

INTERNATIONAL MONETARY FUND

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BOTSWANA

September 2013

2013 ARTICLE IV CONSULTATION

Under Article IV of the IMF's Articles of Agreement, the IMF holds bilateral discussions with members, usually every year. In the context of the 2013 Article IV consultation with Botswana, the following documents have been released and are included in this package:

- **Staff Report** for the 2013 Article IV consultation, prepared by a staff team of the IMF, following discussions that ended on July 11, 2013, with the officials of Botswana on economic developments and policies. Based on information available at the time of these discussions, the staff report was completed on August 19, 2013. The views expressed in the staff report are those of the staff team and do not necessarily reflect the views of the Executive Board of the IMF.
- Informational Annex prepared by the staff of the International Monetary Fund.
- Debt Sustainability Analysis prepared by the staff of the International Monetary Fund
- Press Release dated September 13, 2013
- Statement by the Executive Director for Botswana

The policy of publication of staff reports and other documents allows for the deletion of market-sensitive information.

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INTERNATIONAL MONETARY FUND

BOTSWANA

STAFF REPORT FOR THE 2013 ARTICLE IV CONSULTATION

August 19, 2013

KEY ISSUES

Setting: Botswana's economic performance over the last few decades has been impressive. At the same time, however, as in many other small middle-income countries (SMICs) in the region, trend growth has softened in recent years, which has exacerbated the long-term challenge of persistent unemployment and high income inequality.

Outlook and risks: Output growth is expected to remain broadly unchanged in 2013 as strong non-mining sector growth would offset the subdued mining output. Inflation (average) is projected to converge to the Bank of Botswana's objective range (3-6 percent) in 2013. The uncertainties in the global economy pose downside risks to mineral export demand.

Near-term macro-policy mix: A "growth-friendly" fiscal consolidation strategy adopted in the FY2013/14 budget is appropriate. Staff advocates for a broadly neutral monetary policy stance in the near term. In the event of further adverse global spillovers, staff advises the authorities to allow the automatic stabilizers to operate on the revenue side.

Financial stability: Botswana's banking system is profitable and well-capitalized with relatively low nonperforming loans. Banks' high exposure to households and the acceleration in the growth of unsecured lending are, however, potential vulnerabilities. The authorities should continue to bolster their surveillance capacity to monitor financial sector developments and consider implementing macroprudential measures to temper the rate of growth of household borrowing.

Medium-term fiscal consolidation: Reining in unproductive current spending, while protecting growth-promoting capital spending is the main pillar of the authorities' fiscal consolidation strategy. The government's commitment to rebuild the fiscal buffers, improve the quality of spending, and limit labor market distortions stemming from public wage and employment policies are also appropriate.

Reinvigorating growth, enhancing inclusion and economic diversification: Returning to an era of strong growth would require a set of efficiency-driven reforms to reinvigorate productivity drivers. Policies should target inequality more effectively, including fostering high quality investment in health and education and supporting financial inclusion. The government is pursuing a multi-pronged approach to enhancing economic diversification that leverages Botswana's areas of comparative advantage.

Past advice: There is broad agreement between the Fund and the authorities on macroeconomic policy and structural reform priorities. Consistent with staff's advice, the authorities have published both the weights of the Pula's currency basket and its rate of crawl. Furthermore, the ongoing fiscal consolidation is focused on reining in unproductive current spending, as recommended during past consultations.

Approved By
Anne-Marie GuldeWolf and Mark
Flanagan

Discussions took place in Gaborone June 28-July 11, 2013. The team comprised Messrs. Leigh (head), Stepanyan, Park, Narita and Ms. Parulian (all AFR). Mr. Farole from the World Bank also participated in the meetings. Mr. Jonelis, Ms. Robertson and Ms. Kiggundu provided excellent research and editorial assistance, respectively.

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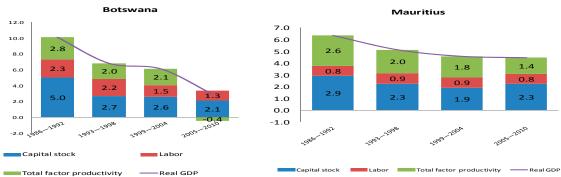
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RECENT DEVELOPMENTS, OUTLOOK, AND RISKS

A. The Long-Term Setting

1. Botswana has made impressive strides in economic development in the past few decades. A prolonged period of strong growth has raised overall incomes and delivered good economic outcomes. The government has been effective in addressing the country's development challenges including narrowing the infrastructure gap and facilitating access to education and health. At the same time, as in many other small middle-income countries (SMICs) in the region, trend growth has softened in recent years, amidst persistent unemployment and high income inequality. There is a general recognition that the public-sector driven capital-deepening growth model has run its course.¹

Growth Accounting for Botswana and Mauritius



- 2. As in other SMICs in the region, returning to a period of strong growth in Botswana would require a productivity-driven economy underpinned by a leaner and more efficient public sector. This approach will reduce the crowding out of the private sector, while seeking to support private-sector activity through regulatory and other structural reforms. Over the years, public sector dominance in Botswana has led to distortions in the broader economy and stifled progress toward a private sector-led economy. In particular, there has been:
- High concentration of bank lending to households, including to public-sector employees:
 Households have become increasingly leveraged in recent years. The large number of relatively
 well-paid government employees provides a captive market for bank lending backed by wages,
 which limits the incentives to look for productive investment opportunities (including financing
 for small and medium-sized enterprises).
- Persistently high unemployment with the government as the employer of last resort:

 Botswana's unemployment rate has been close to 20 percent for the last two decades. The government is one of the largest employers in the economy with public employment accounting

¹ This is also consistent with staff's recent cross-country work on the factors that explain the slowdown in trend growth in SMICs (see chapter II in SM/13/22).

for more than 20 percent of total employment and 40 percent of formal employment. Government sector wages are high relative to the private sector with average wages in the government exceeding private-sector wages by 21 percent in 2011, which is high compared with other SMICs. Over the years, government employment and wage policies has attracted a large share of the labor force into the public sector, raised reservation wages and influenced schooling decisions which have contributed to the skill mismatch in the labor market. ²

• Lackluster progress in economic diversification: The fact that the public sector occupies a large segment of the economy has hindered the private sector from becoming a significant driver of growth in Botswana. As in many other SMICs, the concentration on household credit coincides with the economy's reliance on consumption for growth relative to investment (Figure 4). Thus, the mining sector and government services are occupying significant shares of GDP, which yields less broad-based growth, increases exposure to external shocks and thus macroeconomic volatility.

Reducing the relative size of the government (as a share of GDP) would contribute to the creation of more productive investment opportunities for the financial sector, improve labor market outcomes and enhance prospects for greater economic diversification.

3. These long-term challenges dovetail with the government's own policy priorities as laid out in the recent Mid-Term Review (MTR) of the 10th National Development Plan (NDP10). The MTR of NDP 10 reemphasizes the policy thrust to reduce the size of government relative to GDP so that the private sector can take the lead in returning Botswana to a period of strong and robust growth. Within this broad remit, the MTR of NDP 10 identified the following policies as priorities: (i) making the government more effective and efficient, (ii) tackling the high level of unemployment, (iii) enhancing more inclusive growth and (iv) boosting prospects for greater economic diversification.

B. Current Conditions

- 4. A strong post-crisis growth has moderated—reflecting a combination of decelerating net external demand partly offset by a solid contribution from domestic demand.
- Output growth slowed down from about 6 percent in 2011 to about 4 percent in 2012. This deceleration was driven by the decline in mining sector growth due to the subdued global demand for diamonds. Construction and service sectors grew fast, offsetting the negative impact of the mining sector on the overall GDP (Figure 1 and Table 1). From the expenditure side of GDP, domestic demand was relatively strong in 2012, with private consumption and investment growing by about 9 and 13 percent respectively in real terms, with net external demand declining by 7 percent.
- Preliminary data suggest that the growth moderation continued in the first quarter of
 2013 with real GDP growing by about 3 percent. This reflects the continued weak

² See staff's analysis in chapter 6 on closing the jobs gap in the Southern Africa Customs Union of the recently published book "Building a Common Future in Southern Africa," Mongardini, J., (ed. 2013), IMF, Washington, D.C.

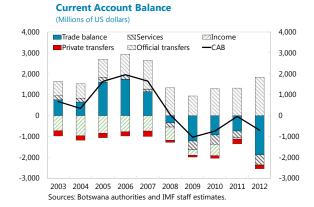
performance of the diamond sector and the slowdown in the construction sector. The latter is probably a consequence of the ongoing phasing out of the big government construction projects such as Morupule B power plant. However, services sector growth remained quite brisk.

- **5.** The acceleration in household borrowing supported the solid growth in domestic demand. The increase, however, is from a low base, because the level of financial intermediation remains low in Botswana relative to other emerging and developing economies. Private-sector credit (in percent of GDP) is about 30 percent in Botswana compared with above 80 percent in emerging and developing Asia. That said, private-sector credit, on average, grew by an annual 26 percent last year, driven mainly by the expansion in credit to households (with mortgages accounting for about fourteen percent, while unsecured credit about forty percent). Banks' nonperforming loans (NPLs) which were 2.6 percent at end-December 2012 increased by about 30 percent in March 2013. The deterioration in the quality of banks' loan portfolio to households accounts for the increased NPLs.
- **6. Meanwhile, the fiscal withdrawal has not significantly dampened non-mineral sector growth.** The budget was balanced in FY2012/13 for the first time since the 2008 global financial crisis. A "growth-friendly" consolidation was implemented through reining in nonproductive current spending, which was supported by the windfall revenues from the Southern Africa Customs Union (SACU).³ However, spending on wages in percent of GDP, increased by about a half percentage point in FY2012/13 despite the authorities' plans of a 5 percent targeted reduction in the wage bill in the original FY2012/13 budget (Table 4d). The increase was driven by the "temporary recession allowance" granted to civil servants at the lower end of the wage ladder to mitigate the effects of the recession. Execution of capital spending was below budget owing to problems in the implementation process that delayed the commencement of some government projects. On the revenue side, non-mineral income tax and mineral revenue underperformed, reflecting subdued economic activity.
- 7. Monetary policy was eased as inflation decelerated towards the upper end of the Bank of Botswana's (BoB) 3–6 percent objective range. Consumer price inflation declined steadily in recent months and stood at 5.8 percent at end-June from about 7.4 percent at end-2012. Core inflation, which excludes administered prices, also declined. The BoB reduced its policy rate by 100 basis points during April—June, 2013.

³ The SACU revenue windfall which explains a large part of the fiscal adjustment in FY2012/13 is due to the backward looking nature of the SACU revenue sharing formula (the 2-year lagged adjustment mechanism).

8. The external current account has been in deficit since the 2008–09 global financial crisis. The combination of subdued diamond exports and fast import growth continues to drive the

trade deficit. The high import growth reflected the large scale government construction projects, most notably the Morupule B power plant, cost of fuel import related to electricity supply, and to some extent strong private consumption growth financed by the rapid increase in household borrowing (Appendixes II and III). Net service balance also turned negative reflecting lower tourism receipts. Official transfers, mainly SACU revenues, have also contributed to the narrowing of the current account deficit from its 2009 level. As a result, the overall external position continues to be relatively strong with official reserves



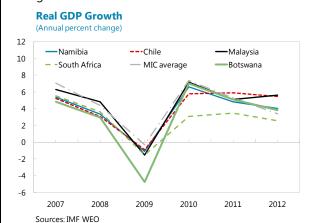
coverage standing at about 11 months of import cover at end-June 2013.

9. The real effective exchange rate (REER) continues to be broadly stable under the crawling peg arrangement (Figure 1). Since 2005, the authorities have pursued a crawling peg regime with the aim of preserving external competitiveness through real exchange rate stability. The regime is implemented through a continuous adjustment of the nominal effective exchange rate of the Pula, based on the differential between the medium-term inflation objective and trading partners' inflation forecasts. The authorities published both the Pula currency basket weights and its rate of crawl in the FY 2013/14 budget, which has improved the transparency of the crawling peg regime. Staff's econometric analysis, using CGER methods, which incorporate features appropriate for a mineral-based economy like Botswana, shows that the REER is broadly in line with fundamentals from a medium-term perspective (Appendix II). While Botswana's external position continues to be strong and there are no external stability concerns, high export concentration creates potential risks for external stability (Appendix II).

Figure 1. Botswana: Recent Economic Developments

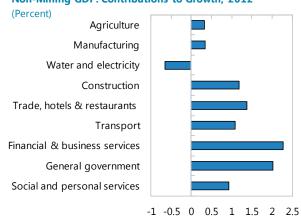
The fiscal withdrawal did not dampen non-mineral sector growth

GDP growth has moderated...



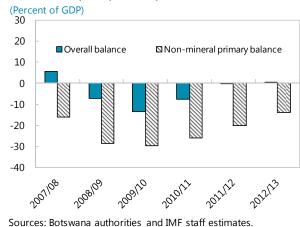
...while nonmining sector growth was strong.

Non-Mining GDP: Contributions to Growth, 2012

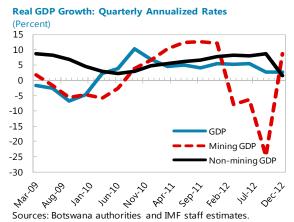


Sources: Botswana authorities and IMF staff estimates. The fiscal balance continues to improve...

Fiscal Balances, FY08/09-FY11/12

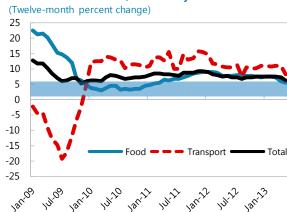


...driven by the negative growth of mining...



Inflation, while generally receding, is still at the upper end of BOB's medium term objective range.

Consumer Price Inflation, Jan 09-May 13

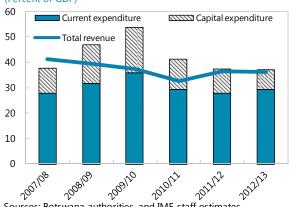


... thanks to higher SACU revenues and expenditure restraint.

Revenue and Expenditure, FY08/09-FY11/12

(Percent of GDP)

Source: Haver Analytics.



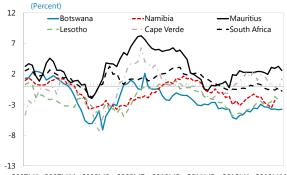
Sources: Botswana authorities and IMF staff estimates.

Figure 1. Botswana: Recent Economic Developments (concluded)

Accelerated household borrowing supported the strong import growth.

Botswana's real interest rates are the lowest in the region,...



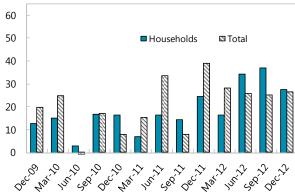


2007M1 2007M11 2008M9 2009M7 2010M5 2011M3 2012M1 2012M11 Sources: IMF International Financial Statistics

...driven by the credit to households.

Bank Credit Growth, 2009-2012

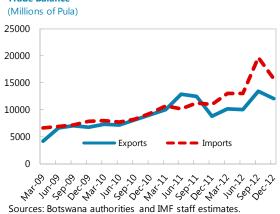
(Q/Q annualized, percent)



Sources: Botswana authorities and IMF staff estimates.

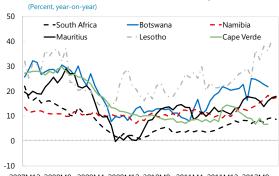
Strong import growth widened the trade deficit ...

Trade Balance



...thus private-sector credit growth is among the highest in the region...

Sub-Saharan Africa Middle-Income Countries, Credit Growth

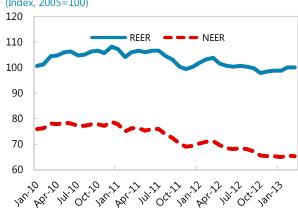


2007M12 2008M8 2009M4 2009M12 2010M8 2011M4 2011M12 2012M8 Sources: IMF International Financial Statistics.

The real effective exchange rate has remained broadly

Effective Exchange Rates, Jan 09 - Mar 13

(Index, 2005=100)



Sources: International Financial Statistics.

... and slightly reduced the import coverage of foreign reserves.

Foreign Exchange Reserves, 2007-12

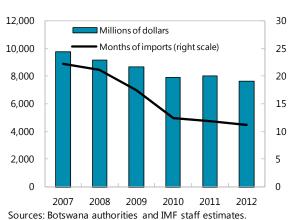


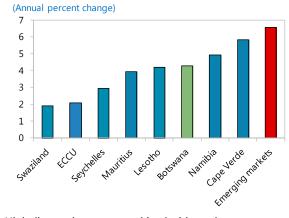
Figure 2. Small Middle-Income Countries in Sub-Saharan Africa: Regional Comparison

(Average 2002-2012, unless otherwise indicated)

Prudent macro-management helped Botswana to build up large policy buffers relative to peers.

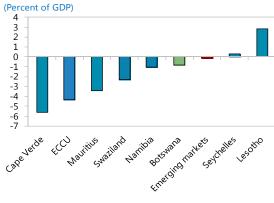
Although Botswana's economic growth was below emerging markets average growth....

Real GDP Growth



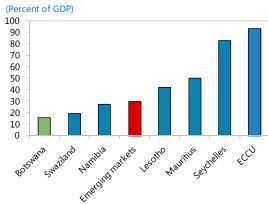
High diamond revenue combined with prudent macromanagement helped to build up policy buffers....

Central Government Balances



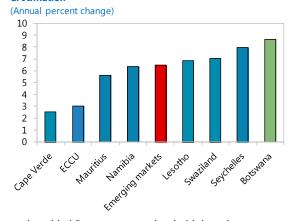
... while maintaining a low level of public debt, ...

Total Public Debt, End-2011



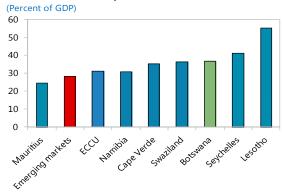
...its inflation remained elevated compared with middleincome peers.

CPI Inflation



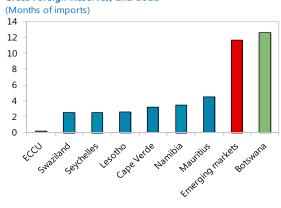
...and enabled Botswana to maintain higher—than-average expenditure....

General Government Expenditure



....and accumulating significant foreign reserves.

Gross Foreign Reserves, End-2011



Source: Country authorities, IMF staff estimates, and IMF World Economic Outlook.

Note: Comparison bar refers to the WEO "Emerging and Developing Markets" analytical group.

C. Outlook and Risks

10. Outlook

Output: Staff projects that real GDP will grow by about 4 percent in 2013 on the back of a strong non-mineral GDP growth and an anemic mining sector (Table 1). Growth is expected to pick up slightly to 4.4 percent in 2015 supported by the base effect of increased electricity production and a recovery in the mining sector and subsequently stabilize at around 4 percent.

Inflation: Headline inflation is likely to remain close to the upper end of BoB's medium-term objective range in the remainder of 2013. However, below normal rainfall for the region, poses a potential upside risk to food prices. At the same time, fiscal consolidation, underpinned by government wage restraint, should help to contain demand-push inflationary pressures.

External position: The current account deficit is expected to narrow in the coming years supported by the public sector savings generated by the planned fiscal consolidation and the expected recovery in diamond exports along with global recovery. As measures by the government result in tempering the rate of growth of household borrowing, import growth should slow down. This combined with a stable electricity supply by Moropule B power plant, will contribute to closing the current account deficit. More broadly, success toward export diversification and an improvement in competitiveness, underpinned by the implementation of regulatory and structural reforms should help the return to a current account surplus and enhance external sustainability over the long term.

11. Risks

The main near-term risk relates to the uncertain external environment, which poses significant downside risks to diamond export demand⁴, and on the domestic front potential delays in the full commencement of the Morupule B power plant. Under some adverse scenarios, output growth could be lower by 1–1½ percentage points compared with the baseline forecast. Botswana is also exposed to spillovers through strong economic and financial linkages with South Africa, where recent developments and outlook suggest sluggish growth (Appendix I). Banks' high exposure to households and rapid increase in the growth of unsecured lending is an emerging policy challenge. A key medium-term risk relates to the sustainability of long-term growth as trend growth has softened in the last decade requiring new growth drivers. Another medium-term risk is that, like other countries in SACU, Botswana faces the prospect that SACU revenues may decline either because of a prolonged period of low global growth or changes in the SACU revenue-sharing formula.

4

⁴ Diamonds constitute about 75 percent of Botswana's exports—other minerals represent a tiny part of the export base. While the recent sharp decline in commodity prices may to some extent rub off on diamond prices, the storable nature of diamonds that allows buffering of shocks by adjusting inventories will likely limit the price decline. Indeed since the 2008-09 global financial crisis, Debswana has been keeping production volumes stable while using inventories in respond to global demand changes. The distinction between diamonds and other commodities is also reflected in the market structures. There are no international diamond markets in the same sense that other commodities are traded. Diamonds are sold through various channels (auctions, tenders and, of course, the Diamond Trading Company, as well as various trading "networks") and the various price indices are based on assessments of current trends by industry analysts, rather than any independently verifiable benchmark.

POLICY DISCUSSIONS

The authorities largely agreed with the staff's assessment of recent economic developments, outlook, and prospects. They reiterated the need to pursue a "growth-friendly" fiscal consolidation plan and reduce the size of the government (as a share of GDP). Consistent with the Fund's surveillance of SMICs in sub-Saharan Africa, the need to address the policy gaps, and the authorities' policy priorities as laid out in the recent MTR of the NDP10, this year's consultation focused on four main themes: (i) global economic spillovers; (ii) fiscal policy implications for labor market outcomes; (iii) the implications of rising household indebtedness for financial stability; and (iv) how to return the economy to an era of strong growth, enhance job creation and boost prospects for economic diversification.

A. Policy Theme 1: Near-Term Macroeconomic Policies and Global Spillovers

12. Near-term macroeconomic policy stance

- **Fiscal policy:** Staff supports the FY2013/14 budget, which targets a small fiscal surplus and reins in unproductive current spending, while protecting growth-promoting capital spending. As in other SMICs in SSA, the government's wage bill is high by international standards, which combined with subsidies and transfers, account for about 50 percent of total expenditures, thereby limiting the room for fiscal policy flexibility. Thus the targeted reduction in the expenditure-to-GDP ratio by 2.5 percentage points, reflecting mainly reduced wages and subsidies, is appropriate. The budget's emphasis on the need to rebuild fiscal buffers, improve the quality of spending, and buttress medium-term fiscal consolidation, is also well placed.
- Monetary policy: In staff's view, a neutral monetary policy stance is appropriate in the near term. After five years of strong non-mineral sector growth, the negative output gap for the non-mineral sector has largely closed and at 5.7 percent, core inflation (excluding administered prices) is projected to remain firmly within the objective range for the reminder of the year. A simple Taylor rule under the baseline scenario suggests that the BoB should err on the side of caution on further cuts in its policy rate in the near term. In addition, lowering rates may do little to boost private investment given that other structural factors are holding it back, while it may stimulate private consumption and unsecured lending and result in a further buildup of vulnerabilities on households' balance sheets. Beyond these, the real interest rate in Botswana is the lowest among MICs in the region (South Africa, Namibia, Mauritius, Cape Verde), while private sector credit growth is the fastest and average inflation the highest (Figure 1).
- 13. The authorities emphasized that they still see a need to improve the efficiency of public spending. More generally, they continue to put emphasis on a thorough assessment of pockets of unproductive spending and ways to increase efficiencies and generate value for money most notably in the area of education and spending on state-owned enterprise. They also noted that a medium term expenditure framework is being adopted that both better aligns ministries' spending plans with strategic priorities as set out in the NDP 10 and improves expenditure

projections and the relevance of budget ceilings, while reinforcing the integrity of the development budget through enhanced project evaluation and prioritization.

14. On monetary policy they noted that further adjustment in the policy rate will be guided by the medium-term outlook on inflation. The BoB pointed to evidence from recent Business Expectations Surveys, which suggests that inflation expectations are on a downward trend as well as the benign inflation outlook. They noted that the lower rate of crawl of the pula based on inflation forecast differentials compared with the actual inflation differential contributed to the reduction in inflationary pressures.

15. Managing global spillovers

- If further adverse global spillovers beyond the staff's baseline scenario lead to a decline in diamond prices and a significant loss of revenues, staff advised the authorities to allow the automatic stabilizers to work on the revenue side (Appendix I). Although this will slightly delay the fiscal consolidation path envisaged under the FY2013/14 budget by at most 1 percentage point of GDP, in staff's view, it should not undermine medium-term fiscal sustainability. A more accommodative monetary policy stance would be appropriate in this adverse scenario, because lower domestic demand and the benign external inflation environment would reduce inflationary pressures. More generally, with increased policy uncertainty in South Africa, such spillovers call for policy response to be measured, carefully calibrated, and proportional to risks and pressures coming from the global economic environment.
- would be limited and short-lived. Although China and India's shares in diamond consumption have been growing in recent years, they are still not the major player among Botswana's trading partners. In addition, they expect the growth slowdown in South Africa to have limited spillover effects in Botswana. Over 85 percent of Botswana's exports go to countries outside South Africa, and the funding base of banks is largely domestic. The authorities don't expect demonstration effects of large wage demands in South Africa's mines on Botswana's mining sector as industrial relations in Botswana are less confrontational. However, there would be significant impact on business and economic activity if the recurring labor strikes were to disrupt the transportation of goods from South Africa to Botswana. They underscored their commitment to continue to rebuild the fiscal policy buffers, which have served them well in the past, to respond to such adverse shocks.

B. Policy Theme 2: Pursuing a "Growth-Friendly" Fiscal Consolidation and Improving Labor Market Outcomes

16. Medium-term fiscal consolidation plan

• Medium-term fiscal sustainability requires reducing the non-mineral primary deficit to about 5 percent of nonmineral GDP from the current level of about 11 percent.⁵ In the

staff's view, the pace of the authorities' medium-term fiscal consolidation is appropriate given the uncertain external environment, in particular the weak global demand for diamonds, and the existing policy space (large reserve buffers and very low debt). 6

Central Government Operations, 2011/12–2016/17												
2011/12 2012/13 2013/14 2014/15 2015/16 201												
(Percent of total GDP, unless otherwise indicated)												
Total revenue & grants	36.3	35.9	33.4	33.3	33.2	33.1						
Total expenditure & net lending Current Capital	36.5 27.2 9.4	35.7 28.1 7.3	33.2 24.7 8.5	31.8 23.7 8.2	30.9 22.7 8.2	30.1 21.9 8.2						
Overall balance Overall balance excluding SACU	-0.2 -8.1	0.2 -12.2	0.2 -10.3	1.5 -9.1	2.3 -8.2	3.1 -7.5						
Non-mineral primary balance Non-mineral primary balance	-20.1	-13.8	-11.5	-10.0	-8.9	-7.8						
excluding SACU ¹	-28.4	-29.2	-24.5	-22.9	-21.7	-20.6						

Source: Botswana authorities and IMF staff estimates and projections.

The envisaged consolidation should not unduly undermine the authorities' goal of growth inclusion as Botswana has fairly generous social welfare programs and the authorities are working on making their targeting more effective. The government's efforts to rationalize parastatals and public entities and identify additional programs that can be outsourced to the private sector would also contribute to lowering the government wage bill. Strengthening the operations of state-owned enterprises (SOEs) can generate the needed savings but only gradually.

• The authorities affirmed their medium-term fiscal consolidation goals, centered on reining in unproductive current expenditures and improving the quality of spending. They underscored that their draft Privatization Master Plan II for SOEs is aimed at reducing their burden on fiscal resources and propelling them on a path towards commercial viability. In addition, the government is planning to introduce performance contracts between SOEs and the responsible line ministries, which assumes conducting annual audit and performance review to make sure that these SOEs remain focused and serve their purpose.

Percent of non-mineral GDF

⁵ Staff's analysis, based on the permanent income hypothesis, suggests that in order to fully preserve mineral wealth for future generations, the non-mineral primary balance (NMPB) should be reduced to about 5 percent of non-mineral GDP from the current level of about 11 percent—background work could be found in 2012 Article IV staff report (http://www.imf.org/external/pubs/cat/longres.aspx?sk=26166.0).

⁶ Botswana's debt ratio has been historically very low and is expected to decline over the medium term—see the annex on the debt sustainability analysis (DSA) using the new market access DSA template.

17. The contribution of revenue mobilization to fiscal consolidation

- In staff's view, broadening the tax base should be an integral pillar of a balanced mediumterm fiscal consolidation process. Measures in this regard include an increase in the effective tax rates on income and value added taxes through a judicious rationalization of the large tax expenditures and improvements in tax administration. Tax compliance should also be improved by reducing tax evasion and eliminating loopholes in the tax system. Staff recommends integrating tax expenditure quantifications into the budget process and maintaining tax incentives that provide fast recovery of investments (in the form of accelerated depreciation regime for productive assets) as they are most cost-effective relative to tax holidays.
- The authorities noted that their strategy for achieving a balanced fiscal consolidation focuses on improving tax administration combined with expenditure restraint. They are fully cognizant of expected reduction of revenues due to depletion of diamond mines in the long run. Their primary focus is on strengthening the administrative capacity of the Botswana Unified Revenue Service (BURS) and simplifying the tax system to encourage tax compliance. Given that their revenue mobilization efforts through making the tax system more efficient, most likely will not fill expected revenue gap to the full extent, they will complement these with putting more emphasis on curtailing expenditures. While they concurred that the negative externalities of tax incentives outweigh their marginal benefits, their rationalization would require more time. Their medium-term expenditure framework, which is expected to be in place by 2016, should also assist their broader goal of a balanced fiscal consolidation.

18. The distortions created by public employment and wage policies in the labor market

• Staff's analysis suggests that reforms aimed at reducing rents of public employees and the size of public employment would improve labor market outcomes.⁷ The cumulative growth of average government sector wages for the period 2001—09 was about 126 percent, much higher than the 75 percent cumulative growth of nominal GDP per worker for the same period. Staff urged the government to articulate a clearer set of measures that would underpin the reduction of the wage bill to improve labor market outcomes. Staff advocated for the government to limit public sector wage awards below nominal GDP per capita growth, which takes into account both inflation and economy-wide productivity gains.⁸ Given that there is no wage premium at the medium to senior level civil servants, going forward, to cope with the

⁷ See chapter 1 of the accompanying selected issues paper. This paper, which looks at the impact of public sector employment and wage policies on labor market outcomes for MICs, was also presented at the Fund-wide Small Islands Club on July 25th, 2013.

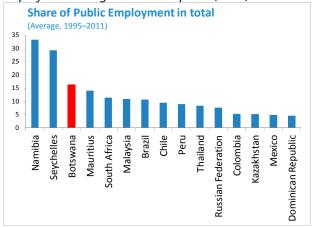
⁸ Other policy measures that staff have recommended to the authorities include short-term—streamlining the system of nonwage payments, including tighter eligibility criteria for allowances; medium-term—rationalizing the size and structure of government, tightening the link between pay and performance; and strengthening payroll systems (see 2012 Article IV consultation report http://www.imf.org/external/pubs/cat/longres.aspx?sk=26166.0).

intense regional competition for scarce skilled labor at those levels, the government could use wage decompression, which will give higher wages to high-skilled civil servants.

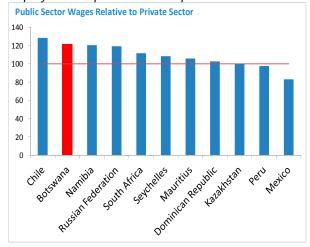
The focus of the authorities' MTR of NDP 10 is to reduce the size of the government (as a share of GDP) and increase its efficiency. While the authorities took note of the staff's advice to achieve targeted reduction of the wage bill, they highlighted a potential risk of social tensions when dealing with wages and public employment in an environment of relatively low growth, high unemployment, with labor disputes in the region. They reiterated that, given the complexities in this area, reforms would need to be implemented gradually. They also pointed out that the wage premium of the government is largely concentrated at the lower end of the wage ladder, while the middle and senior civil servants earn relatively lower wages compared with their private sector peers. In the last few years, public sector wage growth has moderated significantly following a three-year wage freeze. With regards to public employment, in some critical areas, the government may need to recruit more staff. Specifically while they have reduced the employment in some sectors of the government, they had to allow an increase in the employment in the Administration of Justices, Attorney General's office, and in the Corruption Court to help pursue the government's zero tolerance policy on corruption and deal with the large backlog of important legislative bills. In addition, the process of outsourcing some of the government services to the private sector was slow. To address the issue of skill mismatch in the labor market, the government is reviewing the Botswana Qualification Authority act and is continuing its work on the Internship Program and the Youth Development Fund.

Figure 3. Public Sector Wage and Employment Policies are Creating Distortions in the Labor Market

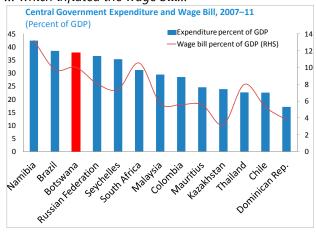
Botswana's share of public employment in total employment is high relative to peers (MICs)...



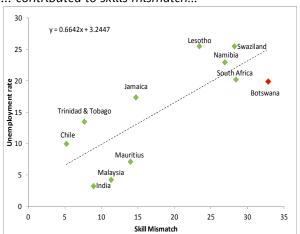
...and it pays high wage premium to public employees compared with the private sector...



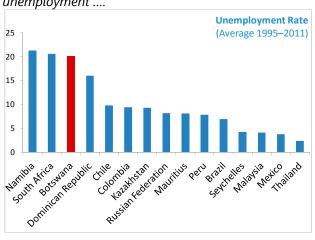
... which inflated the wage bill...



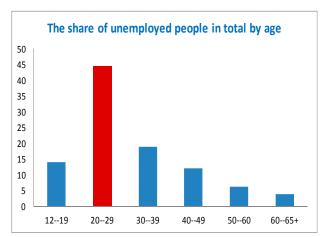
... contributed to skills mismatch...



... and resulted in a persistently high level of unemployment



... particularly among the youth.



C. Policy Theme 3: Strengthening the Monetary Regime and Enhancing Financial Stability

19. The current exchange rate regime

- The authorities noted that the crawling peg arrangement continues to serve Botswana well and merits continued support. They noted that the current policy framework remains appropriate given the circumstances, and a major review would only be necessary if and when there is a reason to believe that this is no longer the case.
- The staff concurred. The current crawling peg regime minimizes the distortions associated with a hard peg while providing some flexibility in the exchange rate to absorb shocks. A shift to a strict peg to the South African rand will hinder the relative price adjustment required for terms of trade shocks given the lack of full price flexibility in both product and factor markets. At the same time, the characteristics of Botswana's foreign exchange market, in particular "lumpy" diamond revenues that arrive periodically but in very large amounts on "diamond days," and the lack of institutional readiness are constraints to a fully floating exchange rate regime. Thus, a more liquid foreign exchange market, combined with well developed derivative markets to help hedge volatilities, would be a prerequisite prior to adopting a floating exchange rate regime.
- Staff encouraged the authorities to continuously look for opportunities to further strengthen the operational aspects of the regime. Staff welcomed the disclosure by the authorities on the Pula currency weights and the rate of crawl. The banks noted that the publication of the weights of the Pula's currency basket and its rate of crawl has improved trading in the foreign exchange market. The authorities should also regularly assess the optimality of the Pula's currency basket based on the changes in the underlying trade pattern and structural parameters of the economy. Going forward, staff encourages the authorities to continue to refine their analytic tools for monetary policy analysis and facilitate the deepening of the interbank market including for foreign exchange. These steps toward capacity building would, in their own ways, contribute more broadly to the strengthening of monetary management.

20. Financial sector developments

• Botswana's banking system is profitable and well-capitalized with relatively low NPLs.
However, there are potential vulnerabilities stemming from the high concentration of banks' loans to households and the recent acceleration in the growth of unsecured lending (Appendix III). Loans to households amount to about 60 percent of total loans in the banking system. The increase in household debt partly reflects the authorities' desire for enhancing greater financial inclusion. Coming from a relatively low base, and largely backed by public sector wages, which limits the associated credit risk, at this stage, household lending by itself does not pose major

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⁹ Like many SMICs in the region, financial access remains relatively low for both individuals as well as small and midsized enterprises. According to Finscope's 2009 study, more than half of Botswana's population is unbanked.

risks to financial or macroeconomic stability. At the same time, given the rate at which unsecured lending has been growing, if not contained, this could eventually require macroeconomic policy adjustments and also lead to a large number of debt-distressed households, which could potentially undermine the government's objective of enhancing greater financial inclusion. Thus, striking an appropriate balance between financial inclusion and stability is an emerging policy challenge.

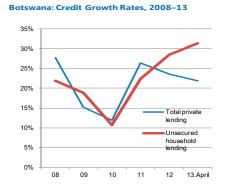
Botswana: Private Sector Credit Composition, 2013 April

■Household mortgage loan

■ Household unsecured lending

Household vehicle loan

■ Rusiness and others



- The authorities should bolster financial stability including through the use of macro prudential measures to mitigate the risks from the growth in household borrowing. Staff recommends strengthening the authorities' existing architecture for preserving financial stability to temper the rate of increase in household borrowing. The relevant measures include:
 - ➤ Macroprudential tools: Consideration should be given to enforcing a household debt-to-income (DTI) limit or higher risk weights for unsecured lending, and tightening the definition of loan-to-value (LTV) in mortgages as was done in Brazil, Hong Kong SAR and Malaysia and is being considered in other countries in the region. As a first check for potential vulnerabilities in the household sector, the BoB could consider performing a limited asset quality review by investigating a sample of the banks' loan books. This would highlight how standard risk metrics such as DTI and LTVs are distributed across the banks' debtors and across the banks themselves.
 - National Credit Bureaus: Financial market participants noted that the lack of a fully functioning national credit reference bureau means that the screening of borrowers is weak.
 - ➤ A study of households' balance sheet: Staff sees merit in carrying out a comprehensive assessment of households' borrowing, disposable income, and investment activities and monitoring them on a regular basis. The memorandum of understanding between the BoB and Non-Bank Financial Institutions Regulatory Authority (NBFIRA) could help facilitate the compilation of such statistics.
 - ➤ **Property market monitoring:** Staff also recommends continued close monitoring of the developments of the property market. Since 2009, residential property prices have increased by about 75 percent with moderate increases since 2012.
- The authorities agreed that the pace of credit expansion warrants close monitoring. The BoB has most of the proposed tools at its disposal and is putting together elements of such an architecture through the establishment of its FSD. They stressed that the BoB is closely monitoring trends in household lending and risks to financial stability are low as banks

themselves are applying prudential measures including on households' DTI ratio. The BoB has assigned higher risk weight on both unsecured credit and residential mortgage loans compared with Basel II. The authorities acknowledged that while their surveillance is constrained by the paucity of information on household debt outside the banking system, the non-bank regulator is monitoring the activities of the key micro lenders with the remainder forming a very small part of the overall household debt. At the same time, they argued that it is important to acknowledge that this credit expansion, at least in part, also reflects the continued broadening of the banking industry in Botswana to include more households. Moreover, it should not be presumed that such borrowing is purely for consumption purposes. To prevent debt distress households from turning to another financial institution for borrowing, the government with the ongoing technical assistance from the World Bank is working to establish an integrated credit bureau to serve as the formal repository for both banks and non-banks on households' credit history and profile. The BoB is also strengthening its capacity to monitor the property market and the Real Estate Institute of Botswana is working toward compiling an index of property prices. The BoB is also increasingly infusing financial stability analysis (disaggregated credit trends/ratios and property market developments) into monetary policy discussions.

21. NBFIRA's capacity to supervise the rapidly growing NBFIs

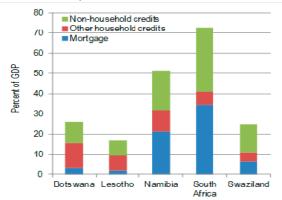
- NBFIs (non-bank financial institutions) have been growing rapidly in recent years and their assets account for about 50 percent of GDP. Furthermore, the cross linkages between NBFIs and the commercial banks have increased. Thus, any large shock to the non-banking system could reverberate through the banking system and pose systemic stress across the financial system and the broader economy. This said, NBFIRA is not yet fully equipped to discharge its mandate due to delays in building a skilled and experienced staff, and a legal and regulatory infrastructure that is not fully in place. Staff advocates for continued strengthening of the regulations on NBFIs, drawing on recommendations of the ongoing technical assistance from the Fund. To prevent less creditworthy households from turning to non-bank lenders at a higher cost, the BoB and NBFIRA should consider addressing regulatory arbitrage gaps between banks and non-banks. 10 Staff recommends that NBFIRA steps up its efforts in monitoring the activities of micro lenders and other unregulated financial institutions. The BoB and NBFIRA should conduct a mapping exercise on the inter-linkages between the banking system and the NBFIs. The exercise could cover deposits in banks by NBFIs, loans from banks to NBFIs, offbalance sheet exposures (such as non-life credit insurance sold to banks), cross ownership, common exposures to the property sector and how NBFIs use banks for payments services.
- The authorities are aware of the capacity issues in NBFIRA and continue to strengthen its
 skill base and regulatory infrastructure. In addition, the government is putting in place the
 supporting enabling legislation for pension fund and life insurance institutions, which would
 include parameters such as minimum capital requirements for non-banks, maximum
 concentration by borrower and sector, and relevant solvency indicators.

 $^{^{10}}$ The current regulatory framework provides the legal force to implement macroprudential measures when needed.

Figure 4. Household Borrowing has Accelerated Partly to Finance Private Consumption

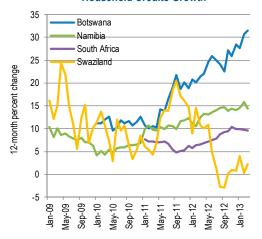
Private sector loans (including mortgages) are concentrated in the household sector, ...

Composition of Private Sector Credits, 2012



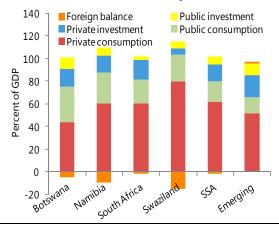
Household credit has been growing faster in the countries with lower household credits....

Household Credits Growth



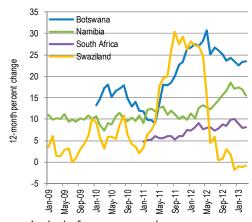
Generally SACU countries have higher private consumption and lower private investment compared with their peers (MICs) ...

National Accounts, Average 2008–12



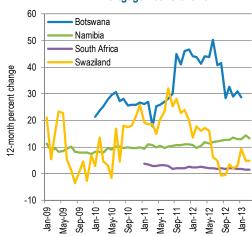
...and its growth has generally accelerated in recent years.

Private Sector Credits Growth



...particularly for mortgage loans.

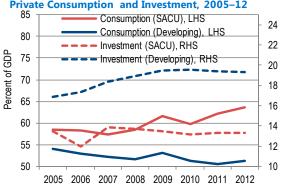
Mortgage Loans Growth



... and thus GDP growth is largely driven by private consumption, not private investment.

Private Consumption and Investment, 2005–12

SACU Area and Other Developing Economies: Private Consumption and Investment, 2005–12



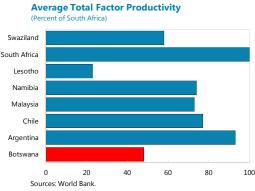
D. Policy Theme 4: Reinvigorating Growth, Enhancing Inclusion and **Promoting Economic Diversification**

Returning to a period of strong growth and enhancing economic diversification 11 22.

Botswana's positive growth record over the years has delivered good economic outcomes.

However, maintaining strong growth has become a challenge in recent years as in other SMICs in SSA, reflecting the reduced contribution from total factor productivity. In addition, growth has also become less inclusive in recent years based on staff's analysis of growth incidence curves of the 2002/03 and 2009/10 household income and expenditure surveys (HIES)-see SM/13/22. Declining trend growth may exacerbate Botswana's already high income inequality and persistent unemployment. Staff stressed that returning to an era of strong growth would require a set of reform-oriented,

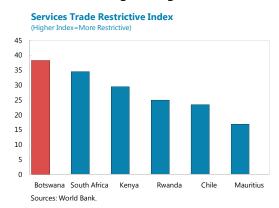
innovative policies to reinvigorate total factor productivity.



These include increasing the quality of public spending, improving the efficiency and effectiveness of the tax system, reducing the costs of doing business, and diversifying the economy. In addition, given the negative impact of income inequalities on growth spells, staff recommended policies to target inequality more effectively, including fostering high quality investment in health and education.¹²

The nature of Botswana's resource rich and landlocked economy is an obstacle to diversification, and leveraging its strong physical capital and institutions could improve diversification prospects. In addition, the restrictive service sector and shortage of high-skilled

workers, has hindered knowledge transfer and innovation. Staff called for an approach to diversification that leverages Botswana's areas of comparative advantage. The authorities should improve the skill base of the labor force to explore knowledge-based service sectors, a strategy that was pursued by Chile and other successful diversification cases. Delivering good outcomes from these policies would require supportive measures to liberalize the service sectors and reduce the domestic regulatory burden on firms.



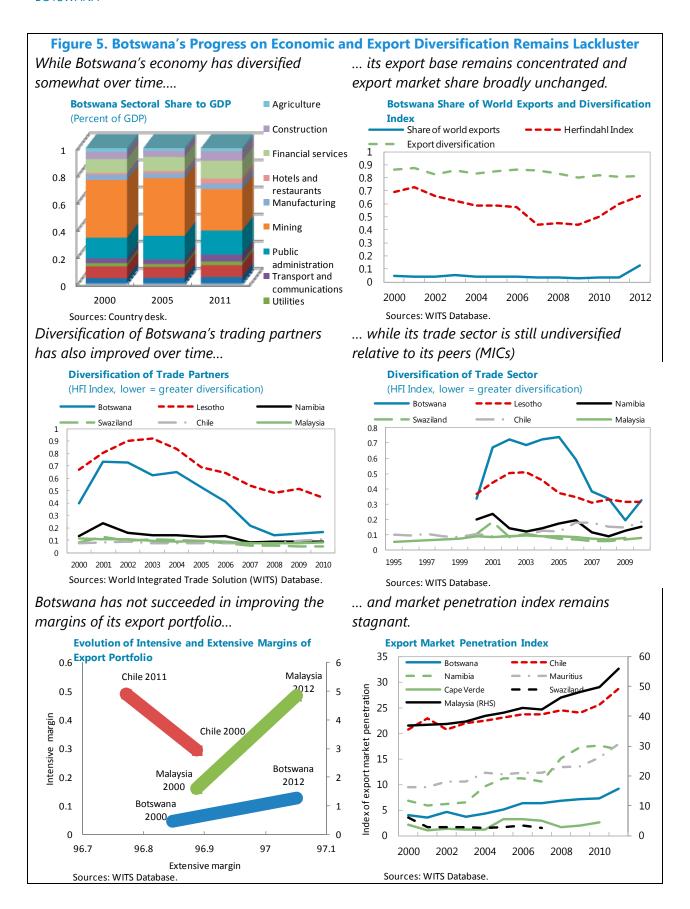
 $^{^{11}}$ See chapter 2 of the accompanying selected issues paper.

¹² See 2012 Selected Issues, chapter 1 (http://www.imf.org/external/pubs/cat/longres.aspx?sk=26167.0).

• The authorities are aware of the economy's long-term challenges, and the recent MTR of NDP 10 aims to address them. The MTR of NDP 10 stressed the government's intention to reinvigorate reforms and lay the foundations for greater private sector development in Botswana. The government's multi-pronged approach to diversification (through the Economic Diversification Drive-EDD) leverages Botswana's areas of comparative advantage to support new engines of growth. Given the country's well-established infrastructure for mineral development, the focus is on expanding the mineral product space beyond diamonds, including downstream sectors which have relatively large employment multipliers, as well as cost-effective service sectors. In addition, the authorities noted that policy coordination among government agencies that was initiated in the thematic working groups for the MTR of NDP 10 was to ensure macromicro congruence and overall consistency of the policy initiatives for boosting job creation and diversification. The authorities are also focusing on improving the business climate in the country in response to Botswana's reduced rankings in the doing business indicators.

E. Other Surveillance Issues

23. Data quality is broadly adequate for surveillance, although there is room for improvement. While steady progress has been made by Statistics Botswana most notably for rebasing the country's national income accounts, challenges remain in the compilation of some of the components of the national accounts. In this respect, staff sees merit for further Fund technical assistance in the area of national accounts. There is also room for improvement in the compilation of the balance of payments statistics, including data on trade in services. Following the relocation of the aggregation and sales functions of the Diamond Trading Company (DTC, a De Beers subsidiary) from London to Gaborone, the BoB has introduced detailed new tables for import and export of diamonds to present the rising re-exports trade for diamonds. The BoB and Statistics Botswana are also working closely on the appropriate treatment of diamond related re-export trade both in the national accounts and balance of payments. Staff also welcomed the BoB's efforts to collect information on property prices. Finally, in line with some of its upper-middle income country peers, staff commends Botswana's plan to move towards subscribing to the IMF's Special Data Dissemination Standard.



STAFF APPRAISAL

- 24. Botswana has made impressive strides in economic development over the past two decades. The positive growth record registered by the country has raised overall incomes and delivered good economic outcomes.
- 25. However, in recent years, Botswana's trend growth has softened in the midst of persistent unemployment and high income inequality. Reducing the relative size of the government (as a share of GDP) would improve labor market outcomes, create more productive investment opportunities for the financial sector, and enhance economic diversification.
- 26. The recent mid-term review (MTR) the 10th National Development Plan (NDP10) serves as the authorities' blueprint for structural transformation. Staff welcomes the MTR of NDP 10, which stressed the government's intention to reinvigorate the implementation of reforms to lay the foundations for greater private sector development in Botswana.
- 27. The uncertain global economic environment and the potential spillovers to Botswana call for a delicate balancing act in the implementation of macroeconomic policies in the near term. Botswana's fiscal and external positions are very strong, thanks to the government's prudent macroeconomic management. A "growth-friendly" fiscal consolidation strategy adopted in the FY2013/14 budget is appropriate. In the near term, staff advocates for a broadly neutral monetary policy stance. In a more adverse scenario, the authorities should allow the automatic stabilizers to work on the revenue side. In such adverse scenarios, there might be some scope to ease monetary policy given that inflationary pressures would likely decline.
- 28. The authorities' medium-term fiscal strategy adopted in the FY2013/14 budget should help to rebuild the policy buffers. In the staff's view, the pace of the government's medium term fiscal consolidation strategy is appropriate.
- 29. Staff urges the government to articulate a clearer set of measures to underpin the reduction of the wage bill as a share of GDP, which should help improve labor market outcomes. Botswana's public employment and wage policies lead to high reservation wages and attract a larger share of labor force into public sector at the expense of the private sector.
- **30.** Broadening the tax base would make the process of fiscal adjustment more balanced. This would require enhanced efforts in streamlining the existing large and discretionary tax expenditures. Staff welcomes efforts by the authorities toward a simplified tax system with high compliance and a low cost of administration as articulated in the recent mid-term review of NDP 10.
- **31. Botswana's exchange rate regime has served the country well.** The government's publication of the weights of the Pula currency basket and its rate of crawl bodes well for enhancing the transparency of the exchange rate regime.

- 32. The government's emphasis on greater financial inclusion through its financial sector development strategy, while preserving the stability of the financial system, is appropriate. Staff recommends that the authorities strengthen their existing architecture for monitoring financial sector developments to temper the rate of increase in household borrowing and thereby help minimize the associated vulnerabilities. In this context, staff welcomes efforts by the Bank of Botswana in strengthening the work of its Financial Stability Division.
- **33.** Returning to an era of strong growth would require a set of reform-oriented, innovative policies to reinvigorate economy-wide productivity growth. These include increasing the quality of public spending, improving the efficiency and effectiveness of the tax system, including by fighting tax evasion, reducing the cost of doing business, and diversifying the economy.
- **34.** The government's multi-pronged approach to diversification that leverages **Botswana's areas of comparative advantage is a step in the right direction.** Delivering good outcomes from these policies would require supportive measures to liberalize the service sectors and reduce the domestic regulatory burden on firms.
- 35. Staff recommends that the next Article IV consultation with Botswana take place on the standard 12-month cycle.

Table 1	Botswana: Authorities' Response to Past IMF	Policy Recommendations ¹
	IMF 2011 & 2012 Article IV Recommendations	Authorities' Response
Fiscal Policy	- consolidate fiscal policy and rebuild the fiscal buffers contain the wage bill	Broadly consistent The FY2013/14 Budget targets a small fiscal surplus, and is centered on further expenditure restraint, while improving the quality of spending. Mid-term review of the authorities NDP10 envisages fiscal surpluses in the next three year. Despite the authorities' announcement of a 5 percent targeted reduction in the original FY2012/13 budget, spending on wages in percent of GDP increased by about a half
	- delink fiscal policy stance from volatile mining revenue	Inconsistent The fiscal stance is not formally delinked from volatile mining revenues. While the authorities recognize the need to delink the fiscal stance from volatility in the mining revenue, they are of the view that their sustainable budget index rule provides enough ground to deal with this volatility.
	- broaden the tax base	Partially consistent One of the key objectives of the MTR of NDP 10 is to achieve a simplified tax system with high compliance and a low cost of administration.
Monetary Policy	 increase transparency of the crawling peg regime through publishing currency weights of the Pula basket and rate of crawl. reestablish the traditional link between its policy rate and short-term interest rates. increase issuance of government securities. 	Broadly consistent Consistent with staff's advice during the October 2012 mission, the authorities published both the Pula currency basket weights and its rate of crawl in the FY 2013/14 budget. During 2010 the BoB used reverse repo operations to mop up intra-auction liquidity. The government highlighted in the 2013/14 budget speech about their plans to issue more treasury bills and

		government bonds for promoting the growth of the capital market and reducing reliance on Bank of Botswana Certificates.
Financial Sector	-strengthen regulation and supervision of	Partially consistent
Policy	nonbank financial institutions	The government has put the
	-keep a balance between financial inclusion and	appropriate regulation in place to allow
	stability	the NBFIRA to collect supervisory levees
	-enhance monitoring of commercial banks'	from NBFIs to address some aspects of
	exposure to households and mortgage lending	its funding problems.
	and consider pre-emptive measures to enhance	The BoB has subscribed a quarterly
	banks' capacity to absorb shocks.	report on property market that includes
	- develop a reliable property market index to help	information on price development.
	monitor price developments and take	
	appropriate regulatory steps where needed.	

¹ Scale — fully consistent, broadly consistent, partially consistent, marginally consistent, or inconsistent.

		Table 2. Bot	tswana: Risk Assessment Matrix (RAM) ¹	
S	Sources of Risk	Relative Likelihood	Impact if Realized	Staff Advice on Policy Response
	,		External Risks	,
Short term	Global oil shock triggered by geopolitical events	Low	Medium Oil prices could increase beyond the cyclical levels for geopolitical considerations. Because Botswana imports all fuel requirements, terms of trade shocks from the fuel price hike would adversely affect domestic demand and also inflation in Botswana.	The authorities have traditionally allowed a full pass-through of the oil shock accommodating its first round effects on inflation while containing secondround effects if generalized price pressures begin to emerge.
erm	Re-emergence of financial stress in the euro area and a protracted period of slower European growth	Medium/High	Medium to High As a result of incomplete delivery of policy commitments in the euro area, financial stress could re-emerge and bank-sovereign-real economy links could re-intensify. The consequences would include further financial fragmentation and negative shocks to growth that could lead to a protracted period of slower European growth. This would directly affect Botswana's mineral exports, which count for almost 75 percent of total exports.	See paragraph 15
Short/Medium term	Deeper-than- expected slowdown in emerging market economies	Medium	Medium to High Disappointing activity in emerging markets would primarily affect commodity prices, which, combined with the increased share of China and India in Botswana's foreign trade, would have a particularly significant impact on Botswana's export earnings.	See paragraph 15
	Emerging markets capital flow reversal and distortions from unconventional monetary policy	Medium	Medium While Botswana has not been significantly affected by the recent surge in capital inflows, a reversal of these inflows would raise the risk premium and could have large macroeconomic consequences for South Africa. The impact could spillover to Botswana, given Botswana's strong economic and financial linkages with South Africa, including a significant share of South African rand in	See paragraph 15

			Botswana's currency basket.	
	Growth slowdown	Medium/Low	Low	See paragraph 15
	and persistent		Key channels of impact could arise from the rand	
	labor unrest in		being part of Botswana's currency basket and from	
	South Africa		the close financial linkages—both banks and	
			nonbanks. In the real sector, the disruptions of	
			supply of inputs from South Africa, including	
			electricity, could negatively affect domestic	
			production. The resultant slower activity in South	
			Africa would have an indirect impact on Botswana's	
			fiscal position through the risk of lower SACU	
			transfers.	
			Domestic Risks	
	Delayed	Medium	Medium to High	See paragraph 15
	commencement of		A delay in the full commencement of the Morupule	
Ē	the Morupule B		B power plant would weigh heavily on the	
Short term	power plant		domestic economy going forward, lowering	
Jor			electricity output and extending to the general	
S			private sector that bears the opportunity cost of	
			power shortages. In addition, import bills for	
			electricity and fuel will remain at record-high levels.	
	Deterioration of	Low	Medium to High	See paragraph 20
Ę	credit portfolio of		A deterioration of the credit portfolio of unsecured	
ţ	unsecured lending		lending could undermine the soundness of	
<u>m</u>			Botswana's banking system because the bulk of	
<u>ledi</u>			household credit—which counts for more than 55	
₹			percent of banks' total loans—is unsecured loans.	
Short/Medium term			In addition, this shock could easily propagate	
S			through the nonbank sector given the strong	
			linkages between banks and non-banks.	

¹ The RAM shows events that could materially alter the baseline path—the scenario most likely to materialize in staff's view. The relative likelihood of risks listed is the staff's subjective assessment of the risks surrounding the baseline ("low" is meant to indicate a probability below 10 percent, "medium" a probability between 10 and 30 percent, and "high" a probability of 30 percent or more). The RAM reflects staff views on the source of risks and overall level of concern at the time of discussions with the authorities.

	2009	2010	2011	2012	2013	2014	2015	2016	2017
		(Annua	l percentag	e change, ι	ınless othei	wise indica	ted)		
National income and prices			. 3	3 .					
Real GDP ¹	-7.8	8.6	6.1	4.2	3.9	4.1	4.4	4.1	4.0
Mineral	-46.2	22.7	-2.3	-7.0	1.5	0.5	2.4	2.4	2.4
Nonmineral ²	5.0	6.2	7.8	6.2	4.3	4.7	4.7	4.3	4.3
Consumer prices	5.8	7.4	9.2	7.4	6.1	5.5	5.3	5.2	5.2
Diamond production (millions of carats)	17.7	22.8	23.0	20.9	21.4	21.4	21.9	22.4	22.9
Diamona production (minions of caracts)	17.7	22.0	23.0	20.5	21,4	21.7	21.5	22.4	22.3
External sector									
Exports of goods and services, f.o.b. (US\$)	-26.8	33.4	41.7	-9.7	3.1	1.8	3.9	3.9	3.9
Of which: diamonds	-30.3	49.9	38.3	7.1	3.7	1.3	3.6	3.6	3.5
Imports of goods and services, f.o.b. (US\$)	-4.7	17.9	28.0	7.3	-3.2	0.8	2.6	3.7	4.2
Terms of trade	4.6	-4.4	-0.3	3.6	5.7	1.9	1.5	3.2	3.0
Nominal effective exchange rate	4.2	4.6	-4.7	-7.8					
Real effective exchange rate	12.5	8.3	-0.8	-3.5					
		(Percen	itage chang	e with resn	ect to M2 a	at the heair	ning of the	period)	
Money and banking		(1 0.00	itage citarig	e		it the begin	g or the	period)	
Net foreign assets	-34.3	-17.5	25.4	0.2	11.2	5.8	6.3	7.7	9.0
Net domestic assets	33.0	29.9	-21.0	7.3	3.7	4.5	4.3	2.8	1.4
Broad money (M2)	-1.3	12.4	4.3	7.4	15.0	10.3	10.6	10.6	10.4
Velocity (nonmineral GDP relative to M3)	1.6	1.6	1.7	1.8	1.8	1.9	1.9	1.9	1.9
Credit to the private sector	5.1	6.1	11.8	13.9	11.8	7.8	7.2	7.7	7.4
Investment and savings ¹			(Perc	ent of GDP	, unless oth	erwise indi	cated)		
Gross investment (including change in inventories)	37.9	35.4	38.7	39.3	38.3	36.4	36.0	35.2	34.6
Gross savings	27.6	29.9	38.5	34.5	36.5	35.2	35.7	35.4	35.5
Central government finances ³									
Total revenue and grants	37.4	32.4	36.3	35.9	33.4	33.3	33.2	33.1	33.0
Total expenditure and net lending	50.9	39.9	36.5	35.7	33.2	31.8	30.9	30.1	29.2
Overall balance (deficit –)	-13.5	-7.5	-0.2	0.2	0.2	1.5	2.3	3.1	3.8
Non-mineral primary balance ⁴	-29.9	-25.9	-20.1	-13.8	-11.5	-10.0	-8.9	-7.8	-6.8
Total central government debt	17.8	19.4	19.4	18.1	15.9	13.8	11.9	10.3	8.9
Followed as the									
External sector Current account balance	-10.2	-5.4	-0.2	-4.9	-1.8	-1.2	-0.3	0.2	0.9
		-5.4 -7.0			-1.6 -1.4		-0.5 -0.6		
Balance of payments External public debt ⁵	-6.3		3.3	-0.8		-1.1 10.7	-0.6 9.1	0.2 7.7	0.7
External public debt	14.9	11.8	14.9	14.5	12.4	10.7	9.1	1.1	6.5
			(Milli	ons of US\$,	unless oth	erwise indi	cated)		
Gross official reserves (end of period)	8,669	7,883	8,386	8,270	8,060	7,888	7,791	7,821	7,958
Of which: Pula Fund	6,543	6,938	6,901	0,210	0,000	,,500	,,, J±	,,021	7,550
Months of imports of goods and services ⁶				11.0	10.6	10.1	0.6	9.2	9.0
Percent of GDP	16.6	11.8	11.1	11.0	10.6	10.1	9.6 42.4		
rercent of GDP	85.4	57.3	52.2	52.8	47.7	45.1	42.4	40.6	39.7
Financial position in the IMF (as of May 31, 2012)									
Holdings of currency (percent of quota)				66.7					
Holdings of SDRs (percent of allocation)				149.4					
Quota (SDR millions)				87.8		•••			
		•••	•••		•••	•••	•••		

Poverty headcount ratio at national poverty line (percent of population, 2008): 30.3

Sources: Botswana authorities and IMF staff estimates and projections.

 $^{^{\}mathrm{1}}$ Calendar year.

² Refers to the growth of value added of sectors other than mining, excluding statistical adjustments. The latter includes financial intermediation services indirectly measured (FISIM), taxes on products, and subsidies.

³ Year beginning April 1.

⁴ The non-mineral primary balance is computed as the difference between non-mineral revenue and expenditure (excluding interest receipts and interest

payments), divided by non-mineral GDP. ⁵ Includes publicly guaranteed debt.

⁶ Based on imports of goods and services for the following year.

	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17		
	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2010/17		
(Millions of pula)											
Total revenue and grants	29,563	29,023	31,210	38,487	40,985	43,522	48,018	52,859	58,138		
Total revenue	28,941	28,254	30,881	37,954	40,881	43,086	47,533	52,323	57,572		
Tax revenue	20,455	20,045	20,505	24,847	29,470	31,741	34,692	38,290	42,222		
Income taxes	8,059	7,921	9,362	11,249	9,237	12,997	13,896	15,316	16,869		
Mineral	3,451	2,360	2,949	5,136	3,262	4,029	3,921	4,273	4,664		
Nonmineral	4,608	5,561	6,413	6,113	5,975	8,968	9,975	11,042	12,204		
Taxes on goods and services ²	4,377	3,943	4,638	4,851	5,716	4,747	5,280	5,845	6,460		
Customs Union receipts 3	7,750	7,931	6,207	8,424	14,216	13,683	15,166	16,743	18,466		
Other .	268	250	298	323	301	314	349	387	42		
Nontax revenue	8,486	8,209	10,375	13,107	11,411	11,345	12,841	14,033	15,351		
Mineral royalties and dividends	6,731		9,111	10,687	8,814	9,225	10,597	11,549	12,606		
Interest	52		37	31	38	42	46	51	56		
Property income	-202		131	158	116	211	121	134	149		
Of which: BoB transfers	856	0	0	864	1,490	0	0	0	_ (
Fees and charges	1,049	1,237	1,097	1,367	952	1,867	2,076	2,299	2,540		
Grants	623	769	329	533	104	436	485	537	566		
Grants	023	703	323	333	104	430	403	337	300		
Total expenditure and net lending	35,150	39,490	38,417	38,668	40,719	43,242	45,920	49,252	52,77		
Current expenditure	23,889	25,732	27,089	28,836	32,087	32,194	34,117	36,190	38,396		
Wages and salaries	8,701	9,252	11,899	12,941	14,550	14,481	15,325	16,156	17,009		
Interest	282	370	524	587	672	778	702	689	732		
Other	14,906	16,110	14,667	15,308	16,865	16,935	18,091	19,344	20,65		
Of which: grants and subsidies	7,058	8,106	8,348	7,192	7,193	7,193	7,720	8,254	8,81		
Capital expenditure	11,458	13,006	11,372	9,956	8,278	11,103	11,861	13,123	14,44		
Net lending	-197	752		-124	354	-55	-58	-61	-68		
Primary balance (deficit -)	-6,213	-10,129	-6,721	-489	-590	1,016	2,753	4,246	6,03		
Overall balance	-5,587	-10,467	-7,208	-181	266	280	2,098	3,607	5,363		
Overall Balance	-3,307	-10,407	-7,200	-101	200	200	2,030	3,007	3,30.		
Financing	4,696	10,467	7,208	181	-266	-280	-2,098	-3,607	-5,36		
Foreign (net)	-174	6,852	3,621	871	-1,329	-72	-836	-974	-94		
Drawing	139	7,195	3,754	1,118	0	265	204	61	6:		
Amortization	-255	-343	-201	-166	-1,266	-275	-977	-972	-94		
IMF transactions (net) ⁴	-58	0	68	-80	-63	-63	-63	-63	-6		
Domestic	4,870	3,615	3,587	-690	1,063	-208	-1,262	-2,633	-4,419		
Of which:	.,570	5,025	3,557	250	2,000	200	2,202	_,000	.,		
Issuance	1,954	1,050	3,605	2,824	1,940	2,000	2,000	2,000	2,000		
Amortization	-600			-2,201	-2,160	-2,000	-2,000	-2,000	-2,000		
Change in cash balance (- increase)	4,607		2,046	2,275	1,796	-208	-1,262	-2,633	-4,419		
Change in cash balance (increase)	4,007	0,700	2,040	2,213	1,730	-200	-1,202	-2,033	- ,1:		
Memorandum items:											
Non-mineral primary balance ⁵	-16,395	-19,218	-18,781	-16,312	-12,666	-12,238	-11,766	-11,576	-11,23		

Sources: Ministry of Finance and Development Planning; and IMF staff estimates and projections.

¹ Fiscal year begins on April 1.

² Refers to sales tax and VAT.

³ SACU receipts consist of external trade and excises on imported goods as well as a development component derived from excises.

⁴ These transactions reflect Botswana's SDR allocation and contribution to the IMF's General Resource Account (GRA).

⁵ The non-mineral primary balance is computed as the difference between non-mineral revenue and expenditure. (excluding interest payments and receipts, which are roughly proxied by BoB transfers and interest).

Table 4b. Central Governmen	2009/3	L0-201	7/18 (0	GFSM 2	2001 Cla	assificat	ion) ¹		
	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/
	(Millions of pula)								
Revenue	29,023	31,210	38,487	40,985	43,522	48,018	52,859	58,138	63,9
Taxes	20,045	20,505	24,847	29,470	31,741	34,692	38,290	42,222	46,5
Taxes on income, profits, and capital gains	7,921	9,362	11,249	9,237	12,997	13,896	15,316	16,869	18,5
Payable in the mineral economy	2,360	2,949	5,136	3,262	4,029	3,921	4,273	4,664	5,1
Payable in the non-mineral economy	5,561	6,413	6,113	5,975	8,968	9,975	11,042	12,204	13,
Taxes on property	27	35	60	51	38	42	47	52	
Taxes on goods and services	4,166	4,900	5,113	5,964	5,023	5,586	6,184	6,835	7,
Value added and sales tax	3,943	4,638	4,851	5,716	4,747	5,280	5,845	6,460	7,
Motor vehicle taxes	189	229	232	220	224	249	276	305	
Other	34	33	30	29	51	57	63	70	
Taxes on international trade	7,931	6,209	8,425	14,218	13,684	15,167	16.743	18.467	20
Customs Union receipts ²	7,931	6,207	8,424	14,216	13,683	15,166	16,743	18,466	20
Taxes on exports	1,931	0,207	0,424	14,210	13,063	15,100	10,743	10,400	20
Grants	769	329	533	104	436	485	537	566	
	8,209	10,375	12,243	9,921	11,345		14,033		16
Other receipts						12,841		15,351	16
Property income	6,972	9,279	10,876	8,969	9,478	10,765	11,734	12,810	14
Mineral royalties and dividends	6,729	9,111	10,687	8,814	9,225	10,597	11,549	12,606	13
Interest	243	168	189	155	253	168	186	205	
Property interest income ³	211	131	158	116	211	121	134	149	
Other Interest	32	37	31	38	42	46	51	56	
Fees and charges	1,237	1,097	1,367	952	1,867	2,076	2,299	2,540	2
xpense	25,732	27,089	28,836	32,087	32,194	34,117	36,190	38,396	40
Compensation of employees	9,252	11,899	12,941	14,550	14,481	15,325	16,156	17,009	17
Purchases of goods and services	8,004	6,319	8,116	9,672	9,742	10,372	11,090	11,842	12
Interest	370	524	587	672	778	702	689	732	
Grants and subsidies	8,106	8,348	7,192	7,193	7,193	7,720	8,254	8,814	9
Gross Operating Balance	3,291	4,120	9,651	8,897	11,328	13,900	16,669	19,742	23
let adquisition of nonfinancial assets	13,006	11,372	9,956	8,278	11,103	11,861	13,123	14,447	15
et lending/borrowing	-9,715	-7,252	-305	620	225	2,039	3,546	5,295	7
ransactions in financial assets and liabilities	-9,715	-7,252	-305	622	225	2,039	3,546	5,295	7
Net adquisition of financial assets	-6,036	-2,089	-2,399	-1,440	153	1,203	2,572	4,351	6
Domestic	-6,036	-2,089	-2,399	-1,440	153	1,203	2,572	4,351	6
Currency and deposits	-6,788	-2,046	-2,275	-1,796	208	1,262	2,633	4,419	6
Loans (net lending)	752	-44	-124	354	-55	-58	-61	-68	
Foreign	0	0	0	0	0	0	0	0	
Net incurrence of liabilities	3,679	5,162	-2,094	-2,062	-72	-836	-974	-944	
Domestic	-3,173	1,541	-2,965	-733	0	0	0	0	
Loans	1,050	3,605	2,824	1,940	2,000	2,000	2,000	2,000	2
Amortization	0	-2,101	-2,201	-2,160	-2,000	-2,000	-2,000	-2,000	-2
Other	-4,223	37	-3,588	-513	0	0	0	0	_
Foreign	6,852	3,621	871	-1,329	-72	-836	-974	-944	
Loans	7,195	3,754	1,118	0	265	204	61	61	
Amortization due (paid)	-343	-201	-166	-1,266	-275	-977	-972	-942	
Other	-343	68	-80	-1,200 -63	-273 -63	-63	-63	-942 -63	•
lemo items:									
Overall balance	-10,467	-7,208	-181	269	280	2,098	3,607	5,363	7,
lon-mineral primary balance 4	-19,218	-18,781	-16,312	-12,666	-12,238	-11,766	-11,576	-11,232	-10,

 $\label{thm:control_problem} \mbox{Source: Ministry of Finance and Development Planning and Fund staff estimates.}$

¹ Fiscal year begins on April 1.

² SACU receipts consist of taxes on international trade and excise on imported goods as well as the impact of a development component derived from excises.

³ Includes transfers received from the Bank of Botswna (BoB) on account of interest income on government investments made by the BoB on behalf of

The non-mineral primary balance is computed as the difference between non-mineral revenue and expenditure (excluding interest payments and receipts, which are roughly proxied by BoB transfers and interest).

Table 4c. Central Governmen	2009/10-2017/18 (GFSM 2001 Classification) ¹									
	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/	
	(Percent of GDP)									
Revenue	37.4	32.4	36.3	35.9	33.4	33.3	33.2	33.1	3	
Taxes	25.8	21.3	23.5	25.8	24.4	24.1	24.0	24.0	2	
Taxes on income, profits, and capital gains	10.2	9.7	10.6	8.1	10.0	9.6	9.6	9.6		
Payable in the mineral economy	3.0	3.1	4.9	2.9	3.1	2.7	2.7	2.7		
Payable in the non-mineral economy	7.2	6.7	5.8	5.2	6.9	6.9	6.9	6.9		
Taxes on property	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0		
Taxes on goods and services	5.4	5.1	4.8	5.2	3.9	3.9	3.9	3.9		
Value added and sales tax	5.1	4.8	4.6	5.0	3.6	3.7	3.7	3.7		
Motor vehicle taxes	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2		
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Taxes on international trade	10.2	6.5	8.0	12.5	10.5	10.5	10.5	10.5		
Customs Union receipts ²	10.2	6.5	8.0	12.5	10.5	10.5	10.5	10.5		
•										
Taxes on exports	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Grants	1.0	0.3	0.5	0.1	0.3	0.3	0.3	0.3		
Other receipts	10.6	10.8	11.6	8.7	8.7	8.9	8.8	8.7		
Property income	9.0	9.6	10.3	7.9	7.3	7.5	7.4	7.3		
Mineral royalties and dividends	8.7	9.5	10.1	7.7	7.1	7.3	7.3	7.2		
Interest	0.3	0.2	0.2	0.1	0.2	0.1	0.1	0.1		
Property interest income ³	0.3	0.1	0.1	0.1	0.2	0.1	0.1	0.1		
Other Interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Fees and charges	1.6	1.1	1.3	8.0	1.4	1.4	1.4	1.4		
xpense	33.2	28.2	27.2	28.1	24.7	23.7	22.7	21.9		
Compensation of employees	11.9	12.4	12.2	12.8	11.1	10.6	10.1	9.7		
Purchases of goods and services	10.3	6.6	7.7	8.5	7.5	7.2	7.0	6.7		
Interest	0.5	0.5	0.6	0.6	0.6	0.5	0.4	0.4		
Grants and subsidies	10.4	8.7	6.8	6.3	5.5	5.4	5.2	5.0		
Gross Operating Balance	4.2	4.3	9.1	7.8	8.7	9.6	10.5	11.2		
Net adquisition of nonfinancial assets	16.8	11.8	9.4	7.3	8.5	8.2	8.2	8.2		
let lending/borrowing	-12.5	-7.5	-0.3	0.5	0.2	1.4	2.2	3.0		
ransactions in financial assets and liabilities	-12.5	-7.5	-0.3	0.5	0.2	1.4	2.2	3.0		
Net adquisition of financial assets	-7.8	-2.2	-2.3	-1.3	0.1	0.8	1.6	2.5		
Domestic	-7.8	-2.2	-2.3	-1.3	0.1	0.8	1.6	2.5		
Currency and deposits	-8.7	-2.1	-2.1	-1.6	0.2	0.9	1.7	2.5		
Loans (net lending)	1.0	0.0	-0.1	0.3	0.0	0.0	0.0	0.0		
Foreign	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Net incurrence of liabilities	4.7	5.4	-2.0	-1.8	-0.1	-0.6	-0.6	-0.5		
Domestic	-4.1	1.6	-2.8	-0.6	0.0	0.0	0.0	0.0		
Loans	1.4	3.7	2.7	1.7	1.5	1.4	1.3	1.1		
Amortization	0.0	-2.2	-2.1	-1.9	-1.5	-1.4	-1.3	-1.1		
Other	-5.4	0.0	-3.4	-0.4	0.0	0.0	0.0	0.0		
	-5. 4 8.8	3.8	-3.4 0.8	-0. 4 -1.2	-0.1	-0.6	-0.6	-0.5		
Foreign	9.3	3.8		0.0	-0.1 0.2	-0.6 0.1	-0.6 0.0	-0.5 0.0		
Loans	9.3 -0.4	-0.2	1.1							
Amortization due (paid) Other	-0.4 0.0	-0.2 0.1	-0.2 -0.1	-1.1 -0.1	-0.2 0.0	-0.7 0.0	-0.6 0.0	-0.5 0.0		
Nemo items:										
Overall balance	-13.5	-7.5	-0.2	0.2	0.2	1.5	2.3	3.1		
Non-mineral primary balance 4	-24.8	-19.5	-15.4	-11.1	-9.4	-8.2	-7.3	-6.4		

Source: Ministry of Finance and Development Planning and Fund staff estimates.

¹ Fiscal year begins on April 1.

² SACU receipts consist of taxes on international trade and excise on imported goods as well as the impact of a development component derived from excises.

³ Includes transfers received from the Bank of Botswna (BoB) on account of interest income on government investments made by the BoB on behalf of the government.

⁴ The non-mineral primary balance is computed as the difference between non-mineral revenue and expenditure (excluding interest payments and receipts, which are roughly proxied by BoB transfers and interest).

	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17
				(Percent o	of GDP)				
Total revenue and grants	39.4	37.4	32.4	36.3	35.9	33.4	33.3	33.2	33.1
Total revenue	38.6	36.4	32.4	35.8	35.9	33.4	33.0	32.9	32.8
Tax revenue	27.3	25.8	21.3	23.5	25.8	24.4	24.1	24.0	24.0
Income taxes	10.7	10.2	9.7	10.6	8.1	10.0	9.6	9.6	9.6
Mineral	4.6	3.0	3.1	4.9	2.9	3.1	2.7	2.7	2.7
Nonmineral	6.1	7.2	6.7	5.8	5.2	6.9	6.9	6.9	6.9
Taxes on goods and services ²	5.8	5.1	4.8	4.6	5.0	3.6	3.7	3.7	3.7
Customs Union receipts ³	10.3	10.2	6.5	8.0	12.5	10.5	10.5	10.5	10.5
Other	0.4	0.3	0.3	0.3	0.3	0.2	0.2	0.2	0.2
	11.3	10.6	10.8	12.4	10.0	8.7	8.9	8.8	8.7
Nontax revenue Mineral royalties and dividends	9.0	8.7	9.5	10.1	7.7	7.1	6.9 7.3	7.3	o 7.2
Interest	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	-0.3	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Property income Of which: BoB transfers	-0.3 1.1	0.3	0.1	0.1	1.3	0.2	0.0	0.0	0.0
•	1.1	1.6	1.1	1.3	0.8	1.4	1.4	1.4	1.4
Fees and charges Grants	0.8	1.0	0.3	0.5	0.8	0.3	0.3	0.3	0.3
Giants	0.0	1.0	0.5	0.5	0.1	0.5	0.5	0.5	0.3
otal expenditure and net lending	46.9	50.9	39.9	36.5	35.7	33.2	31.8	30.9	30.
Current expenditure	31.9	33.2	28.2	27.2	28.1	24.7	23.7	22.7	21.9
Wages and salaries	11.6	11.9	12.4	12.2	12.8	11.1	10.6	10.1	9.
Interest	0.4	0.5	0.5	0.6	0.6	0.6	0.5	0.4	0.4
Other	19.9	20.8	15.2	14.5	14.8	13.0	12.5	12.1	11.
Of which: grants and subsidies	9.4	10.4	8.7	6.8	6.3	5.5	5.4	5.2	5.0
Capital expenditure	15.3	16.8	11.8	9.4	7.3	8.5	8.2	8.2	8
Net lending	-0.3	1.0	0.0	-0.1	0.3	0.0	0.0	0.0	0.0
Primary balance (deficit -)	-8.3	-13.1	-7.0	-0.5	-0.5	0.8	1.9	2.7	3.4
Overall balance	-7.5	-13.5	-7.5	-0.2	0.2	0.2	1.5	2.3	3.1
Financing	6.3	13.5	7.5	0.2	-0.2	-0.2	-1.5	-2.3	-3.1
Foreign (net)	-0.2	8.8	3.8	0.8	-1.2	-0.1	-0.6	-0.6	-0.5
Drawing	0.2	9.3	3.9	1.1	0.0	0.2	0.1	0.0	0.0
Amortization	-0.3	-0.4	-0.2	-0.2	-1.1	-0.2	-0.7	-0.6	-0.
IMF transactions	-0.1	0.0	0.1	-0.1	-0.1	0.0	0.0	0.0	0.0
Domestic	6.5	4.7	3.7	-0.7	0.9	-0.2	-0.9	-1.7	-2.
Of which:									
Issuance	2.6	1.4	3.7	2.7	1.7	1.5	1.4	1.3	1.3
Amortization	-0.8	0.0	-2.2	-2.1	-1.9	-1.5	-1.4	-1.3	-1.3
Change in cash balance (- increase)	6.1	8.7	2.1	2.1	1.6	-0.2	-0.9	-1.7	-2.5
Memorandum items:									
Non-mineral primary balance ⁴	-28.5	-29.9	-25.9	-20.1	-13.8	-11.5	-10.0	-8.9	-7.8
Nominal GDP (in current of local currency)	75	78	96	106	114	130	144	159	176

Sources: Ministry of Finance and Development Planning; and IMF staff estimates and projections.

 $^{^{\}scriptsize 1}$ Fiscal year begins on April 1.

 $^{^{\}rm 2}$ Refers to sales tax and VAT.

³ SACU receipts consist of external trade and excises on imported goods as well as a development component derived from excises.

⁴ The non-mineral primary balance is computed as the difference between non-mineral revenue and expenditure (excluding interest payments and receipts, which are roughly proxied by BoB transfers and interest).

Table 4e. Botswana: Central Government Operations, 2007/08–2016/17 ¹										
	2007/08	2008/09	2009/10		2011/12			2014/15	2015/16	2016/17
				(Pero	ent of non	-mineral G	DP)			
Total revenue and grants	57.6	51.3	45.1	43.0	47.4	44.6	41.1	40.7	40.5	40.3
Total revenue	56.4	50.2	43.9	42.6	46.8	44.4	40.7	40.3	40.1	39.9
Tax revenue	34.7	35.5	31.2	28.3	30.6	32.0	30.0	29.4	29.3	29.3
Income taxes	12.8	14.0	12.3	12.9	13.9	10.0	12.3	11.8	11.7	11.
Mineral	4.9	6.0	3.7	4.1	6.3	3.5	3.8	3.3	3.3	3
Nonmineral	7.8	8.0	8.6	8.8	7.5	6.5	8.5	8.5	8.5	8.
Taxes on goods and services ²	5.7	7.6	6.1	6.4	6.0	6.2	4.5	4.5	4.5	4.
Customs Union receipts ³	15.8	13.5	12.3	8.6	10.4	15.5	12.9	12.9	12.8	12.8
Other	0.5	0.5	0.4	0.4	0.4	0.3	0.3	0.3	0.3	0.
Nontax revenue	21.7	14.7	12.8	14.3	16.2	12.4	10.7	10.9	10.8	10.
Mineral royalties and dividends	17.2	11.7	10.5	12.6	13.2	9.6	8.7	9.0	8.9	8.
Interest	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Property income	0.4	-0.4	0.3	0.2	0.2	0.1	0.2	0.1	0.1	0.
Of which: BoB transfers	1.8	1.5	0.0	0.0	1.1	1.6	0.0	0.0	0.0	0.0
Fees and charges	2.1	1.8	1.9	1.5	1.4	1.0	1.8	1.8	1.8	1.3
Grants	1.2	1.1	1.2	0.5	0.7	0.1	0.4	0.4	0.4	0.4
Total expenditure and net lending	49.9	61.0	61.4	52.9	47.7	44.3	40.8	39.0	37.7	36.
Current expenditure	37.4	41.5	40.0	37.3	35.5	34.9	30.4	28.9	27.7	26.
Wages and salaries	13.8	15.1	14.4	16.4	16.0	15.8	13.7	13.0	12.4	11.
Interest	0.5	0.5	0.6	0.7	0.7	0.7	0.7	0.6	0.5	0.
Other	23.1	25.9	25.0	20.2	18.9	18.3	16.0	15.3	14.8	14.
Of which: grants and subsidies	9.8	12.2	12.6	11.5	8.9	7.8	6.8	6.5	6.3	6.
Capital expenditure	13.2	19.9	20.2	15.7	12.3	9.0	10.5	10.1	10.1	10.
Net lending	-0.6	-0.3	1.2	-0.1	-0.2	0.4	-0.1	0.0	0.0	0.
Primary balance (deficit -)	6.2	-10.8	-15.7	-9.3	-0.6	-0.6	1.0	2.3	3.3	4.
Overall balance	7.7	-9.7	-16.3	-9.9	-0.2	0.3	0.3	1.8	2.8	3.
Memorandum items:										
Non-mineral revenue	35.4	33.6	31.0	26.4	27.9	31.4	28.6	28.4	28.4	28.
Non-mineral primary balance 4	-16.0	-28.5	-29.9	-25.9	-20.1	-13.8	-11.5	-10.0	-8.9	-7.
Non-mineral GDP (fiscal year; millions of pula)	49,708	57,621	64,320	72,574	81,123	91,980	105,967	117,864	130,477	144,20

Sources: Ministry of Finance and Development Planning; and IMF staff estimates and projections.

¹ Fiscal year begins on April 1.

² Refers to sales tax and VAT.

³ SACU receipts consist of external trade and excises on imported goods as well as a development component derived from excises.

⁴ The non-mineral primary balance is computed as the difference between non-mineral revenue and expenditure (excluding interest payments and receipts, which are roughly proxied by BoB transfers and interest).

					Est.		P	rojections		
	2008	2009	2010	2011	2012	2013	2014	2015	2016	20:
			(US\$	millions, u	nless otherv	vise indicate	ed)			
Current account balance	39.7	-1,040.9	-744.4	-36.7	-703.0	-272.5	-188.1	-57.7	36.3	167
Trade balance	-340.1	-1,206.4	-926.9	-732.9	-1,879.5	-1,404.1	-1,351.3	-1,303.3	-1,332.1	-1,361
Exports, f.o.b.	4,835.9	3,449.9	4,635.5	6,449.5	6,016.7	6,204.9	6,316.8	6,559.9	6,816.2	7,079
Diamonds	3,068.7	2,139.5	3,207.8	4,435.2	4,748.3	4,923.6	4,986.1	5,167.3	5,352.3	5,54
Other raw materials	948.8	582.3	686.2	574.9	530.5	515.9	531.8	551.4	573.7	59
Other	818.5	728.2	741.5	1,439.4	737.8	765.3	799.0	841.2	890.2	94
Imports, f.o.b	-5,176.0	-4,656.3	-5,562.5	-7,182.4	-7,896.2	-7,609.0	-7,668.1	-7,863.2	-8,148.3	-8,44
Services	-208.7	-428.6	-432.7	-338.6	-457.4	-458.0	-455.6	-469.5	-488.4	-55
Transportation	-67.6	-77.4	-44.6	-117.3	-172.3	-164.0	-156.3	-163.7	-170.0	-20
Travel	6.3	-27.2	-10.1	-48.3	-74.7	-77.1	-78.4	-76.5	-80.1	-10
Other services	-147.4	-324.0	-378.0	-172.9	-210.4	-216.9	-220.8	-229.3	-238.3	-24
Income	-636.7	-262.7	-554.5	-59.6	-40.7	-167.8	-169.4	-189.2	-138.3	
Current transfers	1,225.2	856.8	1,169.7	1,094.3	1,674.5	1,757.5	1,788.2	1,904.3	1,995.0	2,08
SACU receipts	1,146.9	1,107.5	977.7	1,153.9	1,677.4	1,694.4	1,688.9	1,775.3	1,859.8	1,94
apital and financial account	725.2	1,142.2	-404.1	807.1	300.6	62.6	16.7	-39.3	-6.6	-3
Capital account	0.0	0.0	3.4	0.4	0.0	0.0	0.0	0.0	0.0	
Financial account	725.2	1,142.2	-407.4	806.8	300.6	62.6	16.7	-39.3	-6.6	-3
Direct investment	616.9	123.6	-7.4	425.7	302.9	325.0	308.1	296.1	284.1	2
Portfolio investment	531.7	-331.7	-402.4	-213.9	-84.8	-94.6	-93.0	-93.3	-93.6	_(
Other investment	-423.4	1,350.3	2.3	594.9	82.4	-167.9	-198.4	-242.0	-197.1	-20
Assets	-355.6	338.7	-222.5	82.3	-64.4	-184.2	-162.8	-173.9	-123.9	-12
Liabilities	-67.8	1,011.6	224.9	512.7	146.8	16.3	-35.7	-68.1	-73.2	-12
	-13.4	899.3	-74.8	450.7	-100.0	-45.6	-33.7 -71.8	-95.2	-73.2 -91.6	-6
Net government long-term borrowing										
Other net private long-term borrowing Short-term borrowing	-106.7 52.3	448.0 50.1	53.6 358.9	138.4 -80.8	151.0 -98.7	162.1 -100.3	138.0 -101.9	133.5 -106.5	129.7 -111.3	-12 -11
Reserve assets (increase –)	-1,089.3	639.3	960.4	-503.1	116.5	209.9	171.4	97.0	-29.6	-13
let errors and omissions	324.5	-740.6	188.1	-267.3	286.0	0.0	0.0	0.0	0.0	
Aemorandum items:			(Perce	nt of GDP,	unless othe	rwise indica	ted)			
Balance of payments	9.7	-6.3	-7.0	3.3	-0.8	-1.4	-1.1	-0.6	0.2	
Current account	0.4	-10.2	-5.4	-0.2	-4.9	-1.8	-1.2	-0.3	0.2	
Trade balance	-3.0	-11.9	-6.7	-4.8	-13.0	-9.0	-8.4	-7.7	-7.5	
Exports of goods	-3.0 43.2	34.0	33.7	-4.6 42.1	-13.0 41.7	-9.0 40.0	-6. 4 39.4	38.9	38.6	3
Of which: diamonds	27.4	21.1	23.3	28.9	32.9	31.7	39.4	30.7	30.3	3
	46.2	45.8	23.3 40.4	28.9 46.8	32.9 54.7	49.0	47.8	30.7 46.7	30.3 46.1	
Imports of goods Services balance	-1.9	45.8 -4.2	-3.1		-3.2	-2.9		46.7 -2.8	-2.8	4
				-2.2			-2.8 10.1			
Income and transfers balance	5.3	5.8	4.5	6.7	11.3	10.2	10.1	10.2	10.5	
Financial account	6.5	11.2	-3.0	5.3	2.1	0.4	0.1	-0.2	0.0	
Direct investment	5.5	1.2	-0.1	2.8	2.1	2.1	1.9	1.8	1.6	
Portfolio investment	4.7	-3.3	-2.9	-1.4	-0.6	-0.6	-0.6	-0.6	-0.5	
Other investment	-3.8	13.3	0.0	3.9	0.6	-1.1	-1.2	-1.4	-1.1	
		(Annual per	centage cha	inge, unless	otherwise	indicated)			
xport volumes	-15.9	-29.0	17.6	25.2	-6.4	2.1	0.6	2.6	2.7	
mport volumes	22.8	-6.5	0.2	15.6	14.4	0.8	1.5	2.8	5.6	
erms of trade	4.2	4.6	-4.4	-0.3	3.6	5.7	1.9	1.5	3.2	
ind-of-year reserves (US\$ millions)	9,115.6	8,668.8	7,883.1	8,386.1	8,269.6	8,059.8	7,888.4	7,791.4	7,821.0	7,95
, (: ::::::=::=/	20.5	16.6	11.8	11.1	11.0	10.6	10.1	9.6	9.2	,

Table 6. Bo	tswana	a: Mor	ietary	Surve	y, 2008	3-201	<u> </u>			
	2008	2009	2010	2011	2012	2013	2014	2015	2016	201
				(Millio	ons of pula,	end of per	iod)			
Net foreign assets	72,781	59,312	52,550	63,596	63,682	69,170	72,421	76,315	81,616	88,40
Bank of Botswana	68,364	56,823	49,585	58,885	57,884	61,870	63,695	65,988	70,087	75,5
Assets	68,541	57,847	50,776	60,201	59,223	63,209	65,034	67,327	71,426	76,9
Liabilities	-127	-421	-612	-641	-1,339	-1,339	-1,339	-1,339	-1,339	-1,3
Commercial banks	4,416	2,489	2,965	4,710	5,799	7,300	8,726	10,327	11,529	12,8
Assets	6,059	3,855	5,838	5,524	7,115	8,617	10,043	11,644	12,846	14,1
Liabilities	-1,642	-1,365	-2,873	-813	-1,317	-1,317	-1,317	-1,317	-1,317	-1,3
Net domestic assets	-33,553	-20,596	-9,016	-18,174	-14,880	-13,067	-10,538	-7,850	-5,910	-4,8
Net domestic credit	-11,721	-2,251	7,956	8,177	16,356	22,734	26,422	28,855	30,461	30,5
Net claims on the government	-29,730	-22,404	-14,580	-22,726	-20,963	-20,670	-21,668	-23,958	-27,930	-33,8
Bank of Botswana	-31,768	-23,252	-14,882	-24,075	-22,279	-21,986	-22,984	-25,274	-29,246	-35,1
Commercial banks	2,038	848	302	1,349	1,316	1,316	1,316	1,316	1,316	1,3
Claims on parastatals	102	303	386	1,021	1,072	1,236	1,372	1,515	1,671	1,
Claims on nongovernment	17,907	19,850	22,150	29,882	36,247	42,167	46,718	51,298	56,720	62,
Claims on the private sector	19,268	21,254	23,622	28,781	35,091	40,833	45,237	49,663	54,917	60,
Other financial institutions	-1,361	-1,404	-1,472	1,101	1,156	1,334	1,480	1,635	1,803	1,
Other items (net) ²	-21,832	-18,345	-16,972	-26,351	-31,293	-35,515	-36,393	-35,839	-35,181	-33,
Other items (net)	-21,632	-10,545	-10,972	-20,331	-31,293	-33,313	-30,333	-33,633	-33,161	-33,
Money plus quasi-money (M2)	39,228	38,717	43,534	45,422	48,802	56,104	61,883	68,466	75,706	83,
Money	7,768	7,108	9,938	9,334	10,555	12,157	13,170	14,738	16,271	17,
Currency	1,103	1,145	1,916	2,089	1,558	1,590	1,561	1,703	1,857	2,
Current deposits	6,666	5,963	8,023	7,244	8,997	10,567	11,608	13,035	14,414	15,
Quasi-money	31,459	31,609	33,596	36,088	38,247	43,947	48,713	53,728	59,435	65,
Other monetary liabilities ³	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Broad money (M3)	39,227.8	38,716.8	43,534.4	45,421.8	48,802.0	56,103.8	61,883.0	68,465.8	75,706.2	83,56
				(Cont	tribution to	growth in I	M2)			
Net foreign assets	37.8	-34.3	-17.5	25.4	0.2	11.2	5.8	6.3	7.7	
Bank of Botswana	30.9	-29.4	-18.7	21.4	-2.2	8.2	3.3	3.7	6.0	
Commercial banks	6.9	-4.9	1.2	4.0	2.4	3.1	2.5	2.6	1.8	
Net domestic assets	-16.1	33.0	29.9	-21.0	7.3	3.7	4.5	4.3	2.8	
Net domestic credit	6.0	24.1	26.4	0.5	18.0	13.1	6.6	3.9	2.3	
Net claims on the government	-5.9	18.7	20.2	-18.7	3.9	0.6	-1.8	-3.7	-5.8	
Of which: Bank of Botswana	-12.1	21.7	21.6	-21.1	4.0	0.6	-1.8	-3.7	-5.8	
Claims on nongovernment	12.1	5.0	5.9	17.8	14.0	12.1	8.1	7.4	7.9	
Claims on parastatals	-0.2	0.5	0.2	1.5	0.1	0.3	0.2	0.2	0.2	
Claims on the private sector	12.6	5.1	6.1	11.8	13.9	11.8	7.8	7.2	7.7	
Other items (net)	-22.1	8.9	3.5	-21.5	-10.9	-8.7	-1.6	0.9	1.0	
Memorandum items:										
Nominal GDP (calendar year)	75,867	72,316	93,390	104,573	109,799	126,643	140,570	155,218	171,234	188,
Nominal non-mineral GDP (calendar year)	56,077	62,252	70,522	78,732	88,296	103,030	114,780	127,116	140,559	155,
Velocity (GDP relative to broad money, M2)	1.9	1.9	2.1	2.3	2.2	2.3	2.3	2.3	2.3	100,
Velocity (non-mineral GDP relative to broad money, M2)	1.9	1.6	1.6	1.7	1.8	1.8	1.9	1.9	1.9	
Private sector credit to GDP	25.4	29.4	25.3	27.5	30.6	30.8	31.6	32.4	33.2	3
										2
Private sector credit to non-mineral GDP Sources: Bank of Botswana and IMF staff estimates and proje	34.4	34.1	33.5	36.6	38.0	37.9	38.7	39.6	40.5	

	2007	2008	2009	2010	2011	2012	2013 March
			(Percent, un	less otherwise i	ndicated)		
Regulatory capital (millions of pula) ²	2,020.6	2,991.6	3,670.7	4,582.0	4,801.9	6,919.1	7,007.
Tier 1 capital (millions of pula)	1,185.4	1,832.2	2,191.6	2,692.0	2,798.7	4,103.0	4,407
Risk weighted assets (millions Pula)	10,947.2	17,694.4	18,734.7	22,311.8	22,784.9	33,255.3	34,659
Total assets (millions Pula)	33,988.1	45,317.7	44,090.1	49,067.9	50,320.7	58,109.6	58,870
Regulatory capital to risk-weighted assets ³	18.5	16.9	19.6	20.5	21.1	20.8	20
Regulatory Tier I capital to risk-weighted assets 4	10.8	10.4	11.7	12.1	12.3	12.3	12
Capital-to-assets	5.9	6.6	8.3	9.3	9.5	11.9	11
Asset composition and quality							
Loans-to-assets	33.9	39.7	44.8	43.9	44.3	58.2	59
Nonperforming loans (NPLs)-to-gross loans 5	1.3	1.6	3.2	6.1	2.5	0.8	1
Compromised assets-to-gross loans 5	3.3	0.9	0.9	2.7	2.8	2.6	3
NPLs net of specific provisions-to-gross loans 5	1.4	-0.3	0.3	3.7	-0.1	-1.0	-(
NPLs net of specific provisions-to-tier I capital ⁵	0.1	-2.5	3.0	4.2		-8.5	-(
Profitability							
Return on average assets	2.6	2.9	2.8	0.9	0.6	0.3	(
Return on average equity	43.2	45.4	56.5	9.1	6.8	4.6	
Net interest margin to gross income	65.4	65.2	67.5	39.8	33.7	47.8	5
Non-interest income to gross income	34.6	34.8	32.5	69.9	32.4	39.9	3
Non-interest expenses to gross income	45.2	45.5	45.3	24.6	25.1	27.3	2
iquidity							
Liquid assets to total assets	47.2	50.5	39.6	34.4	33.4	16.7	1
Of which:							
BoBCs to total assets	45.3	38.7	37.3	34.6	34.4	14.1	1
Liquid assets to short-term liabilities	59.5	56.9	45.3	41.7	38.9	20.5	1
Foreign currency denominated loans to total loans	12.1	9.2	7.2	8.5	8.1	6.8	
Foreign currency deposits to total deposits	32.7	26.9	12.9	14.8	15.5	13.9	1
Foreign currency denominated liabilities to total liabilities	41.6	34.8	34.2	13.8	13.4	13.0	1
Deposits-to-assets	83.2	85.2	86.0	82.4	85.9	83.7	8
Loans-to-deposits	40.8	46.6	52.1	53.3	51.5	69.5	7.
Sensitivity to market risk							
Net open foreign exchange (FX) position as percent of regulatory capital ⁶	-8.1	28.7	22.5	15.4	13.0	10.9	1
Contingent foreign exchange (FX) assets-to-regulatory capital	327.1	132.7	31.8	39.9	37.4	33.0	3
Contingent foreign exchange (FX) liabilities-to-regulatory capital	18.7	60.9	74.2	130.5	139.9	97.6	

Source: Bank of Botswana and FSAP estimates.

 $^{^{1}}$ The compilation methodology has changed somewhat since 2006; the number of banks has increased since 2007.

² Regulatory capital refers to the total of Tier 1 and Tier 2 capital, less investments in subsidiaries and associates.

³ The minimum capital requirement is 15 percent of risk weighted assets.

⁴ The minimum capital requirement is 7.5 percent of risk weighted assets.

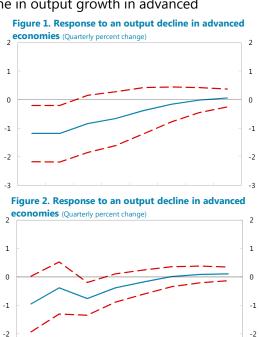
NPLs are defined as credits with interest past due of 182 days or more; compromised assets are defined as credits with interest past due of 91 days or more.

⁶ Foreign currency liabilities less foreign currency assets as a percent of regulatory capital.

Appendix I. Managing Inward Global Spillovers¹

- 1. Context: Natural-resource based and highly open economies like Botswana's are vulnerable to global economic shocks. The global demand for diamonds—Botswana's main export—highly depends on developments in advanced economies, and to a lesser extent in key emerging market economies—in particular, China and India, whose share of diamond consumption increased in recent years albeit coming from a low base. Botswana is also exposed to spillovers through strong economic and financial linkages with South Africa, where recent developments and outlook suggest sluggish growth.
- 2. An estimated vector autoregressive model indicates a significant but short-lived impact of a growth slowdown in advanced economies on diamond prices and hence Botswana's output growth.¹A one standard deviation decline in output growth in advanced

economies would decrease diamond prices by 1.2 percentage points (q-o-q) on impact (Figure 1). The price decline would reflect lower global diamond demand. The growth slowdown in advance economies would decrease Botswana's output growth by 0.9 percentage points (q-og) on impact (Figure 2). Given Botswana's high dependency on diamond exports, the decline would largely reflect lower diamond demand associated with an output decline in advanced economies, although according to our analysis the effect of lower diamond demand from other spillover effects cannot be formally separated. The effect would dissipate within two years. Although China's and India's shares in diamond consumption are growing at a fast pace, they are still not a major player in the global diamond market. Thus, our analysis shows that diamond prices would not significantly respond to a growth decline in emerging market economies.



3. South Africa has strong ties with other countries in the region, including its partners in the Southern African Customs Union (SACU)—Botswana, Lesotho, Namibia, and Swaziland (BLNS). South Africa's economy is by far the largest—it accounts for about 90 percent of the region's GDP at market exchange rates. It is also tightly integrated with the economies of its neighbors, while also being exposed to global shocks. It is often described as an "engine of growth" for the region. Thus, it is reasonable to expect that South Africa's business cycle and its long-term growth rate will affect its neighbors. While there are multiple linkages (trade, investment, financial, institutional) that appear plausible, formal econometric analysis has found their net spillover impact

¹ Prepared by Futoshi Narita.

to be statistically insignificant. This reflects the fact that Botswana's trade linkage with South Africa is mainly through imports rather than diamond exports. South Africa appears to channel global economy shocks to the regional economy, rather than directly affecting countries in the region.² Overall, a possible explanation is that the multiple spillover channels operate in ways that offset each other, so their net impact is relatively small.³

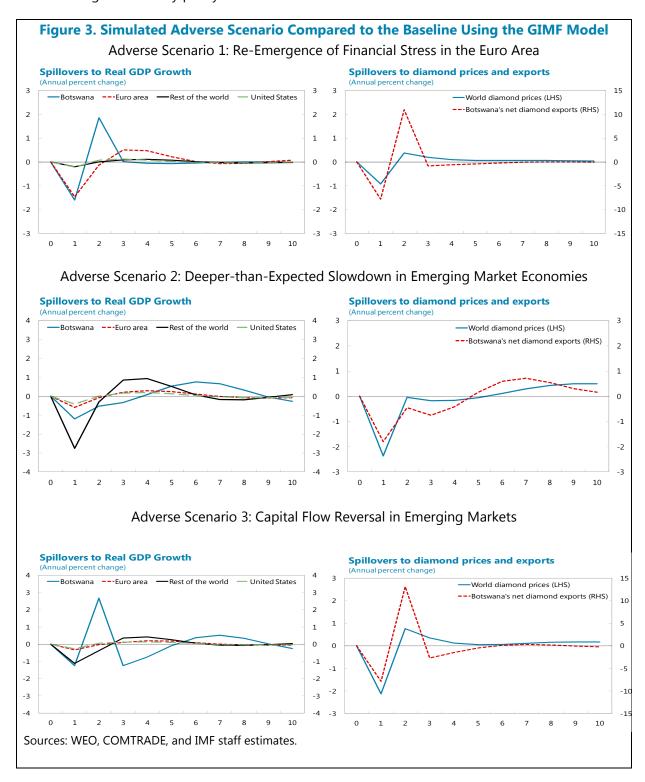
- 4. Staff also conducted a simulation analysis using the Global Integrated Monetary and Fiscal model (GIMF), tailored to Botswana's specific economic circumstances. Four regions are included to capture Botswana, the United States, the euro area, and the rest of the world, which includes emerging market economies and South Africa. The model includes the financial sector and the natural resource sector set up as the diamond sector. Monetary policy is modeled as a Taylor rule, and, for Botswana, the crawling peg regime is captured by some weights in an interest rate reaction function on exchange rate differential to the rest of the world. The share of liquidity-constrained households who do not have access to finance is calibrated to 60 percent in Botswana, based on data from the 2009 Finscope survey.
- **5.** The simulations suggest that global spillovers to Botswana would be limited and short-lived in adverse scenarios beyond the baseline (Figure 3). The adverse scenarios are based on a selected set of external risks in the Risk Assessment Matrix (Table 2). They consist of (i) reemergence of financial stress in the euro area, (ii) a deeper-than-expected slowdown in emerging market economies, and (iii) capital flow reversal from emerging markets. Botswana's output growth would be lower by 1–1½ percentage points than the baseline, and the impact would dissipate in about one year. The transmission works mainly through the trade channel as lower global demand for diamonds results in a decline in Botswana's diamond exports. The resulting limited and transitory spillover impact reflects the storable nature of diamonds that allows Debswana (Botswana's joint venture with De Beers) to smooth shocks by adjusting inventories, and also stems from the transitory impact of the initial shocks on the global economy.
- 6. In light of the assessment that global spillovers to Botswana would be limited and short-lived, staff believes that in the event of such an adverse scenario beyond the baseline, an appropriate response would be to let the automatic stabilizers work on the revenue side. Pursuing more active discretionary fiscal stimulus measures would not be recommended owing to the need to re-build the fiscal buffers and the likelihood that the effect of fiscal expansion would leak abroad through imports in an open economy like Botswana. Consumer price inflation would be

² A bulk of Botswana's exports goes to countries other than South Africa. See also Canales-Kriljenko, Gwenhamo, and Thomas, 2013, IMF Working Paper, WP/13/31 (Washington: International Monetary Fund).

³ This explanation is based on ongoing work by staff in the IMF African Department's Southern II Division (Olivier Basdevant, Andrew Jonelis, Borislava Mircheva, Slavi Slavov) on the impact of the growth slowdown in South Africa on Botswana and other SACU members.

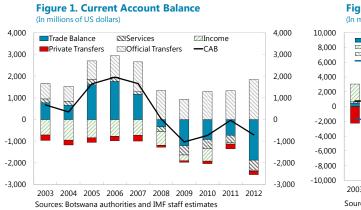
⁴ Specific shocks in the model are: (i) an increase in credit spreads, reaching 3.4 percentage points after two years (2.4 percentage points in the first year) combined with a 100 basis point increase in the sovereign risk premium for the euro area, (ii) a 25 percentage point investment shock in the rest of world with a 10 percentage point commodity price shock, and (iii) a 200 basis point increase in the sovereign risk premium for the rest of the world.

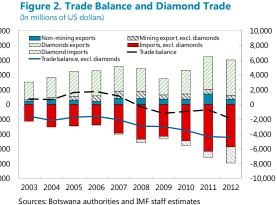
lower than the baseline scenario, as economic activity decelerates, which would provide space for further easing of monetary policy in such an adverse scenario.



Appendix II. External Stability and Competitiveness Assessment¹

- 1. Context: Botswana's external position remains strong with a high level of international reserves and low external debt, even though the current account has been in deficit since the 2008–09 financial crisis (Figure 1). Since 2008, imports grew faster than diamond exports, resulting in trade deficit (Figure 2). The fast import growth was in line with strong household consumption, partly associated with the rapid growth in lending to household (Appendix III). The import growth in 2012 also reflected the need to increase energy imports owing to electricity supply shortages. Official transfers, mainly SACU revenue, have largely contributed to the narrowing of the current account deficit. As a result, the overall external position continues to be relatively strong with official reserve coverage standing at about 11 months of import cover at end-June 2013. Botswana has not been significantly affected by the recent surge in capital inflows from advanced economies as portfolio flows remain relatively small because foreign direct investment constitutes a bulk of the inflows in the balance of payments.
- 2. The current account balance is projected to return to a surplus over the medium term. This will be driven by the planned fiscal consolidation and the expected recovery in diamond exports along with the global recovery. As measures by the government succeed in tempering the rate of growth of household borrowing, import growth should slow. This, combined with a stable electricity supply from the Morupule B power plant, will contribute to closing the current account deficit.

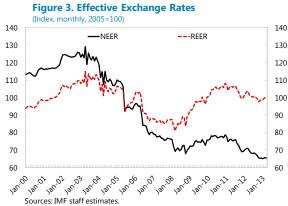


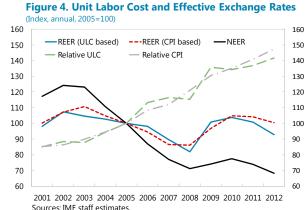


3. Botswana's crawling peg arrangement has been largely resilient against external shocks, underpinned by a strong external position. Since 2005, the authorities have pursued a crawling peg regime to preserve external competitiveness through real exchange rate stability. While the regime has evolved over the years, exchange rate policy has revolved around two main objectives: (i) contain imported inflation and provide a nominal anchor for prices, and (ii) support

¹ Prepared by Futoshi Narita.

the broader national competitiveness goal, export promotion, and economic diversification. The regime is implemented through a continuous adjustment of the nominal effective exchange rate (NEER) of the pula, based on the differential between the inflation objective and trading partners' inflation forecast. The pula is pegged to a basket of currencies comprising SDR currencies and the South African rand.





4. The pula is broadly in line with medium-term fundamentals. The estimates of exchange rate misalignments in Botswana, based on four CGER methodologies, are diverse, and their confidence intervals are wide (Table 1).² Overall, staff analysis shows the REER is broadly in line with macroeconomic fundamentals from a medium-term perspective. However, the external sustainability

approach, which takes into account the temporary nature of non-renewable mineral income, suggests a need for depreciation over the medium term to help rebalance the economy toward the nonmining sector. The high dependency on diamond exports makes the economy vulnerable to fluctuations of international diamond demand and prices. A

	Lower Bound	Mean	Upper Bound
Macroeconomic Balance	-8.7	-4.6	-38.9
Equilibrium Real Effective Exchange Rate	-10.7	10.6	45.4
External Sustainability	•••	6.1	•••
Purchasing Power Parity	-3.2	9.2	25.3
Source: IMF staff estimates.			

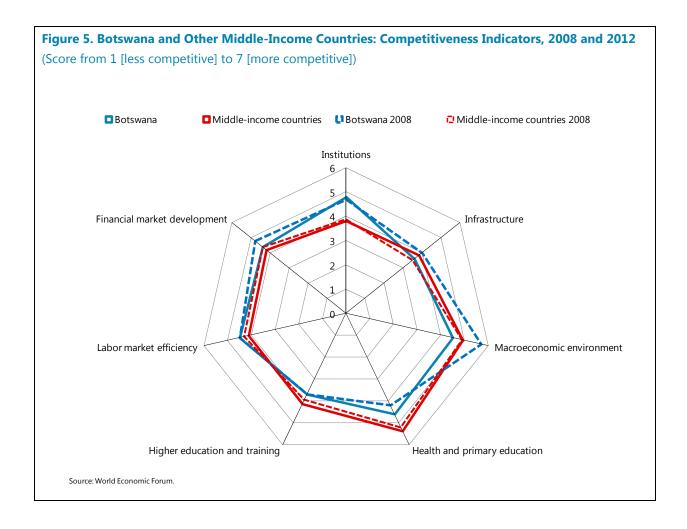
Table 1 Estimated Real Evchange Rate Misalignment

higher degree of export diversification would help reduce the risks to Botswana's external stability and support a broad-based and sustainable long-term growth.

5. Non-price competitiveness indicators suggest that Botswana performs well relative to its peers, but important challenges remain (Figure 5). Botswana performs better than other middle-income countries in terms of strength of institutions, financial market development, and

² Staff took into account the Botswana-specific circumstances by using a target path of net foreign assets (NFAs), 77 percent of GDP in 2017, estimated in a fiscal sustainability analysis for Botswana, in the external sustainability approach. Also, staff applied Botswana-specific elasticities of imports and exports in calculating the REER misalignments. The resulting elasticity of the current account balance to the REER for Botswana is -0.5—more elastic than standard—reflecting high price-elasticity of mineral exports.

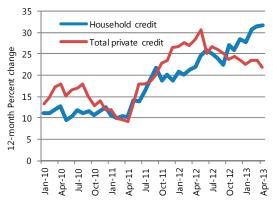
labor market efficiency. However, Botswana has been consistently lagging its peers on health and education. These indicators reinforce the need to prioritize investments in human capital to address constraints to improvements in competitiveness. Sustained effort on structural reforms geared toward reducing the regulatory burden on firms and reducing the costs of doing business would also help to boost competitiveness.



Appendix III. Balancing Financial Inclusion and Stability— Policy Challenges from Household Debt¹

- **1. Context:** Striking an appropriate balance between financial inclusion and stability is an emerging policy challenge for Botswana as in many SMICs. Because access to financial services in Botswana is still relatively low (estimates of the number of adults without access to financial services is about 33 percent), enhancing financial inclusion and more generally deepening financial intermediation are key priorities for the government as described in both the Vision 2016 and NDP 10. Deepening financial intermediation is expected to support the authorities' policy priority for boosting prospects for economic diversification. At the same time, the recent acceleration in lending to households has become a source of concern. Specifically, while banks' current exposure to household indebtedness does not in itself pose imminent macroeconomic risks in Botswana, the current growing trend of household indebtedness, if not contained, could eventually become a source of both financial sector and macroeconomic vulnerability.
- 2. Credit concentration and growth: The banking system's loan portfolio is heavily concentrated in the household sector in Botswana and in other SACU countries. The ratio of household credit to total private credit ranges from 44 percent (Swaziland) to about 60 percent (Botswana). Notably, the proportion of households' unsecured lending to total private credit is significantly high in Botswana. More generally, loans to households have been growing at an accelerated pace in recent years. This current rapid buildup—which is above 30 percent on the basis of year-on-year growth—warrants close

Botswana: Credit Growths, 2010-2013 April



monitoring considering the region's benign inflation and tepid growth perspectives.

3. Banking sector soundness: In broad terms, Botswana's banking system is profitable and well capitalized, with relatively low nonperforming loans and adequate buffers to smooth shocks. The authorities are strengthening their toolkit for monitoring risks in the financial system. For example, the newly established Financial Stability Division at the Bank of Botswana is developing a simple stress testing framework, and the model's preliminary results show systemic banks are resilient to large shocks. Beyond this, the top four banks (whose market share is above 80 percent) independently apply their own prudential measures to limit the credit risks from lending to households, such as ceilings on loan-to-value and debt-to-income ratios. Virtually all of the unsecured household lending is provided to public sector employees and is backed by wages (with debt repayments deducted directly from their pay checks), limiting the credit risk, unless there is

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¹ Prepared by Seok Gil Park.

generalized unemployment. Finally, a part of the unsecured lending is reportedly used for building houses in rural and urban areas, thus some of the loans are indirectly supported by real assets.²

- 4. Emerging vulnerabilities: However, there are emerging vulnerabilities stemming from the high concentration of banks' loans to households and the acceleration in the growth of unsecured lending. The level of household debt has arguably increased with declined real incomes and increased access to credit from various sources—banks and nonbanks such as microlenders and retail stores. Although the asset sizes are relatively small compared to banks, microlenders provide unsecured lending to less creditworthy households with limited due diligence and at often punitive interest rates. Another source of vulnerability is lack of a comprehensive database on the overall level of household indebtedness. Commercial banks exchange debtors' (negative) credit information through a credit bureau, but such monitoring does not cover lending from nonbank sources. Also, the households' exposure to interest rate risk can be a source of stress on their balance sheets. Most of unsecured lending is contracted at variable-rate terms with relatively short maturities, and household credit growth was partly fueled by the recent years' low interest rate environment as the policy rate was cut from 15 percent (in 2008) to the current level of 8.5 percent.
- **5. Macroeconomic dimensions:** Besides financial stability concerns, the concentration of credit to the household sector could potentially crowd out resources for other productive economic sectors. The heavy concentration on household credit in Botswana, and more generally the SACU region, coincides with the economies' reliance on consumption instead of investment for growth (main text Figure 4). The combination of lack of sound investment opportunities for local businesses, which partly reflects the public sector's dominance in the economy in SACU, and the concentration of lending to households could further reinforce the region's low savings and more generally consumption-based growth. To promote economic diversification and strengthen the foundation for future growth, policies would need to consider measures to reduce the size of the government (as a share of GDP), improve financial intermediation, and direct scarce resources to productive sectors.
- 6. Policy challenges: To minimize financial sector vulnerabilities and help direct resources to business investments, the authorities should implement measures to temper the rate of increase in household borrowing. One of the measures to consider is macroprudential policy, including the limit on loan-to-value and debt-to-income ratios, and higher risk weights for unsecured household lending. Additional policy tools would complement macroprudential measures in tempering the growth of household lending. First, a fully functioning national credit bureau should record households' indebtedness, including debt to nonbanks, and other aspects of households' profiles. Second, a comprehensive database on households' balance sheets and disposable income would facilitate effective monitoring on household indebtedness and risk profiles. Finally, the Non-Bank Financial Institutions Regulatory Authority (NBFIRA) would need to strengthen its capacity to supervise the non-banks and avoid regulatory arbitrage between the bank and nonbank sector.

² Banks do not take certain types of land ownership deeds (tribal land) as collateral for mortgage loans in rural areas. Thus, debtors often take unsecured lending to finance housing projects on such land.

INTERNATIONAL MONETARY FUND

BOTSWANA

August 20, 2013

STAFF REPORT FOR THE 2013 ARTICLE IV CONSULTATION—INFORMATIONAL ANNEX

Prepared By

African Department

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FUND RELATIONS

As of June 30, 2013

Membership Status

Joined July 24, 1968; Article VIII

General resources account	SDR (million)	Percent of Quota
Quota	87.80	100.00
Fund holdings of currency	57.53	65.53
Reserve position in Fund	30.28	34.48
SDR Department	SDR (million)	Percent of Quota
Net cumulative allocation	57.43	100.00
Holdings	85.60	149.04
Outstanding Purchases and Loans		None
Financial Arrangements		None
Project Obligations to Fund		None
Implementation of HIPC Initiative		Not Applicable

Exchange Rate Arrangements

The exchange rate of the Botswana pula is a crawling peg arrangement against a basket of currencies. As of July 30, 2013, the exchange rate of the U.S. dollar to the pula was US\$1= P8.496, and that of the South African rand to the pula was R1=P0.865.

Botswana accepted the obligations of Article VIII, Sections 2, 3, and 4 of the Fund's Articles of Agreement, as of November 17, 1995, and maintains an exchange rate system free of restrictions in the making of transfers and payments of current account transactions.

Article IV consultation

Botswana is on a standard 12-month consultation cycle. The last Article IV consultation was concluded by the Executive Board on July 25, 2012.

Technical assistance

Department	Dates	Purpose
FAD	September 2000	Implementation of VAT next steps
	February 2002	Tax administration (Southern Africa Development Community
		Region
	November 2004	Public expenditure management
	February 2010	Public financial management (scoping mission
	September 2010	Macro-fiscal framework, asset management, and accrual
		accounting
	January 2013	Overall Tax Policy Review with Emphasis on Tax Expenditures
	April 2013	Needs Assessment
	June—July 2013	Follow-up on Cash Management
LEG	January 2006	Review of amended VAT provisions
	July 2006	Review of central bank law
	June 2007	Review of VAT laws
	July 2010	Technical assistance in Fiscal Law
STA	May 2001	Inspection for visit of long-term balance of payments advisor
3171	October 2001	Report on Standards and Code (ROSC) data module
	July 2002; Feb. 2003	BOP statistics: peripatetic visit
	August 2003	Monetary and financial statistics using the General Data
	g	Dissemination Standard (GDDS)
	March 2004	GDDS project for Anglophone Africa: Government Finance Stat.
	June 2004	GDDS project for Anglophone Africa: National accounts statistics
	August 2004	Follow-up mission: Money and banking statistics
	Oct. 2004; May 2005	GDDS project for Anglophone Africa: National accounts mission
	June 2005	Follow-up on monetary and financial statistics using the GDDS
	August 2005	Follow-up mission: GDDS quarterly balance of payments statistics
	December 2005	Technical assistance evaluation mission
	March 2006	GDDS project for Anglophone Africa: national accounts statistics
	October 2006	ROSC data module covering GDDS and Data Quality Assessment
		Framework (DQAF)
	October 2007	Monetary and financial statistics
	Nov. 2007 – Nov. 2008	Real sector statistics (resident regional advisor)
	November 2008	Money and banking statistics
	February 2009	Phase II Special Data Dissemination
		Standard (SDDS)—Balance of Payments Statistics
	June 2009 – June	Real sector statistics (resident regional advisor)
	2010 February 2010	Money and banking statistics
	Coldary 2010	Worley and banking statistics

BOTSWANA

February 2010 Regional Data Harmonization

February 2013 **Price Statistics**

March 2013 **National Accounts Statistics**

MCM January 2001 Banking supervision advisor

> February 2001 Monetary operations

December 2001 Macroeconomic and Financial Management Institute MEFMI—

Inflation forecasting and modeling

Monetary operations

Banking supervision, anti-money laundering August 2002 July 2004 Non-bank Financial Institution (NBFI) supervision

August 2004 Money and banking statistics follow-up

January, March 2007

IMF-World Bank Financial Sector Assessment

Program (FSAP)

March, September,

December 2004

July 2006

December 2008 December 2009

January 2009 Risk management framework

February 2009 Payments systems (LT Resident Expert Assignment)

June 2009 Risk management July 2009 Monetary operations January 2011 Risk management

February 2011 Continuation of support on inflation forecasting and modeling

April 2011 Implementation of central bank risk management July 2012 Strengthening Financial Stability Framework

Modernizing Payment Systems July—August 2012

September 2012 Risk Management Function and Financial Reporting Issues

April 2013 Modernizing Payment Systems

April 2013 Strengthening Financial Stability Framework

JOINT WORLD BANK AND IMF WORK PROGRAM

As of July 30, 2013

Title	Products	Provisional Timing of Missions	Expected Delivery Date
	A. Mutual Information on Relevant \	Work Programs	
World Bank indicative work program in the next 12 months	Morupule B Generation and Transmission Power Project (SIL/PCG		Approved in FY10; ongoing
	2. HIV/AIDS Project		Approved FY09; ongoing
	3. Integrated Transport Project		Approved FY09; ongoing
	4. Northern Botswana Human-Wildlife Coexistence (Global Environment Facility)		Approved FY10; ongoing
	5. Public Expenditure Review		FY11; completed
	6. Development Policy Review (DPR): Competitiveness, Diversification and Growth		FY12; completed
	7. Fee-Based Technical Advisory Services for Water Sector Reform (Phase 3)		FY13; ongoing
	8. Fee-Based Technical Advisory Services for Economic Diversification and Competitiveness		FY13 (preparation)
	9. Skills for Economic Diversification		FY12; completed
	10. Social Safety Net Assessment for Botswana		FY13; ongoing
	11. Poverty Assessment for Botswana		FY13 (preparation)
	12. Public Sector Management- Justice and Law System TA		FY12; ongoing
	13. Wealth Accounting and Valuation of Ecosystem Services for Botswana		FY12; ongoing

BOTSWANA

Title	Products	Provisional Timing of Missions	Expected Delivery Date
IMF work program in the next 12 months	STA TA on balance of payments, national accounts, consumer price index, and standardized reporting	Ongoing FY 2012	
	MCM TA on financial stability,nonbank supervision, central bank risk management, payment system modernization, and reviewing banking legislation.	Ongoing FY 2012	
	FAD TA PFM, overall tax policy review,cash management and trade facilitation	Expected FY 2012	
	FAD Macro-fiscal advisor	May 2012- May 2013	
	LEG TA on banking and fiscal laws	FY 2012	
	Article IV Consultation	June 2013	

STATISTICAL ISSUES

I. Assessment of Data Adequacy for Surveillance

General: On November 30, 2010, the government of Botswana gazetted the commencement of the Statistics Act of 2009. Under the Act, the Central Statistics Office (CSO), which had been a department of the Ministry of Finance and Development Planning, was transformed into Statistics Botswana (SB), responsible for the country's statistical system. SB will operate independently of the Ministry of Finance and Development Planning, with its own board of Directors.

Macroeconomic data are adequate for surveillance, but some shortcomings exist in terms of accuracy and reliability of the source data and the statistical techniques used in the compilation of national accounts, government finance, and balance of payments statistics. The timeliness of the central bank survey and detailed government expenditure data by economic classification needs to be increased to better support economic analysis and prepare Botswana for an eventual subscription to the Special Data Dissemination Standard (SDDS). Further improvements would include dissemination of readily available information on monthly production of diamonds and quarterly aggregate financial soundness indicators.

The authorities are working on a number of fronts to improve data quality and dissemination: (i) source data and methodologies are being reviewed for those data with obvious estimation problems/gaps, (ii) stronger collaboration is being sought among source data producers to secure consistency and reconcile discrepancies across data sets; (iii) the production of leading economic indicators is currently underway; and (iv) staff shortages are being addressed within budget constraints.

National Accounts: In October 2012, the Statistics Botswana announced revised time series of GDP rebased to 2006 as a new benchmark year. However, there are some weaknesses and areas for further improvements, which at this stage can be considered as limitations for proper use of the revised national accounts data. The Labor Force Survey (2005/06) is out of date. More frequent surveys would support a better understanding of poverty and unemployment.

Price Statistics: The official monthly consumer price index (CPI) is available on a timely basis in the SB's website. The index is comprehensive and provides breakdowns between urban and rural price data, and between prices of tradable (domestic and imported) and nontradable goods and services. Currently SB is working to update the CPI weights based on the recent Household Income and Expenditure Survey. Compilation challenges include the eventual inclusion of owner-occupied housing price data in the CPI. Compilation of producer or wholesale prices has been discontinued.

Government Finance Statistics: The concepts and definitions used in compiling government finance statistics generally follow the guidelines of the IMF's 1986 Government Finance Statistics Manual (GFSM 1986) but cover only budgetary central government activities. No fiscal statistics are compiled for extra budgetary institutions, consolidated central government, or consolidated general government. No decision has been made by the authorities on adopting a "migration path" to the GFSM 2001 methodology, although the authorities are working with the Fund Statistics Department (STA) toward that endeavor. Recurrent and development expenditure data are published in an aggregate form. Development spending comprises a mixture of current and capital spending.

Monetary and Financial Statistics: Compilation practices are consistent with the Fund's *Monetary and Financial Statistics Manual*. The central bank survey is currently available with a lag of usually about

three months, which is well short of the two-week period recommended in the SDDS. STA's recommendation is to make preliminary data available with clear identification of data status. The authorities prefer a more cautious approach to data dissemination to avoid reputation damage if the data require revisions. The BoB is seeking to expand the coverage of financial statistics to include the operations of nonbank financial intermediaries (NBFI), such as pension funds, insurance companies, and other financial corporations, such as unit trusts, finance companies, and financial auxiliaries. STA's recommendation is to focus on data collection in a handful of large institutions within each NBFI category.

Balance of Payments and International Investment Position Statistics: Annual and guarterly balance of payments data are published in the Botswana Financial Statistics (BF) and the BoB's Annual Report. Preliminary data are generally disseminated within two months of the end of the reporting period, while revised (final) data are available after nine months. The concepts, structure, and definitions of the balance of payments statistics follow the fifth edition of the Balance of Payments Statistics Manual (BPM5). Source data are adequate, but the International Transaction Reporting System (ITRS) data—as opposed to alternative survey data on services and transfer items in the current account—has become unreliable. Data compilation, estimation, and adjustments mostly employ sound techniques, but the methods used for estimating missing data (for example, unrecorded trade), f.o.b. /c.i.f. adjustment factors to import values, and flows from stock data are inadequate. Discrepancies exist in national accounts data concerning: (i) the valuation of diamond exports and (ii) imports, exports, and payments related to settlements within the Southern African Customs Union (SACU). Following the relocation of De Beers' London operations, the BoB has introduced detailed new forms for import and export of diamonds to present the rising re-exports trade for diamonds. Compilation challenges include appropriate treatment of diamond related re-export trade both in the national accounts and balance of payments.

The BoB conducts an annual survey of Botswana's investment and international investment position (IIP). A quarterly IIP survey is also produced for internal use with data from the ITRS.

External Debt: Public external debt data are of good quality and but timeliness could be improved.

II. Data Standards and Quality

Botswana has participated in the GDDS since late 2002. A Data ROSC and its updates were published in April 2002, March 2004, and April 2007, respectively.

III. Reporting to STA

Monetary data are reported for publication in *International Financial Statistics* using *Standardized Report Forms* and Botswana reports annual balance of payments and IIP data to STA. No government financial statistics are currently reported for publication in the *Government Finance Statistics Yearbook*.

Table 1. Common Indicators Required for Surveillance (As of July 30, 2013)

		(or July 30	, 2013)			
					Frequency	Mem	o Items
	Date of		Frequency	Frequency	of	Data Quality—	Data Quality—
	Latest	Date	of	of	Publication	Methodological	Accuracy and
	Observation	Received	Data ¹	Reporting ¹	1	Soundness ²	Reliability ³
Exchange rates	7/30/2013	7/30/2013	D	D	D		
International reserve assets and							
reserve liabilities of the monetary							
authorities ⁴	Mar 2013	May 2013	М	М	М		
Reserve/base money	Mar 2013	May 2013	М	М	М	O, O, LO, O	LNO, O, LO, LO, LO
Broad money	Mar 2013	June 2013	М	М	М		
Central bank balance sheet	Mar 2013	April 2013	М	М	М		
Consolidated balance sheet of the							
banking system	Mar 2013	June 2013	М		М		
Interest rates ⁵	7/30/2013	7/30/2013	D	D	D		
Consumer price index	June 2013	July 2013	М	М	М	O, LO, O, O	LO, LO, LO, LO, O
Revenue, expenditure, balance, and							
composition of financing ⁶ —general							
government ⁷	NA	NA				LO, LNO, LNO, LO	LO, O, LO, LO, LNO
Revenue, expenditure, balance, and							
composition of financing ⁶ —central							
government	Mar 2013	July 2013	A/Q/M	Q	Q		
Stocks of central government and							
central government-guaranteed							
debt ⁸	March 2013	July 2013	Α	Α	Α		
External current account balance	2012 Q4	May 2013	A/Q	Α	Α	O, O, O, LO	LO, LO, LNO, O, LO
Exports and imports of goods	March 2013	May 2013	М	М	М		
GDP/GNP	2012 Q4	April 2013	A/Q	A/Q	A/Q	LO, LO, LNO, LO	LO, LO, LNO, LO, LO
Gross external debt	March 2013	May 2013	A/Q	Α	Α		
1 = 11 (=) 11 (10)							

¹ Daily (D), weekly (W), monthly (M), quarterly (Q), annually (A), irregular (I), and not available (NA).

² Reflects the assessment provided in the data ROSC published on April 6, 2007, and based on the findings of the mission that took place from October 31 to November 13, 2006, for the data set corresponding to the variable in each row. The assessment indicates whether international standards concerning (respectively) concepts and definitions, scope, classification/sectorization, and basis for recording are fully observed (O), largely observed (LO), largely not observed (LNO), not observed (NO), or not available (NA).

³ Same as footnote 2, except referring to international standards concerning (respectively) source data, assessment of source data, statistical techniques, assessment and validation of intermediate data and statistical outputs, and revision studies.

⁴ Includes reserve assets pledged or otherwise encumbered as well as net derivative positions.

⁵ Both market-based and officially determined, including discount, money market, treasury bill, note, and bond rates.

⁶ Foreign, domestic bank, and domestic nonbank financing.

⁷The general government consists of the central government (budgetary funds, extra budgetary funds, and social security funds) and state and local governments.

⁸ Including currency and maturity composition.



INTERNATIONAL MONETARY FUND

BOTSWANA

August 20, 2013

STAFF REPORT FOR THE 2013 ARTICLE IV
CONSULTATION—DEBT SUSTAINABILITY ANALYSIS

Approved By
Anne-Marie Gulde-Wolf
and Mark Flanagan

Prepared by the Staff Representatives for the 2013 Consultation with Botswana

MEDIUM-TERM PUBLIC DEBT SUSTAINABILITY

Botswana's gross public debt was broadly unchanged in pula values but decreased slightly relative to GDP in 2012/13 compared with 2011/12. The increase in external debt was compensated for by the decline in domestic debt. As a result, the share of external debt in total debt increased slightly to 68 percent in 2012/13.

Botswana's historically low level of public debt reflects the authorities' prudent macroeconomic policies. This resulted in a significant reserve accumulation, which allowed them to face the Great Recession with strong policy buffers. Therefore, countercyclical policies were successfully implemented without much debt accumulation.

Staff's analysis, based on the permanent income hypothesis, suggests that in order to fully preserve mineral wealth for future generations, the non-mineral primary balance (NMPB) should be reduced to about 5 percent of non-mineral GDP from the current level of about 11 percent. ¹

The baseline scenario, underlying the staff's macroeconomic framework, assumes continuing fiscal consolidation with the primary surplus amounting about 2.4 percent of GDP on average for 2013/14–18/19. The main burden of fiscal adjustment falls on primary expenditure. By 2018/19, the stock of gross public debt is projected at about 10 percent of GDP (Table 1).

Figure 1 shows two alternative scenarios:

- The first scenario aims to demonstrate what would be the fiscal outcome if the main macrovariables are maintained at their historical 10-year averages. In this scenario, debt-to-GDP ratio increases and stabilizes at a level higher than suggested by the baseline scenario. The main driver of this kind of dynamics is the deteriorated primary balances due to countercyclical fiscal policy response to the 2008-09 financial crisis.
- The second scenario assumes no change in the policy and holds the primary fiscal balance constant at its 2013/14 level (0.8 percent of GDP) throughout the medium-term. In this case, public debt also stabilizes at a level higher than suggested by the baseline scenario, because the baseline scenario assumes further fiscal consolidation.

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¹ The associated background work can be found in the 2012 Article IV staff report (http://www.imf.org/external/pubs/cat/longres.aspx?sk=26166.0).

Table 1. Botswana Public Sector Debt Sustainability Analysis (DSA) - Baseline Scenario

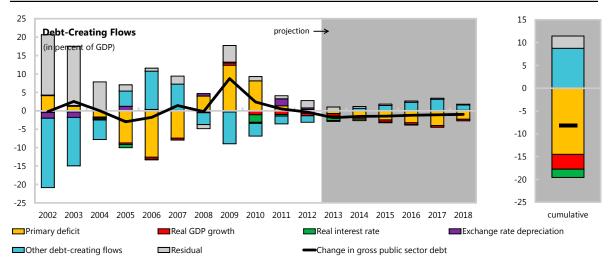
(in percent of GDP unless otherwise indicated)

Debt, Economic and Market Indicators 1/

	А	ctual				Projec		As of April 30, 2013				
	2002-2010	2011	2012	2013	2014	2015	2016	2017	2018	Sovereign Spreads		
Nominal gross public debt	10.6	19.1	18.8	16.9	15.4	13.9	12.7	11.6	10.6	Spread (bp	o) 2/	NA
Public gross financing needs	1.2	4.1	2.7	2.4	2.0	1.7	1.2	8.0	3.8	CDS (bp)		NA
Real GDP growth (in percent)	4.4	6.1	3.7	3.8	4.0	4.3	4.1	4.0	4.0	Ratings	Foreign	Local
Inflation (GDP deflator, in percent)	8.2	5.6	1.3	10.5	6.6	5.8	6.0	6.0	6.1	Moody's	Aa3	Aa3
Nominal GDP growth (in percent)	13.0	12.0	5.0	14.7	10.9	10.4	10.3	10.2	10.3	S&Ps	A-	A-
Effective interest rate (in percent) 3/	5.6	3.3	3.3	3.3	4.2	4.8	5.5	6.3	7.4	Fitch	n.a.	n.a.

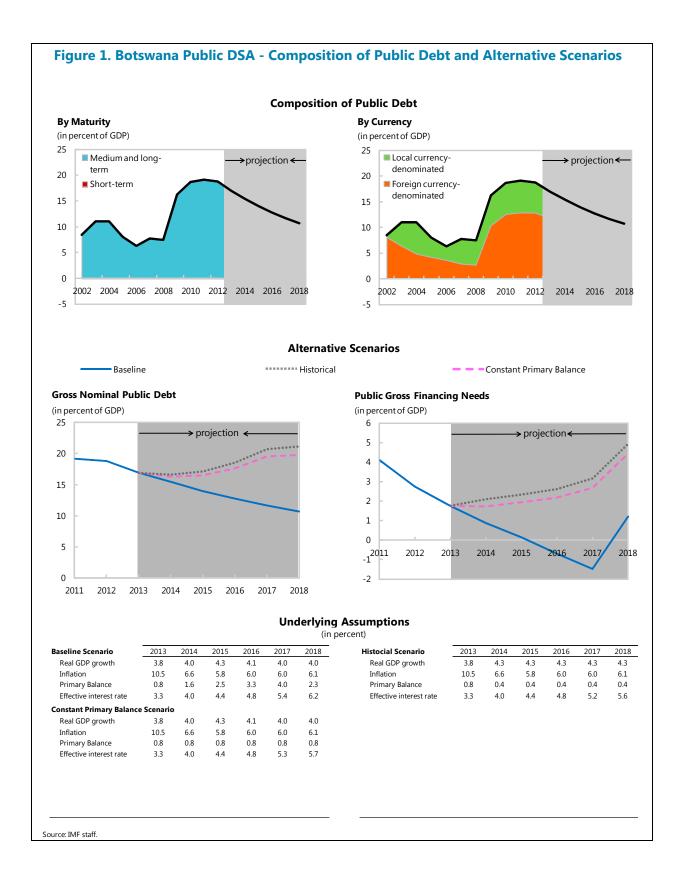
Contribution to Changes in Public Debt

	Actual			Projections							
	2002-2010	2011	2012	2013	2014	2015	2016	2017	2018	cumulative	debt-stabilizing
Change in gross public sector debt	1.1	0.50	-0.36	-1.9	-1.5	-1.5	-1.2	-1.1	-1.0	-8.1	primary
Identified debt-creating flows	-4.4	-0.32	-2.35	-1.8	-1.4	-1.4	-1.2	-1.0	-0.9	-7.7	balance 8/
Primary deficit	-0.1	1.3	-0.7	-0.8	-1.6	-2.5	-3.3	-4.0	-2.3	-14.5	1.4
Primary (noninterst) revenue and gra	nts 40.5	35.0	36.7	34.0	33.5	33.4	33.3	33.3	31.9	199.5	
Primary (noninterest) expenditure	40.4	36.4	36.0	33.2	31.9	31.0	30.1	29.2	29.6	185.0	
Automatic debt dynamics 4/	-0.9	0.5	0.1	-0.8	-0.5	-0.3	-0.2	-0.1	0.0	-1.9	
Interest rate/growth differential 5/	-0.7	-1.4	-0.3	-1.9	-1.0	-0.8	-0.6	-0.4	-0.3	-5.0	
Of which: real interest rate	-0.3	-0.4	0.4	-1.2	-0.4	-0.2	-0.1	0.0	0.1	-1.8	
Of which: real GDP growth	-0.4	-1.0	-0.7	-0.6	-0.6	-0.6	-0.5	-0.5	-0.4	-3.2	
Exchange rate depreciation 6/	-0.2	1.9	0.4								
Other identified debt-creating flows	-3.4	-2.1	-1.7	-0.2	0.7	1.4	2.3	3.1	1.4	8.8	
Privatization receipts (negative)	-3.4	-2.1	-1.7	-0.2	0.7	1.4	2.3	3.1	1.4	8.8	
Contingent liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Other debt-creating flows (specify)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Residual, including asset changes ^{//}	5.5	8.0	2.0	1.0	0.5	0.4	0.3	0.3	0.2	2.7	



Source: IMF staff.

- 1/ Public sector is defined as general government.
- 2/ Bond Spread over U.S. Bonds.
- 3/ Defined as interest payments divided by debt stock at the end of previous year.
- $4/\ Derived\ as\ [(r-p(1+g)-g+ae(1+r)]/(1+g+p+gp))\ times\ previous\ period\ debt\ ratio,\ with\ r=interest\ rate;\ p=growth\ rate\ of\ GDP\ deflator;\ g=real\ GDP\ growth\ rate;\ p=growth\ rate\ of\ GDP\ deflator;\ g=real\ GDP\ growth\ rate;\ p=growth\ rate\ of\ GDP\ deflator;\ g=real\ GDP\ growth\ rate;\ p=growth\ rate\ of\ GDP\ deflator;\ g=real\ GDP\ growth\ rate;\ p=growth\ rate\ of\ GDP\ deflator;\ g=real\ GDP\ growth\ rate;\ p=growth\ rate\ of\ GDP\ deflator;\ g=real\ GDP\$
- a = share of foreign-currency denominated debt; and e = nominal exchange rate depreciation (measured by increase in local currency value of U.S. dollar).
- $5/\ The\ real\ interest\ rate\ contribution\ is\ derived\ from\ the\ denominator\ in\ footnote\ 4\ as\ r-\pi\ (1+g)\ and\ the\ real\ growth\ contribution\ as\ -g.$
- 6/ The exchange rate contribution is derived from the numerator in footnote 2/ as ae(1+r).
- 7/ For projections, this line includes exchange rate changes during the projection period.
- 8/ Assumes that key variables (real GDP growth, real interest rate, and other identified debt-creating flows) remain at the level of the last projection year.



MEDIUM-TERM EXTERNAL DEBT SUSTAINABILITY

Botswana's gross external debt was broadly stable at US\$3.4 billion in 2013 but increased relative to GDP due to depreciation of Pula against USD. The government's external borrowing was mainly from multilateral organizations, including from International Bank for Reconstruction and Development and African Development Bank.

The stock of Botswana's gross external debt is projected to decline gradually from about 23 percent of GDP in 2012 to about 13 percent of GDP in 2018 (Table 2). Ongoing fiscal consolidation supported by a steady improvement in international terms of trade, and stable FDI inflows should support a reduction in the external debt ratio.

An alternative scenario, with key debt-creating variables at their historical levels, suggests that Botswana could become a net creditor vis-à-vis the rest of the world over the medium-term. This is a notable improvement over the baseline projections (Figure 2).

Simulations suggest that Botswana's external debt-to-GDP ratio is sensitive only to a current account shock. A real depreciation shock, while it increases the debt-to-GDP ratio initially, has only a marginal impact on the medium-term debt dynamics. Moreover, Botswana's external debt is not very sensitive to a shock in interest rates and economic activity.

Table 2. Country: External Debt Sustainability Framework, 2008-2018

(In percent of GDP, unless otherwise indicated)

			Actual								Proje	ections		
	2008	2009	2010	2011	2012			2013	2014	2015	2016	2017	2018	Debt-stabilizin
														non-interest
Baseline: External debt	9.9	26.1	21.3	21.8	23.4			20.9	19.4	17.6	15.9	14.4	13.0	current account -0.9
Change in external debt	-1.6	16.2	-4.8	0.5	1.6			-2.5	-1.5	-1.8	-1.7	-1.5	-1.4	
Identified external debt-creating flows (4+8+9)	-5.8	9.9	-1.4	-4.6	4.2			-1.3	-1.8	-2.4	-2.7	-3.2	-4.6	
Current account deficit, excluding interest payments	-1.3	9.1	5.1	-1.0	3.5			0.1	-0.6	-1.4	-1.8	-2.4	-3.9	
Deficit in balance of goods and services	4.9	16.1	9.9	7.0	16.2			11.8	11.1	10.3	10.1	10.2	10.6	
Exports	45.0	36.3	35.8	45.4	43.6			42.0	41.4	41.0	40.6	40.5	40.2	
Imports	49.9	52.4	45.6	52.4	59.8			53.8	52.5	51.3	50.7	50.7	50.8	
Net non-debt creating capital inflows (negative)	-5.2	-1.4	0.0	-2.7	-2.0			-2.0	-1.9	-1.7	-1.5	-1.4	-1.3	
Automatic debt dynamics 1/	0.7	2.1	-6.5	-0.9	2.8			0.6	0.7	0.6	0.6	0.6	0.6	
Contribution from nominal interest rate	1.0	1.1	0.3	1.3	1.4			1.4	1.5	1.4	1.3	1.2	1.1	
Contribution from real GDP growth	-0.4	0.9	-1.7	-1.2	-0.9			-0.8	-0.8	-0.8	-0.7	-0.6	-0.5	
Contribution from price and exchange rate changes 2/	0.2	0.2	-5.2	-1.0	2.2									
Residual, incl. change in gross foreign assets (2-3) 3/	4.2	6.4	-3.4	5.1	-2.6			-1.1	0.3	0.6	1.0	1.7	3.2	
External debt-to-exports ratio (in percent)	21.9	71.8	59.5	48.0	53.6			49.7	46.8	42.9	39.1	35.6	32.3	
Gross external financing need (in billions of US dollars) 4/	-3.7	1086.0	779.3	62.4	833.2			299.0	237.8	116.9	12.7	-125.6	-435.4	
in percent of GDP	0.0	10.7	5.7	0.4	5.8	10-Year	10-Year	1.9	1.5	0.7	0.1	-0.7	-2.3	
Scenario with key variables at their historical averages 5/								20.9	11.9	3.7	-3.8	-10.7	-16.3	-2.4
						Historical	Standard							
Key Macroeconomic Assumptions Underlying Baseline						Average	Deviation							
Real GDP growth (in percent)	3.9	-7.8	8.6	6.1	3.7	4.3	4.8	3.8	4.0	4.3	4.1	4.0	4.0	
GDP deflator in US dollars (change in percent)	-1.5	-1.6	24.7	5.1	-9.3	6.5	13.6	3.1	-0.7	0.6	0.7	0.3	0.4	
Nominal external interest rate (in percent)	8.5	10.2	1.7	6.6	6.1	7.2	2.6	6.6	7.5	7.7	7.9	8.0	8.1	
Growth of exports (US dollar terms, in percent)	-16.2	-26.8	33.4	41.7	-9.7	10.5	22.8	3.1	1.8	3.9	3.9	3.9	3.8	
Growth of imports (US dollar terms, in percent)	18.0	-4.7	17.9	28.0	7.3	15.9	16.3	-3.7	0.7	2.6	3.6	4.2	4.8	
Current account balance, excluding interest payments	1.3	-9.1	-5.1	1.0	-3.5	5.3	10.2	-0.1	0.6	1.4	1.8	2.4	3.9	
Net non-debt creating capital inflows	5.2	1.4	0.0	2.7	2.0	3.0	1.7	2.0	1.9	1.7	1.5	1.4	1.3	

^{1/} Derived as [r - g - r(1+g) + ea(1+r)]/(1+g+r+gr) times previous period debt stock, with r = nominal effective interest rate on external debt, r = change in domestic GDP deflator in US dollar terms, g = real GDP growth rate,

e = nominal appreciation (increase in dollar value of domestic currency), and a = share of domestic-currency denominated debt in total external debt.

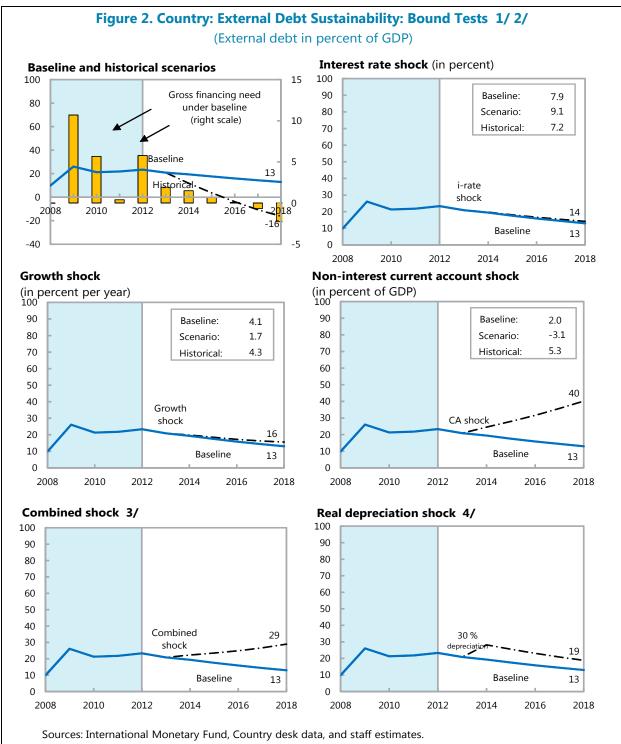
^{2/} The contribution from price and exchange rate changes is defined as [-r(1+g) + ea(1+r)]/(1+g+r+gr) times previous period debt stock. r increases with an appreciating domestic currency (e > 0) and rising inflation (based on GDP deflator).

^{3/} For projection, line includes the impact of price and exchange rate changes.

^{4/} Defined as current account deficit, plus amortization on medium- and long-term debt, plus short-term debt at end of previous period.

^{5/} The key variables include real GDP growth; nominal interest rate; dollar deflator growth; and both non-interest current account and non-debt inflows in percent of GDP.

^{6/} Long-run, constant balance that stabilizes the debt ratio assuming that key variables (real GDP growth, nominal interest rate, dollar deflator growth, and non-debt inflows in percent of GDP) remain at their levels of the last projection year.



1/ Shaded areas represent actual data. Individual shocks are permanent one-half standard deviation shocks. Figures in the boxes represent average projections for the respective variables in the baseline and scenario being presented. Ten-year historical average for the variable is also shown.

2/ For historical scenarios, the historical averages are calculated over the ten-year period, and the information is used to project debt dynamics five years ahead.

3/ Permanent 1/4 standard deviation shocks applied to real interest rate, growth rate, and current account balance.

Press Release No. 13/341 FOR IMMEDIATE RELEASE September 13, 2013 International Monetary Fund Washington, D.C. 20431 USA

IMF Executive Board Concludes 2013 Article IV Consultation with Botswana

On September 9, 2013, the Executive Board of the International Monetary Fund (IMF) concluded the Article IV consultation with Botswana.¹

After two consecutive years of strong post-crisis growth, Botswana's output growth slowed down from about 6 percent in 2011 to about 4 percent in 2012. The deceleration was driven by the decline in the mining sector growth owing to the subdued global demand for diamonds, which continued during the first quarter of 2013. On the expenditure side, domestic demand was strong in 2012, with private consumption and investments growth at about 9 and 13 percent, respectively, in real terms.

Consumer price inflation decelerated markedly to 5.8 at end June 2013, just below the upper end of Bank of Botswana's (BoB) medium-term objective range of 3–6 percent. Inflation deceleration was in part due to a base effect of increased administrated prices during last year. Core inflation, which excludes administered prices, has also declined. The BOB reduced its policy rate by 100 basis points during April – June 2013 motivated by its positive medium-term inflation outlook.

Although Botswana's banking system is profitable and well-capitalized with relatively low nonperforming loans; there are potential vulnerabilities stemming from the high concentration of banks' loans to household and the acceleration in growth of unsecured lending. While there is no comprehensive data on the overall level of household indebtedness, due mainly to the paucity of information on household credit from the nonbanking sector, the level of household leverage has increased significantly in recent years.

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¹ Under Article IV of the IMF's Articles of Agreement, the IMF holds bilateral discussions with members, usually every year. A staff team visits the country, collects economic and financial information, and discusses with officials the country's economic developments and policies. On return to headquarters, the staff prepares a report, which forms the basis for discussion by the Executive Board. At the conclusion of the discussion, the Managing Director, as Chairman of the Board, summarizes the views of Executive Directors, and this summary is transmitted to the country's authorities. An explanation of any qualifiers used in summing up can be found here: http://www.imf.org/external/np/sec/misc/qualifiers.htm.

The budget was balanced in fiscal year (FY) FY2012/13; the first time since the 2008 crisis. The ongoing fiscal consolidation appears to have no substantial dampening impact on non-mineral sector growth. The authorities' achieved this growth-friendly consolidation through reining in nonproductive nonwage current expenditure and the windfall of Southern African Customs Union (SACU) revenues. On the revenue side, non-mineral income tax and mineral revenues underperformed reflecting subdued economic activity.

Botswana has been in current account deficit since the 2008-09 financial crisis. The combination of subdued diamond exports and fast import growth continues to drive the trade deficit. Official transfers, mainly SACU revenues, have also contributed to the narrowing of the current account deficit from its 2009 level. As a result, the overall external position continues to be relatively strong with official reserve coverage standing at about 11 months of import cover at end-June 2013. The real effective exchange rate depreciated slightly over the last 12 months.

Staff projects that Botswana's real GDP growth will remain at about 4 percent in 2013. Growth is expected to pick up slightly to 4.5 percent in 2015 supported by the increased electricity production and a recovery in the mining sector, and subsequently stabilize at around 4 percent. Headline inflation is likely to remain close to the upper end of the BoB's medium-term objective range in 2013. The current account deficit is expected to narrow in the coming years supported by the public sector savings generated by the planned fiscal consolidation and the expected recovery in diamond exports along with global recovery.

The main near-term risks relate to the highly uncertain external environment, which remains fragile and poses significant downside risks to mineral export demand, and on the domestic front to delays in the full commencement of the Morupule B power plant. Another mediumterm risk is the prospect that SACU revenues may decline either because of a prolonged period of low global growth or changes in the SACU revenue-sharing formula.

Executive Board Assessment

Executive Directors commended Botswana's impressive economic performance over the past two decades, which has raised overall incomes and delivered good economic outcomes. Nonetheless, amid softening growth, persistent unemployment, and high income inequality, Directors stressed the need to improve public sector efficiency and speed up reforms to promote economic diversification.

Directors supported a gradual, growth-friendly fiscal consolidation to rebuild policy buffers. Should the need arise, automatic stabilizers on the revenue side should be allowed to operate. Directors stressed the importance of protecting planned capital spending while reducing the large public sector wage bill and unproductive current spending. They urged the authorities to broaden the tax base by streamlining the existing large and discretionary tax expenditures.

They welcomed the authorities' efforts to create a simplified tax system with high compliance and low administration costs.

Directors supported a broadly neutral monetary policy stance in the near term. They welcomed the government's publication of the weights of the pula currency basket and its rate of crawl, which will enhance the transparency of the exchange rate regime and facilitate the development of the foreign currency market. They stressed the importance of continuing to strengthen the operational modalities of the crawling peg regime.

Directors concurred with the government's strategy of keeping a right balance between financial inclusion and financial system stability. They encouraged the authorities to enhance their existing mechanisms for monitoring financial sector developments to temper the growth in household borrowing and unsecured lending. They welcomed efforts by the Bank of Botswana to strengthen the work of its Financial Stability Division, and urged the authorities to continue to enhance the skill base and regulatory infrastructure of the Non-Bank Financial Institutions Regulatory Authority.

Directors highlighted the need to raise economy-wide productivity, including through fostering private sector development and economic diversification. Priorities include reducing the domestic regulatory burden on firms and increasing investments in health and education. Directors welcomed the authorities' multi-pronged approach to promoting diversification, leveraging Botswana's areas of comparative advantage.

	2010	2011	2012	2013					
			Prel.	Proj					
	(Annual percentage change, unless otherwise indicated)								
ational income and prices									
Real GDP ¹	8.6	6.1	4.2	3.9					
Mineral	22.7	-2.3	-7.0	1.5					
Nonmineral ²	6.2	7.8	6.2	4.3					
Consumer prices	7.4	9.2	7.4	6.					
Diamond production (millions of carats)	22.8	23.0	20.9	21.4					
ternal sector									
Exports of goods and services, f.o.b. (US\$)	33.4	41.7	-9.7	3.					
Of which: diamonds	49.9	38.3	7.1	3.1					
mports of goods and services, f.o.b. (US\$)	17.9	28.0	7.3	-3.2					
erms of trade	-4.4	-0.3	3.6	5.7					
Nominal effective exchange rate	4.6	-4.7	-7.8						
Real effective exchange rate	8.3	-0.8	-3.5						
	(Percentage change with respect to M2 at the beginning of the period)								
oney and banking									
Vet foreign assets	-17.5	25.4	0.2	11.2					
et domestic assets	29.9	-21.0	7.3	3.7					
Broad money (M2)	12.4	4.3	7.4	15.0					
relocity (nonmineral GDP relative to M3)	1.6	1.7	1.8	1.8					
redit to the private sector	6.1	11.8	13.9	11.3					
	(Per	cent of GDP, unless	otherwise indicated)						
restment and savings 1									
Gross investment (including change in inventories)	35.4	38.7	39.3	38.3					
Gross savings	29.9	38.5	34.5	36.5					
tral government finances 3									
Total revenue and grants	32.4	36.3	35.9	33.4					
otal expenditure and net lending	39.9	36.5	35.7	33.2					
overall balance (deficit –)	-7.5 -25.9	-0.2 -20.1	0.2 -13.8	0.2					
onmineral primary balance ⁴ otal central government debt	-25.9 19.4	-20.1 19.4	-13.8 18.1	-11.5 15.9					
ernal sector Current account balance	-5.4	-0.2	-4.9	-1.8					
alance of payments	-7.0	3.3	-0.8	-1.4					
xternal public debt ⁵	11.8	14.9	14.5	12.4					
	(Millions of US\$, unless otherwise indicated)								
Gross official reserves (end of period)	7,883	8,386	8,270	8,060					
Of which: Pula Fund	6,938	6,901	0,270	0,000					
	11.8	11.1	11.0	10.0					
Months of imports of goods and services ⁶									

Sources: Botswana authorities and IMF staff estimates and projections.

¹ Calendar year.

² Refers to the growth of value added of sectors other than mining, excluding statistical adjustments. The latter includes financial intermediation services indirectly measured (FISIM), taxes on products, and subsidies.

³ Year beginning April 1.

⁴ The nonmineral primary balance is computed as the difference between nonmineral revenue and expenditure (excluding interest receipts and interest payments), divided by non-mineral GDP.

⁵ Includes publicly guaranteed debt.

⁶ Based on imports of goods and services for the following year.

Statement by Mr. Saho on Botswana September 9, 2013

My authorities in Botswana are grateful for the constructive discussions they had with staff during the recent Article IV Consultations. Generally, my authorities agree with the main thrust of the staff report, particularly with respect to the assessment of important policy and institutional developments. Furthermore, my authorities are of the view that the report provides a fair account of recent economic performance and prospects.

There is a general consensus between my authorities and staff that the previous strong economic performance driven by the mining industry, especially, diamonds has tapered off, and that time has come for a more diversified private sector to take a lead in growing the economy. To be sure, my authorities have long recognized the need to diversify the economic base in order to transition from a diamond dependent economy to a broader based one. To this end, my authorities have implemented a number of initiatives such as the publication of "Botswana Excellence – A Strategy for Economic Diversification and Sustainable Growth", and the launch of the Economic Diversification Drive, meant to guide the economy in addressing challenges that hamper the diversification of the economy.

As reflected in the views of my authorities, the staff report has adequately covered most of the issues; hence this statement will reiterate important developments and highlight those that transpired after the release of the staff report and some areas of different stand points between staff and authorities.

Recent Economic Developments

Real Growth

The Botswana economy grew by 4.2 percent in 2012, down from 6.1 percent in 2011, as mining output continued to decline, mainly reflecting a slack in the global demand for diamonds, the country's major export commodity. According to the latest GDP data, the domestic economy grew by 3.2 percent (unseasonalized) in the first quarter of 2013, reflecting another contraction in mining output, after the sector posted a substantial growth in the previous quarter. Overall, growth in the first half of 2013 remained subdued, and both staff and authorities expect the economy to grow by about 4 percent during the year. However, this is subject to continued resilience of the non-mineral sector which has been driving growth in recent years. Furthermore, additional ventures in mining, particularly in the coal and copper industries are expected to complement performance of the non-mineral sector in spurring growth in the remainder of 2013.

However, the prognosis also points to downside risks, predicated on the continued fragilities that hamper the pace of economic recovery in the global markets, hence the demand for Botswana's mineral exports. The latter is among the largest single sectoral contributors to aggregate output hence, sets the tone for the country's economic growth, making the economy vulnerable to external pressures. This prompted the Minister of Finance, in the

2013 Budget Speech, to advocate for the development of the potential of the non-mining sector to counter uncertainties surrounding performance in mining.

Inflation

Domestic inflation averaged 7.5 percent for the whole of 2012, and this average was maintained from January 2013 to April 2013. However, annual inflation dropped to 6.1 percent in May, 5.8 percent in June and 5.7 percent in July, and thus falling within the Bank of Botswana's (BoB) inflation objective range of 3-6 percent. This is in line with predictions made during the launch of the 2013 Monetary Policy Statement earlier in the year. The reason for the decline in inflation was the dissipation of inflationary pressures arising from an increase in administered prices during the first half of 2012. A generally subdued increase in prices of most categories of goods and services during the period, also contributed to the declining inflation. After accounting for all the upside and downside risks, the Mid Term Review of the 2013 Monetary Policy Statement anticipates the sustenance of inflation within the objective range of 3-6 percent for the rest of the year.

Fiscal Policy

The 2013 National Budget Speech reiterated government's commitment to fiscal consolidation and returning the budget balance to a surplus. The same sentiment was repeated in the mid-term review of the National Development Plan 10, which aims for surpluses throughout the remaining years of the Plan period ending in 2015/16. Already, the revised budget estimates for 2012/13 recorded a modest surplus, while the preliminary budget for 2013/14 also predicts a small surplus, and this is expected to improve in 2014/15 and 2015/16.

To help achieve the envisaged balanced budgets, my authorities recognize that as public expenditure cuts continue, there is a need to return economic growth to pre-global crises levels through improvements in productivity and competitiveness to raise additional revenues. Doing so would also minimize negative effects of austerity measures on the nation. Furthermore, additional revenue would allow fiscal policy to continue stimulating the economy when the need arises, and thus pursue a *'growth friendly'* fiscal consolidation strategy referred to by staff in their report.

My authorities are also committed to rationalizing and prioritizing expenditure to high return and self-liquidating projects. The resultant efficient expenditure would pave a way for a leaner public sector, and enable government to facilitate a conducive environment for the private sector to ultimately play a paramount role in driving the economy. In addition, through privatization and divestiture of state owned enterprises and outsourcing of non-core duties, direct role of government in economic activity will be reduced as private sector participation improves.

Monetary Policy and Exchange Rates

The medium term monetary policy objective of the BoB is to achieve price stability, by maintaining an inflation level that falls within the range of 3-6 percent, which is supportive of a sustainable long run growth and development of the domestic economy. In pursuit of this

objective, BoB uses interest rates and open market operations to influence domestic demand conditions and, hence, the rate of price changes.

Throughout 2013, monetary policy has been used to invigorate the economy, as the continued public spending restraint implied limited ability of fiscal policy to pursue that role, as was the case during the pre financial crisis period. The prevalent international environment of slow growth in both demand and commodity prices, provided an opportune time for the Bank of Botswana to pursue an accommodative policy stance to support economic growth, whilst inflationary pressures remained benign. Similarly, domestic pressures on inflation were fairly weak, reflecting the slowdown in growth of both household income and government expenditure, and an economy operating below capacity. The developments, further allowed the BoB to inject a non-inflationary stimulus to the economy. Accordingly, BoB reduced the bank rate by 50 basis points in April from 9.5 percent to 9 percent, and again in June to 8.5 percent. A further 50 basis points reduction was effected in August bringing the policy rate to 8 percent, as the international and domestic conditions remained conducive for such a stimulus.

The Exchange Rate

The BoB policy objective range of 3-6 percent, which roughly matches inflation in trading partners, is also intended to support external competitiveness, through maintenance of a stable real effective exchange rate (REER), in the context of a crawling peg exchange rate regime adopted in 2005. For the first time the rate of crawl, which is -0.16 for 2013, and the composition of the Pula currency basket (55% South Africa Rand and 45% SDR), were published in the 2013 Budget Speech. Staff welcomed this as a positive development towards transparency in the country's exchange rate policy.

During the first half of 2013, the real effective exchange rate of the Pula appreciated by 0.1 percent.

Financial Sector Stability

As reflected in the staff report, the Botswana banking system remains profitable and well capitalized, with a relatively low incidence of non-performing loans (NPLs). Household credit, mainly unsecured debt, constitutes the largest share of total commercial bank lending. Credit to households increased sharply, by about 30 percent, between 2011 and 2012, following another high increase of almost 20 percent between 2010 and 2011. A high proportion of household debt is due to unsecured borrowing, at about 70 percent of total household credit.

Despite the high rise in unsecured household credit between 2011 and 2012, the NPLs ratio increased negligibly from 2.6 percent to 2.8 percent in the period. Therefore, staff and authorities agreed that the ballooning unsecured lending does not pose an immediate threat to financial sector stability. My authorities will continue to monitor the developments in the credit market and shall not hesitate to take requisite macroprudential policy measures, should the need arise.

Conclusion

The economy of Botswana has performed very well in the past decades, driven by diamond exports. The recent global crises have revealed vulnerabilities of the domestic economy, thus calling for an urgent diversification of the economy, reduction of government, empowering the private sector and nurturing alternative sources of government revenue through measures such as tax efficiency and effectiveness. A successful diversification strategy would also help to address persistent challenges of unemployment and lack of inclusive growth.