Foreword

Central America has come a long way since it emerged from the so-called lost decade of the 1980s. Peace and democracy have been firmly reestablished; governments have implemented important economic and social reforms; and, as a result, the region enjoyed relatively strong growth and improved macroeconomic stability in the 1990s.

Nevertheless, Central America still faces important economic, social, and political challenges. Poverty remains high in most countries, as institutional weaknesses have tended to undermine growth and governments' ability to deliver on the high expectations associated with the peace process; and weak fiscal positions and financial sectors have left economies vulnerable to shocks and natural disasters to which the region is particularly exposed.

In the face of these challenges, recent years have seen a renewed effort at adjustment and reform across the region, geared toward boosting growth and reducing poverty in a lasting way. Central America is also becoming increasingly integrated, as a region and globally, and there is growing recognition, at home and abroad, that increased regional cooperation is key to each country's success as it tries to compete in the global economy.

This study looks at these challenges and how Central America is attempting to meet them, with particular emphasis on issues and challenges arising from the growing integration under way in the region. By focusing on the policy implications of increased trade and financial integration, the study should help policymakers make the best of Central America's considerable potential and set the region on a path of sustainable rapid growth. The IMF stands ready to continue to assist the region in its efforts to meet these challenges.

Rodrigo de Rato *Managing Director*International Monetary Fund

Issues raised by Central America's growing economic integration are at the center of this study coordinated by our team in the Western Hemisphere Department. A core theme is the need to intensify regional collaboration in a number of areas to maximize the benefits offered by globalization in terms of sustained growth, poverty reduction, and broader social progress. In particular, the study provides a framework for deepening cooperation in banking supervision and regulation, tax policy and administration, and economic statistics. It also notes that integration must be anchored in strong domestic economic policies, especially fiscal reforms to ensure sustainable public debt levels and structural reforms to raise productivity and competitiveness. The study is especially timely as the Free Trade Agreement with the United States (CAFTA-DR) will provide a new impetus for economic integration in the region and its ability to compete successfully in the global economy.

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Preface

This Occasional Paper is the product of a team effort led by Markus Rodlauer and Alfred Schipke, both staff members of the IMF's Western Hemisphere Department. The team includes authors from a number of other departments in the IMF, as well as an outside co-author from the region.

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The opinions expressed in this paper are solely those of its authors and do not necessarily reflect the views of the International Monetary Fund, its Executive Directors, or the authorities in the respective Central American countries and the Dominican Republic.

Abbreviations and Acronyms

ASCM Agreement on Subsidies and Countervailing Measures

BIS Bank for International Settlements

CABEI Central American Bank for Economic Integration

CACM Central American Common Market

CACS Central American Council of Superintendents of Banks, Insurance,

and Other Financial Institutions

CAFTA Central American Free Trade Agreement

CAFTA-DR Central American—Dominican Republic Free Trade Agreement

CAMC Central American Monetary Council
CBERA Caribbean Basin Economic Recovery Act
CBTPA Caribbean Basin Trade Partnership Act

CBI Caribbean Basin Initiative CET Common external tariff

CGE Computable general equilibrium

CPI Consumer price index

DQAF Data Quality Assessment Framework

DSGE Dynamic stochastic general equilibrium [model]

EMU European Monetary Union FDI Foreign direct investment

Financial Sector Assessment Program **FSAP FSSA** Financial System Stability Assessment **GDDS** General Data Dissemination System Government Finance Statistics **GFS GSP** Generalized System of Preferences **GTAP** Global Trade Analysis Project **HIPC** Heavily indebted poor countries IDB Inter-American Development Bank IIP **International Investment Position**

MFN Most favored nation

MOU Memorandum of understanding NAFTA North American Free Trade Agreement

OECD Organization for Economic Cooperation and Development

PPI Producer price index

PRGF Poverty Reduction and Growth Facility
PRSP Poverty Reduction Strategy Paper

ROSC Report on the Observance of Standards and Codes SIECA Secretariat for Central American Economic Integration

SDDS Special Data Dissemination System SNA System of National Accounts

UN United Nations VaR Value-at-Risk

VAR Vector autoregressive system

VAT Value-added tax

WTO World Trade Organization