4: Transfer pricing issues in extractive industries	
Chair	Emil Sunley – Independent Tax Policy Expert (former IMF, US Treasury)	
Presenter	<i>Transfer pricing challenges in extractive industries</i> Roberto Schatan, FAD	
<i>Experience in the region</i>	<i>Transfer pricing in the petroleum industry</i> Davanand Raghunanan, Ministry of Finance, Trinidad and Tobago	
	<i>Transfer pricing in the mining industry</i> Oscar Molina, Tax Administration Authority, México	







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TIME	SESSION
11:00 – 11:15 am	Coffee break
11:15 – 12:30 pm	Session 5 : Netback pricing along the value chain in extractive industries
Chair	Diego Mesa Puyo, FAD
Presenter	<i>Netback pricing and fiscal regime design</i> Philip Daniel, Resource Governance Adviser, University of Dundee
Presenter	<i>Mineral product pricing along the value chain</i> Dan Devlin, Senior Tax Adviser – Extractive Industries, OECD
<i>Experience in the region</i>	Determining the price of natural gas for tax purposes in Bolivia Frida Ayaviri, Tax Administration Authority, Bolivia
12:30 – 2:00 pm	Lunch
2:00 – 3:00 pm	Session 6: Domestic issues in the definition of the tax base
Chair	Oscar Cortés Salazar, Mining Promotion Trust, México
Presenter	<i>Ring fencing, decommissioning costs, loss carry forwards and other domestic issues</i> Emil Sunley, Independent Tax Policy Expert (former IMF, US Treasury)
Presenter	VAT in extractive industries Diego Mesa Puyo, FAD
3:00 – 3:15 pm	Coffee break
3:15 – 4:15 pm	Continuation of session 6
<i>Experience in the region</i>	 Challenges in implementing the fiscal regime for extractive projects in Colombia Natasha Avendaño, National Tax and Customs Administration, Colombia Implementation issues with the mining fiscal regime in Colombia Santiago Angel, President, Colombian Mining Association







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TIME	SESSION	
4:15 – 5:15 pm	Session 7 : Tax administration challenges	
Chair	Richard Llaque, Tax Administration Authority, Perú	
Presenter	<i>Risk based compliance strategies for the extractive sector</i> Scott Shelton, FAD	
Experiencias en la región	Risk based compliance strategies in Brazil Jorge Luiz Cabral, Federal Revenue, Brazil	
5:30 – 7:30 pm	Informal reception (drinks and hors d'oeuvres)	
DAY 3 - THURSDAY , OCTOBER 1		
8:30 – 9:00 am	Administrative issues (tickets, accommodation, etc.)	
9:00 – 11:00 am	Session 8: Regional experience in tax administration	
Chair	Roberto Schatan, FAD	
	Lisandro Junco, National Tax and Customs Administration, Colombia Marlon Hidalgo, Tax Administration Authority, Bolivia	
	Richard Llaque, Tax Administration Authority, Perú	
	Diana Delgado, Tax Administration Authority, Ecuador	
10:30 – 10:45 am	Coffee break	
10:45 – 12:00 pm	Concluding Panel – Lessons learned	
Chair	Gilbert Terrier, IMF	
Summary of issues discussed	Philip Daniel, Resource Governance Adviser, University of Dundee	
(closing speech)	Rosa Maria Ortiz, Minister of Energy and Mines of Peru (TBC)	
12:00 – 2:00 pm	Lunch	