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Stress Testing: Insurance Companies in Canada

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Presentation to IMF

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Dynamic Solvency Testing

Also known as:

- **Dynamic Capital Adequacy Testing (Canada)**
- **Dynamic Financial Condition Analysis (USA – life)**
- **Dynamic Financial Analysis (USA – P&C, stochastic)**

Evolution of DST

- **Canadian financial reporting changed to a GAAP basis**
- **Actuarial reserves were no longer “good and sufficient” but “appropriate”**
- **Risk-based capital requirement (MCCSR) was seen as static and retrospective**
- **There was a need for a dynamic and forward-looking study of a company’s financial condition**

Position or Condition ?

- ***Financial position*** is a measure of a company's current financial state, as measured by its financial statements
- ***Financial condition*** is concerned with the state of a company's financial health, its ability to continue in business

Dynamic Solvency Testing

- **Developed by the Canadian Institute of Actuaries (CIA) in the period 1987-1990**
- **Required annual test for all Canadian life insurers since 1992**
- **Required of P&C (general insurance) companies since 1998**

What is DST?

- A process whereby the business of the company is tested through cash flow projections into the future under a variety of scenarios of possible (unfavourable) experience
- A process of *stress testing*

What is DST?

- A process that allows for the testing of possible management strategies for handling adverse experience
- *A risk management process*

How do we do DST?

Construct a computer cash-flow projection module of the company

- **Include both assets and products**
- **Specify future experience factors**
- **Specify company operating policies**
- **Provide for revaluation of actuarial liabilities**

Model Variables

- **External environment – mainly economic, government actions, legal etc.**
- **Business experience – claims, productivity, sales, surrenders**
- **Business planning – investment, products, bonus, capital**

How do we do DST?

- **Select the projection period**
- **Select the initial position**
- **Project under a specific scenario of future experience**
- **Prepare appropriate financial statements for all projection years**
- **Verify the company's financial position under this scenario**

Projection Period

- **Canada:**
 - Life insurance – 5 years
 - General (P&C) insurance – at least 2 years
- **Period should be sufficiently long so as to allow time for trends to develop and management reaction**
- **For general insurance, consider the length of the business cycle**

The Company Model

- Usually based on a commercial modelling package
- Build the company in the model to reflect its internal organization or the financial reporting organization

The Company Model

- **Products**
- **Assets**
- **New business**
- **Investment policy**
- **Bonus and dividend strategy**
- **Capital injections**

The Company Model

- **Check the accuracy of the model:**
 - Set the initial position as the position at the end of year Y-2
 - Use the known experience rates of year Y-1 as the scenario assumptions
 - Compare the projected results as of the end of year Y-1 with the known actual position at that time

Operating Policies

- **Investment**
- **Asset/liability matching**
- **Pricing**
- **Sales**
- **Expense control**
- **Valuation of liabilities**
 - Assumptions appropriate to the scenario
- **Dividends or bonuses**
- **New capital**

Modelling Scenarios

- **A change of scenarios will include a change of projection assumptions and of company policies**
- **Design the model so as to control and minimize changes necessary for a new scenario**
- **Use plausible adverse scenarios**

Choosing Scenarios

- **Basic risks**
 - Select those that are relevant for the company
- **Test ripple effects**
 - e.g. a change in economic scenario can affect disability rates, expense rates and investment income
- **Integrated scenarios**
 - Combinations of risks

Basic Risks – Life Insurers

- Mortality
- Morbidity
- Persistency
- Cash flow mismatch
- Deterioration of asset values (credit risk)
- New business
- Expense
- Reinsurance
- Government and political action
- Off balance sheet



Basic Risks – General Insurers

- Frequency and severity
- Pricing
- Misestimation of policy liabilities
- Inflation
- Interest rate
- Premium volume
- Expense
- Reinsurance
- Deterioration of asset values (credit risk)
- Government and political action
- Off balance sheet



Selecting scenarios

- **Base scenario usually derived from the insurer's business plan – provides a standard of comparison**
- **Model management reaction to changes in experience**
 - Be realistic about this
- **Consider regulatory reaction**

Policy Liabilities

- **Revalue liabilities within the model using assumptions appropriate to the emerging experience in the scenario**
 - Provides for an (indefinite) continuation of adverse scenario experience
 - Necessary to produce appropriate financial statements and measures of capital adequacy

Stochastic DCAT

- **It may be desirable to test certain factors with randomly generated scenarios derived from a known distribution**
 - Economic variables
 - Claims (general insurance)
- **For general insurance, this is DFA**
 - Useful for pricing

Stochastic DCAT

- **Stochastic methods require greater attention paid to algorithms describing business volume, pricing, expenses, investments,**
- **Data storage becomes a problem**
- **Use caution in interpreting the results:**
 - use appropriate risk measures
 - Remember the technical competence of the reader

The Actuary's Report

- **Directed to senior management and boards of directors**
 - The audience does not consist of actuaries; external board members may not have a sound understanding of the insurance business
- **Convey meaningful information in a manner that is interesting to the reader**

The Actuary's Report

- **More than an analysis of projections**
- **History of company's progress – capital ratios for recent years**
- **Discussion of company's condition**
- **For significant scenarios, test possible management reactions**
- **Make recommendations**
- **Progress on past recommendations**

The Actuary's Report

- **Supply selected financial information**
 - balance sheets
 - Income statements
- **Discuss regulatory and rating agency implications**
- **Confirm compliance with professional and regulatory requirements**

The Actuary's Opinion

- **CIA standards for satisfactory condition**
 - Base scenario: exceed minimum statutory ratio at all times
 - Other scenarios: positive ratio at all times on reported scenarios
- **In Canada, the actuary must sign a formal opinion**
- **The financial condition report is a confidential document**

The Canadian Experience

- **Wide variation in quality of reports**
- **Some see this as an important management tool**
- **Others see this as a compliance issue**

OSFI views on DCAT

- **OSFI regards financial condition reports as an important risk management tool**
- **Past surveys indicate less than 50% of reports are of value to an external director**
- **CIA is revising its paper to provide better guidance to its members**
- **OSFI will rate reports and use this in its risk rating of the company**

Website: www.osfi-bsif.gc.ca

