I. DIRECT INVESTMENT TECHNICAL EXPERT GROUP (DITEG) II. OUTCOME PAPER (DITEG) # 20

April 8, 2005

- 1. Topic: Definition of Foreign Direct Investment (FDI) terms
- 2. Issues: See DITEG Issue Papers #20 by the Canada (March 2005), Issue Papers #20 by Australia (March 2005); Outcome paper #20 of DITEG December 2004 meeting.
 - (i) DITEG reviewed two issues papers prepared by the editorial group which allowed delineating the scope of the exercise as well as setting the priorities and establishing the procedures for future work on the FDI glossary which will be common to both the *IMF Balance of Payments Manual* and the *OECD Benchmark Definition of Foreign Direct Investment*. The first document provided some examples of definitions while the second one provided a rather broad list including terms which have broader coverage than direct investment. Both documents demonstrated the complexity of a rather resource absorbent process and the need for co-ordination with similar work undertaken elsewhere.
 - (ii) The editor of the System of National Accounts (SNA)¹ informed DITEG of the existence of an SNA glossary. For its revision contacts are being established with responsible institutions/bodies to co-ordinate with other work, such as the Balance of Payments Manual, External Debt Guide, Trade in Services Manual, Revenue Statistics, etc.

3. Recommendations:

- (i) DITEG recommended that the FDI glossary which is to be included in the IMF Balance of Payments Manual and in the OECD Benchmark Definition of Foreign Direct Investment should be limited only to terms that are directly related to direct investment.
- (ii) DITEG recommended that other terms which are used in the manuals but which have a broader coverage than direct investment (e.g. residence, financial assets, units, transactions, etc.) should only be cross-referenced with the source which has the primary carriage (e.g. SNA).
- (iii) DITEG emphasized the importance of harmonisation and recommended particular attention to be attached to consistency with other work, including the terminology of more recent areas such as the GATTs, FATS, etc.
- (iv) DITEG agreed that the work for developing a glossary will involve (i) a review of changing definitions as a result of the revision of the concepts; (ii) improve some

^{1.} SNA editor was participating as a guest to DITEG meeting.

of the existing definitions by providing clarity; (iii) to define new terms resulting from developments in the recent years.

- (v) DITEG recommended that the actual preparation of the FDI glossary will entail:
 - (a) DITEG Secretariat, following an electronic consultation with the group, should establish a list of FDI terms drawn from the broader list presented by the editorial group (see Annex);
 - (b) The glossary should be elaborated as a part of the work of the Benchmark Advisory Group (BAG) of the OECD Workshop on International Investment Statistics (WIIS); this work should be conducted with special attention to the revision time-table of manuals in;
 - (c) The draft glossary prepared by BAG should be submitted for approval to the OECD WIIS and to the IMF Committee.
 - (d) The glossary should be provided to the SNA as an input for direct investment terms.

4. Rejected Alternatives:

The proposal to include terms which go beyond the only scope of direct investment was rejected.

- 5. Questions for the IMF Committee on Balance of Payments (the Committee) and the OECD Workshop in International Investment Statistics (WIIS)
 - (i) Do the Committee and the WIIS agree that the FDI glossary be only limited to direct investment terms and only cross-reference the primary sources for terms which have a broader coverage than direct investment?
 - (ii) Do the Committee and the WIIS agree with the preliminary list of terms included in the Annex of the present document?
 - (iii) Do the Committee and the WIIS agree that the direct investment glossary be developed by the OECD BAG which they will sign-off for their respective manuals?
 - (iv) Do the Committee and the WIIS agree that the final FDI glossary should be an input for the SNA?

A. Annex

FDI glossary: proposed list of terms

Term	Source
Acquisition	DITEG papers, OECD glossary
All-inclusive concept	
Asset/liability principle	OECD glossary, FDI Glossary from ONS
Associated companies	Pink Book Glossary, BMD para 14
Balance of payments statistics	FDI Glossary from ONS OECD glossary, FDI Glossary from ONS, BMD para 21,
Book value	DITEG papers
Branch	Pink Book Glossary, FDI Glossary from ONS, DITEG papers
Conduits	DITEG papers
Consolidated reporting	OECD glossary
Control Current Operating Performance Concept	FDI Glossary from ONS, DITEG papers
Debtor/creditor principle Direct investment (Foreign direct investment) Direct investment enterprise	FDI Glossary from ONS, OECD glossary OECD glossary, FDI Glossary from ONS, DITEG papers, Pink Book Glossary
investment enterprise)	OECD glossary, BMD para 7-12, DITEG papers
Direct investment equity	DITEG papers
Direct Investment Flows	BMD para 35
Direct Investment positions	
Direct investment income Direct investor (Foreign Direct	FDI Glossary from ONS, OECD glossary, BMD para 28
Investor)	FDI Glossary from ONS, OECD glossary, DITEG papers
Directional principle	FDI Glossary from ONS, OECD glossary, DITEG papers
Disinvestment Dividends*	FDI Glossary from ONS, BMD para 37-38, DITEG papers
	FDI Glossary from ONS, OECD glossary, BMD para 28
Earnings*	FDI Glossary from ONS
Equity capital	OECD glossary, FDI Glossary from ONS, DITEG papers
Exchange rate gains or losses*	
Extension of capital	
Fellow subsidiary	FDI Glossary from ONS, BMD para 40
Financial derivatives	Pink Book Glossary, FDI Glossary from ONS, DITEG papers
Financial Intermediaries*	BMD para 40, DITEG papers

Term Source

Fully Consolidated System BMD para 15-16, DITEG papers

Greenfield investments DITEG papers

Holding companies FDI Glossary from ONS, BMD para 41

Home country OECD glossary

Host Country BMD para 19, OECD glossary

Immediate host/investing country Indirectly owned/Controlled Direct Investment Enterprises OECD glossary, FDI Glossary from ONS

BMD para 40

Inter-company transactions

DITEG papers

International Accounting

Standards (IAS) *

DITEG papers

International Transactions

Reporting System (ITRS) * Inward Direct Investment

BMD para 7,19

Land and buildings*

OECD glossary

Loan guarantees* DITEG papers

Market price – market value* FDI Glossary from ONS

Mergers and Acquisitions (M&As) DITEG papers
Multinational enterprise DITEG papers
Multiterritory enterprise DITEG papers

Natural resources exploration

Non-voting stocks* FDI Glossary from ONS, OECD glossary

Nomenclature générale ses activités économiques dans les Communautés Européennes

(NACE) *

Ordinary share*

OECD glossary, FDI Glossary from ONS, Pink Book Glossary

Other capital

FDI Glossary from ONS, OECD glossary, DITEG papers

Outsourcing

Outward Direct Investment BMD para 7,19

Own funds at book value FDI Glossary from ONS, DITEG papers

Parent company DITEG papers

Permanent debt DITEG papers, FDI Glossary from ONS

OECD glossary, DITEG papers, Pink Book Glossary,

FDI Glossary from ONS

Portfolio investment*

Preference share* OECD glossary, FDI Glossary from ONS, Pink Book Glossary

Quoted shares* DITEG papers

Term	Source
Reinvested earnings and undistributed profits Reverse investment Round tripping	OECD glossary FDI Glossary from ONS, OECD glossary, DITEG papers, BMD para 36
	DITEG papers
Shell companies Special Purpose Entities (SPEs)	DITEG papers FDI Glossary from ONS, OECD glossary, BMD para 39, DITEG papers
Stock of Direct Investment	BMD para 22 OECD glossary, DITEG papers, FDI Glossary from ONS, Pink
Subsidiary	Book Glossary
Take-over (see acquisition)	OECD glossary, DITEG papers, FDI Glossary from ONS
Trade credit*	DITEG papers
Transactor principle	OFOD places of FDI Olegopor from ONG
Transfer price	OECD glossary, FDI Glossary from ONS
	OECD glossary
Ultimate Beneficial Owner	
Ultimate Controlling Country	DITEG papers, BMD para 43
Ultimate host/investing economy United Nations International Standard Industrial Classification of All Economic Activity: *	OECD glossary
Unlisted company*	DITEG papers
Unincorporated foreign affiliate Voting stocks*	OECD glossary, FDI Glossary from ONS

^{*} Terms which could be included in the FDI glossary using the agreed definitions by other competent bodies.