

TAX POLICY FOR INNOVATION AND ENTREPRENEURSHIP



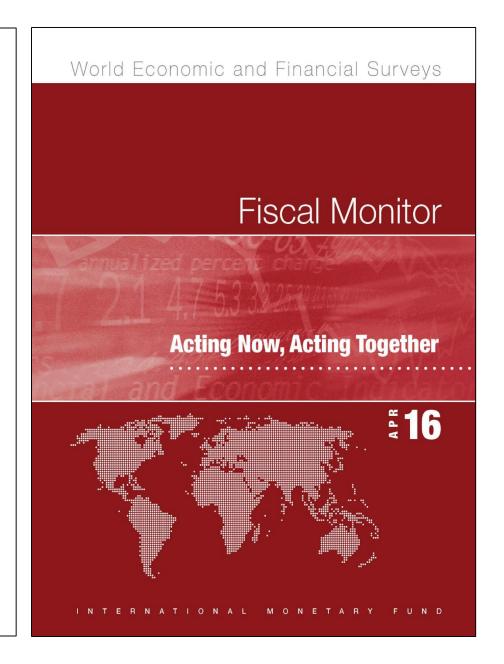
Michael Keen

8TH IMF-Japan High Level Tax Conference for Asian Countries

Tokyo, March 22 2017

On incentives for innovation and entrepreneurship:

April 2016 Fiscal Monitor



Outline

Incentivizing R&D

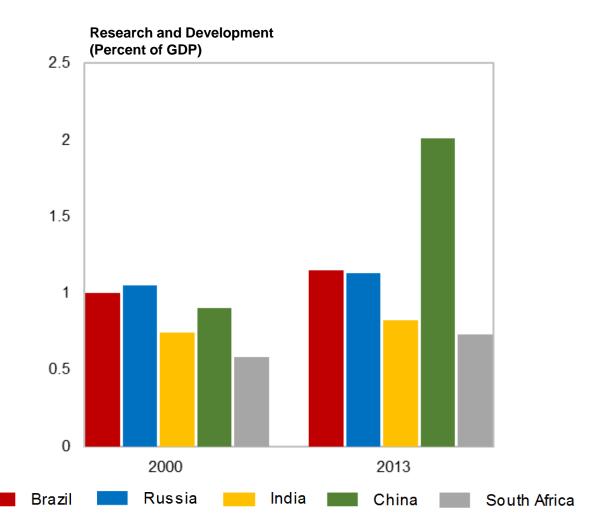
Technology transfer

Entrepreneurship

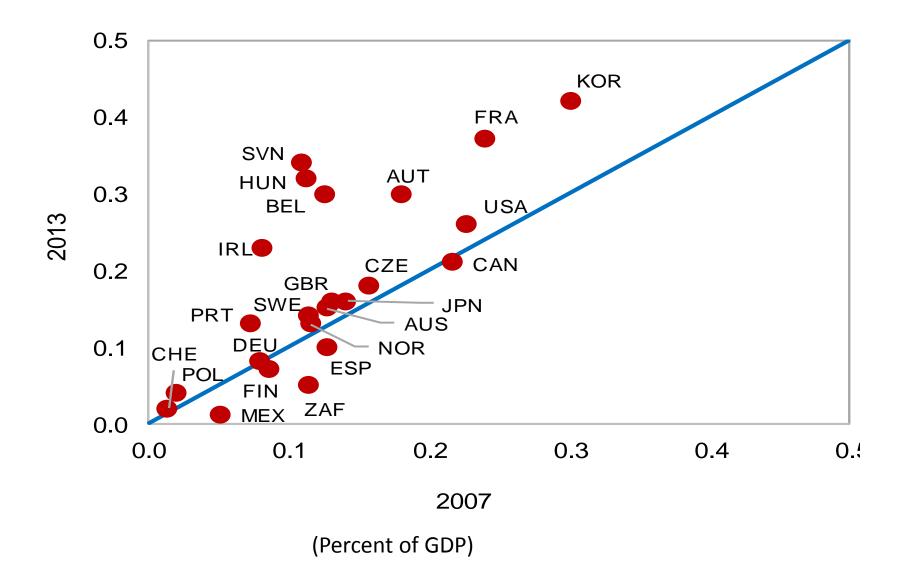
INCENTIVIZING PRIVATE R&D

Spending highest in advanced

...but sizable in BRICS



Fiscal support for R&D on the rise ...



But still too little private R&D

- Credit constraints (especially during recessions)
- Spillovers to wider economy, solutions being:
 - Protection of property rights: but market for technology prices less than 5 % of R&D spillovers
 - Fiscal support

Sizing the potential gains

Domestic social returns about twice private returns

- Correcting for this increases GDP by about 5% (in 20 years)
 - At annual fiscal cost of around 0.4% of GDP
- International spillovers could add to these effects
 - R&D in G7 yields 25% extra return outside G7
 - Correcting for this implies GDP increase of 8%

Some R&D incentives in the region (2015)

(Please correct!)

China	150% R&D super deduction 15% reduced CIT rate for high-tech firms
India	200% R&D super-deduction Patent box (2016)
Korea	Either 40% of increment (50% for SMEs); Or between 2% and 25% on volume, depending on size
Malaysia	200% super-deduction 100% investment tax allowance for R&D service providers
Singapore	Up to 400% super-deduction

What measures?

Reducing private costs

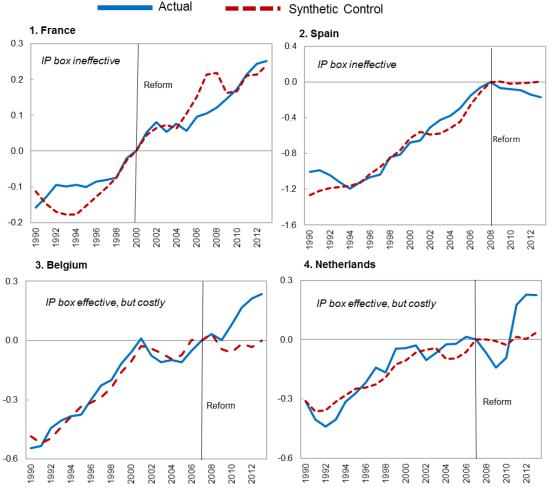
- Tax credit/super-deduction
 - But only limited help to loss makers unless refundable
 - On level of or change in spending?
- Subsidy

Reducing tax on associated income

- "Patent boxes"
 - Less well-targeted to increase speeding
 - "Nexus approach" of BEPS Action 5 (minimum standard)

Do patent boxes raise R&D?

Synthetic Control Estimation Results: Intellectual Property Box and Private R&D (Log of real R&D spending)



 Ineffective – no effect at all in two countries

 Inefficient – relief depends on income, not R&D

Negative international spillovers — focus is on attracting mobile IP income (aggressive tax competition)

TECHNOLOGY TRANSFER

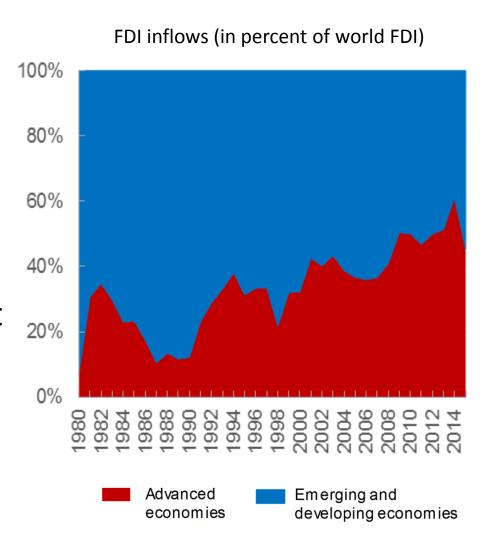
Technology transfer requires ...

Attracting FDI (and trade)

- Presumed productivity spillovers
 - —some signs mainly vertical

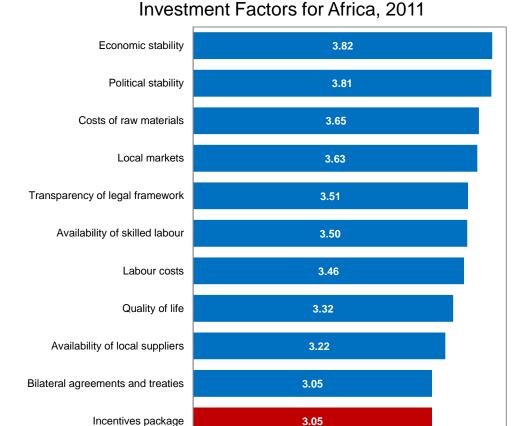
Absorption not automatic

- Requires public investment in human/physical capital..
- ...which needs domestic revenue mobilization



Can tax breaks help?

- Investor surveys: Tax incentives relatively unimportant---and often costly
- New estimates: Tax rate matters less for FDI in developing countries
- 'Picking winners'?
 Governance issues;
 mixed record at best



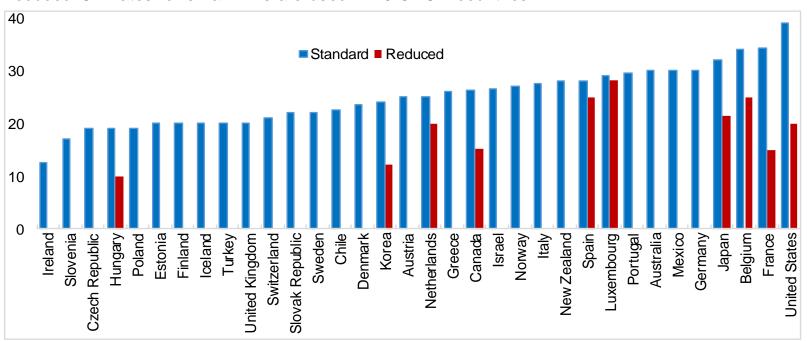
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Export market

ENTREPRENEURSHIP

Reduced rates common, but poorly targeted

Reduced CIT rates for small firms are used in 10 OECD countries



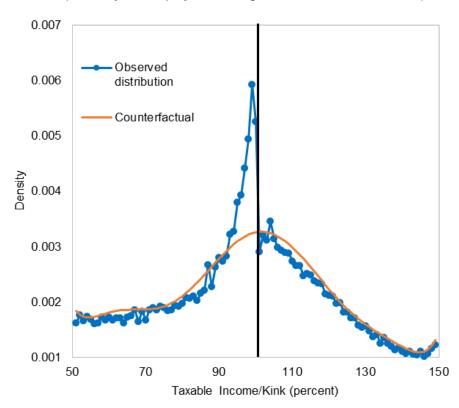
Source: OECD Tax Database

Note: Central and sub-central statutory CIT rate, including surcharges

But beware the 'small business trap'...

- The trouble with incentives favoring small firms...
 - Most small firms are not new or innovative
 - 'Small-business-trap': bunching at kinks and notches
- Stronger case to favor new firms
 - Refundable schemes
 - Focus on innovation
 - Simplified schemesBut can be hard to implement

Bunching at a Kink – Evidence for Costa Rica 2006–13 (Density of taxpayers along the income distribution)



Source: Brockmeyer and Hernandez (2016).

Note: The kink refers to the income level at the exemption threshold for selfemployed taxpayers for the years 2006-13. 100 on the horizontal axis denotes that taxable income is precisely equal to the threshold. The tax rate above the threshold is 10 percent.

...and damage from compliance costs

 Not only are compliance costs especially tough on small firms

They can also discourage entry

Business Entry and the VAT Threshold

