#### Crops, Conflict, and Climate Change

#### Erhan Artuc, Guido Porto & Bob Rijkers

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Agriculture is important for development

- In low income countries
  - ▶ > 30% of GDP
  - > 40% of employment
  - $\blacktriangleright~\approx$  35% of expenditure
- Low-income households
  - More likely to be farmers (or farm laborers)
  - Spend a higher share of their income on food
  - Are highly heterogeneous
    - \* different land and labor endowments
    - $\star\,$  varying production and consumption patterns

# Assessing distributional impacts of agricultural shocks requires

#### • A general equilibrium approach

- agricultural products are traded internationally
- Accounting for household heterogeneity
  - Factor endowment differences (land and labor)
  - Production variety (wheat or coffee)
  - Consumption variety (wheat, rice, or cassava)
- International trade linkages and household heterogeneity jointly determine the impact of shocks on inequality

## What do we do?

- Develop discrete choice general equilibrium trade model with households as central actors
  - ► As producers, households allocate land and labor to different plots
    - ★ can also work off-farm
    - $\star\,$  can adjust choices
  - Consume different goods
  - Yields income-percentile specific predictions of impact
- Model quantified with
  - Households surveys from 51 developing countries
  - USITC ITPD-E database for 98 countries
- We study the impact of
  - Export bans triggered by the war in Ukraine
  - Shocks to agricultural yields triggered by future climate change

- War-induced food inflation:  $2.06\% \downarrow$  in average income
- Climate change:  $9.72\% \downarrow$  in average income
- Poor households suffer considerably bigger and more variable losses
- Household heterogeneity and disaggregate data are of first order importance

## Model

# Model: Summary

- N countries indexed with n and H households indexed with h
- Households have different Cobb-Douglas preferences for consumption of crops and products
- Households have land and labor endowments, modeled as continua, with crop-specific Frechet-distributed productivity
  - Choose crops to produce on your land
  - Choose labor supply to sectors or crops

## Model: Additional components

- Manufacturing
  - Produced by a fixed factor and labor (no land)
  - Traded and consumed like crops
- Services
  - Produced by a fixed factor and labor (no land)
  - Not traded and but consumed locally
- Fertilizers
  - Produced by a fixed factor (no land or labor)
  - Traded but not consumed (only input)
- Fixed factors can be owned by households

## Model: Three price indices

• Price of goods

$$\boldsymbol{P_j^n} = \left[\sum_{m'} \vartheta_j^{n,m'} \left(\boldsymbol{p_j^{m'} \tau_j^{n,m'}}\right)^{1-\sigma}\right]^{\frac{1}{1-\sigma}}$$

• Price of labor (wage income)

$$\Phi_{L}^{n,h} = \left(\sum_{j \in \mathcal{S}} \left(w_{j}^{n} \mathcal{A}_{L,j}^{n,h}\right)^{\theta_{L}}\right)^{\frac{1}{\theta_{L}}}$$

• Rental rate of land (return on land)

$$\Phi_{\mathcal{T}}^{n,h} = \left(\sum_{j \in \mathcal{S}} \left(r_{j}^{n} \mathcal{A}_{\mathcal{T},j}^{n,h}\right)^{\theta_{\mathcal{T}}}\right)^{\frac{1}{\theta_{\mathcal{T}}}}$$

#### Model: Welfare

- Income from labor  $R_L^{n,h} = \Phi_L^{n,h} \overline{L}^{n,h}$
- Income from land and fixed factors  $R_T^{n,h} = \Phi_T^{n,h} \overline{T}^{n,h} + r_M^n \overline{M}^{n,h} + r_S^n \overline{S}^{n,h}$
- Household specific consumer price index

$$\mathcal{P}^{n,h}=\prod_{j}\left(\mathcal{P}_{j}^{n}\right)^{\alpha_{j}^{n,h}},$$

$$V^{n,h} = \frac{R_L^{n,h} + R_T^{n,h}}{P^{n,h}}$$

• Key channels: 
$$P^{n,h}$$
,  $\Phi_T^{n,h}$ ,  $\Phi_L^{n,h}$ 

Discussion: What did we achieve with the model?

• Deaton welfare (with some abuse of notation)

$$\widehat{V^{n,h}} = -\sum_{j} \widehat{p_{j}^{n}} \alpha_{j}^{n,h} + \sum_{j} \widehat{p_{j}^{n}} \kappa_{T,j}^{n,h} + \sum_{j} \widehat{w_{j}^{n}} \kappa_{L,j}^{n,h} + \widehat{r_{M}^{n}} \kappa_{M}^{n,h} + \widehat{r_{S}^{n}} \kappa_{S}^{n,h}$$

• Welfare herein

$$\widehat{V^{n,h}} = \frac{\widehat{\Phi_L^{n,h}} \kappa_L^{n,h} + \widehat{\Phi_T^{n,h}} \kappa_T^{n,h} + \widehat{r_M^n} \kappa_M^{n,h} + \widehat{r_S^n} \kappa_S^{n,h}}{\prod_j \left(\widehat{P_j^n}\right)^{\alpha_j^{n,h}}}$$

- Key similarity: detailed household heterogeneity
- Key difference: Use structural price indices instead of prices
  - Price indices embed prices plus other information: productivity dispersion, responses, GE effects, geography, factor endowments, etc.

## Data & Quantification

#### Data

• Land and labor income shares of household

- ► Household Impacts of Tariffs database (HIT) by World Bank
- ▶ 54 low- and middle-income countries & many crops
- Representative households put into 100 bins
- Import shares, including domestic absorption
  - ▶ Int. Trade and Prod. Database for Estimation (ITPD-E) by USITC
  - Detailed agriculture data (about 20 crops)
  - Additional 47 "central" economies
- Productivity of crops by country
  - Global Agro-Ecological Zones data (GAEZ) by FAO
  - Aggregated to county level
  - Productivity shocks under climate change

## Calibration

• Fréchet parameters estimated using GAEZ and HIT databases

- $\theta_T = 1.70$  with (1.22, 1.95)
- $\theta_L = 1.83$  with (1.49, 3.38)
- Trade elasticity
  - $1 \sigma = -4.0$  (from Simonovska and Waugh, 2014)
- Production function
  - $\beta_L = 0.55$ ,  $\beta_T = 0.22$ , and  $\beta_M = 0.23$  (from Sotelo, 2020)
- Utility function
  - $\alpha_j^{n,h}$  (shares taken directly from HIT database)

## War-induced Food Price Hikes

## Simulation I: War-induced food price hikes

- Export supply shock
  - ▶ Ukraine: No imports/exports any agri. products and fertilizers
  - Russia: Ban on exporting wheat, rice, corn, other cereals, sugar, other oilseeds, and fertilizers
- Sources: News (Reuters, WSJ, CNBC, Agri-Pulse, NPR, etc.), WB Trade Watch Newsletter, and others.
- Plug prohibitively high trade costs to simulate export bans

## Simulation I: Goodness of fit

Dependent variable	Observed price change									
Sample		All products	S	Selected products corn, wheat, rice, soya, sugar, and other cereals						
	(1)	No outliers (2)	Winsorized (3)	(4)	No outliers (5)	Winsorized (6)				
Predicted price change	$0.640^{***}$ (0.185)	$0.752^{**}$ (0.156)	0.885*** (0.203)	$0.687^{**}$ (0.231)	0.989** (0.234)	$0.952^{**}$ (0.241)				
Country FE	Yes	Yes	Yes	Yes	Yes	Yes				
R-squared	0.319	0.415	0.367	0.674	0.732	0.696				
Adj. R-squared	0.227	0.331	0.281	0.486	0.565	0.520				
Obs.	311	295	311	102	92	102				

## Simulation I: Preview of results

	$\Delta \mathbf{Welfare}$				$\Delta$ <b>Income</b>			$\Delta \mathbf{CPI}$	Exposure	
	Average	$\begin{array}{c} \text{Bottom} \\ 25\% \end{array}$	$\begin{array}{c} { m Top} \\ 25\% \end{array}$	Single HH.	Total	Labor	Land	HH.	Imports	
Panel A: All countries (pooled)										
Average	-2.06	-2.23	-1.81	-1.90	-0.10	-0.07	-0.18	2.02	5.42	
Pop w. average	-1.33	-1.54	-1.02	-1.12	0.36	0.29	0.45	1.72	4.30	
SD	2.12	2.41	1.91	2.05	1.63	1.23	2.26	1.25	5.35	
Minimum	-10.41	-11.79	-9.27	-9.92	-7.11	-5.11	-8.74	0.03	0.30	
Median	-1.38	-1.42	-1.33	-1.31	0.28	0.24	0.32	1.76	3.66	
Maximum	0.14	0.06	1.35	0.89	1.84	1.81	2.60	8.24	19.97	

## Simulation I: Density of income change (pooled)



## Simulation I: Density of income change (full)



## Simulation I: Initial income and losses



## Simulation I: Income rank and losses (average)



## Simulation I: Correlates of losses



## Simulation I: Correlates of losses (channels)



# Climate Change

## Simulation II: Climate change

- Climate change scenario used in Costinot et al. (2016) scenario
  - Reference in FOA GAEZ dataset: Hadley CM3 A1FI
  - Predictions for years from 2071 to 2100
  - ► Includes changes in temperature, precipitation, soil structure etc.
- Plug crop-specific productivity changes for each country

## Simulation II: Preview of results

	$\Delta \mathbf{Welfare}$					$\Delta \mathbf{Incom}$	$\Delta \mathbf{CPI}$	Exposure			
	Average	$\begin{array}{c} \text{Bottom} \\ 25\% \end{array}$	$\begin{array}{c} { m Top} \\ 25\% \end{array}$	Single HH.	Total	Labor	Land	HH.	Yield		
	Panel A: All countries (pooled)										
Average	-9.72	-11.60	-8.06	-8.64	-9.55	-8.24	-10.18	-0.05	-17.41		
Pop w. average	-13.06	-15.10	-10.95	-11.86	-11.62	-9.32	-15.62	1.79	-29.48		
SD	19.96	22.41	18.18	18.97	20.91	17.99	25.03	3.80	54.81		
Minimum	-62.70	-67.17	-62.00	-61.90	-66.54	-64.27	-67.96	-10.32	-63.43		
Median	-9.83	-10.69	-8.06	-8.82	-10.59	-9.24	-12.17	0.55	-37.81		
Maximum	48.41	46.49	53.64	51.70	44.18	36.73	68.29	8.46	259.88		

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## Simulation II: Density of income change (pooled)



## Simulation II: Density of income change (full)



## Simulation II: Initial income and losses





## Simulation II: Income rank and losses (average)



# Conclusions

## Conclusions

• Novel GE trade and agriculture model with

- Land and labor allocation choice
- Detailed household heterogeneity consumption and income
- Recent war-induced export bans
  - Inflation, especially of wheat and fertilizers
  - Significant heterogeneity within and across countries
  - Losses are more severe for the poor
- Climate change
  - Large welfare losses for 3 out of 4 households
  - Losses are more severe for the poor
  - Some regions benefit



Thank you

## Additional slides

## Simulation II: Income rank and losses (average)



#### Simulation II: Income channels dominate



## Simulation II: Productivity changes are a key driver



## Data: Sectors

- Sectors:
  - 1. Wheat, 2. Rice, 3. Corn, 4. Other cereals, 5. Soya,
  - 6. Other oilseeds, 7. Sugar, 8. Legumes, 9. Fruits and vegetables,
  - 10. Nuts, 11. Eggs, Meat and Dairy, 12. Confectionery and Cocoa,
  - 13. Oils and Fats, 14. Other staple food, 15. Beverages,
  - 16. Cotton, 17. Tobacco, 18. Spices/herbs, 19. Alcohol, 20. Fish,
  - 21. Manufacturing, 22. Services, and 23. Fertilizers.

## Data: Countries

- Main countries: Armenia, Azerbaijan, Bangladesh, Benin, Bhutan, Bolivia, Burkina Faso, Burundi, Cambodia, Cameroon, Central African Republic, Comoros, Cote d'Ivoire, Ecuador, Egypt, Ethiopia, Gambia, Georgia, Ghana, Guatemala, Guinea, Guinea-Bissau, Indonesia, Iraq, Jordan, Kenya, Kyrgyzstan, Liberia, Madagascar, Malawi, Mali, Mauritania, Moldova, Mongolia, Mozambique, Nepal, Nicaragua, Niger, Nigeria, Pakistan, Papua New, Guinea, Rwanda, Sierra Leone, South Africa, Sri Lanka, Tajikistan, Tanzania, Togo, Uganda, Uzbekistan, Vietnam, Yemen and Zambia.
- Central economies: Argentina, Australia, Brazil, Canada, Switzerland, Chile, China, Colombia, Germany, Denmark, India, Spain, Finland, Mexico, United Kingdom, South Korea, Peru, Russia, Saudi Arabia, United States and 27 other countries.

#### Estimation of main elasticities (Fréchet shape)

- GMM similar to Costinot, et al. (2016)
- Output as a function of elasticities (given the shares from data)

$$Y_j^n(\theta_T,\theta_L) = \overline{p}_j^n \overline{A}_j^n \left( \left(\overline{\pi}_{T,j}^n\right)^{\frac{\theta_T - 1}{\theta_T}} \right)^{\frac{\beta_T}{1 - \beta_F}} \left( \left(\overline{\pi}_{L,j}^n\right)^{\frac{\theta_L - 1}{\theta_L}} \right)^{\frac{\beta_L}{1 - \beta_F}}$$

• Objective function: match output shares

$$\{\theta_T^*, \theta_L^*\} = \arg\min_{\theta_T, \theta_L} \sum_n \sum_j \left[\overline{Y}_j^n - \frac{Y_j^n(\theta_T, \theta_L)}{\sum_k Y_k^n(\theta_T, \theta_L)}\right]^2$$

## Simulation A1: Conflict - only fertilizers

	$\Delta \mathbf{Welfare}$				4	$\Delta \mathbf{Income}$	e	$\Delta \mathbf{CPI}$	Exposure		
	Average	$\begin{array}{c} \text{Bottom} \\ 25\% \end{array}$	$\begin{array}{c} {\rm Top} \\ 25\% \end{array}$	Single HH.	Total	Labor	Land	HH.	Imports		
	Panel A: All countries (pooled)										
Average	-1.67	-1.77	-1.52	-1.57	-0.40	-0.31	-0.57	1.30	5.42		
Pop w. average	-1.24	-1.37	-1.02	-1.08	-0.01	-0.02	-0.02	1.25	4.30		
SD	1.61	1.74	1.55	1.60	1.57	1.17	2.19	0.37	5.35		
Minimum	-9.25	-10.18	-8.30	-8.94	-7.59	-5.43	-9.28	-0.13	0.30		
Median	-1.21	-1.26	-1.09	-1.16	0.11	0.10	0.13	1.28	3.66		
Maximum	0.05	0.13	0.15	0.13	1.02	0.90	1.26	2.08	19.97		

## Simulation A2: Conflict - only crops

	$\Delta \mathbf{W}$ elfare				$\Delta \mathbf{Income}$			$\Delta \mathbf{CPI}$	Exposure		
	Average	$\begin{array}{c} \text{Bottom} \\ 25\% \end{array}$	$\begin{array}{c} { m Top} \\ 25\% \end{array}$	Single HH.	Total	Labor	Land	HH.	Imports		
	Panel A: All countries (pooled)										
Average	-0.31	-0.37	-0.23	-0.26	0.45	0.36	0.58	0.77	5.42		
Pop w. average	-0.05	-0.11	0.03	0.00	0.46	0.38	0.59	0.52	4.30		
SD	0.88	1.12	0.67	0.78	0.48	0.41	0.68	1.11	5.35		
Minimum	-4.17	-5.06	-2.74	-3.47	-0.11	-0.11	-0.13	0.02	0.30		
Median	-0.10	-0.06	-0.09	-0.08	0.25	0.20	0.32	0.39	3.66		
Maximum	0.76	0.88	1.35	1.09	2.28	1.80	3.29	6.27	19.97		

## Simulation A3: Conflict - retaliation

	$\Delta \mathbf{Welfare}$				$\Delta$ Income			$\Delta \mathbf{CPI}$	Exposure		
	Average	$\begin{array}{c} \text{Bottom} \\ 25\% \end{array}$	$\begin{array}{c} { m Top} \ 25\% \end{array}$	Single HH.	Total	Labor	Land	HH.	Imports		
	Panel A: All countries (pooled)										
Average	-2.24	-2.43	-1.95	-2.05	0.23	0.18	0.22	2.55	5.42		
Pop w. average	-1.43	-1.68	-1.06	-1.18	0.67	0.53	0.85	2.13	4.30		
SD	2.30	2.66	2.03	2.20	1.90	1.48	2.67	1.68	5.35		
Minimum	-10.87	-12.56	-9.55	-10.25	-6.32	-4.56	-8.65	-0.60	0.30		
Median	-1.79	-1.61	-1.61	-1.60	0.49	0.35	0.51	2.36	3.66		
Maximum	0.99	0.98	1.77	1.08	4.21	3.88	7.26	10.04	19.97		

## Simulation A4: Climate change - limited adjustment

	$\Delta \mathbf{Welfare}$				$\Delta \mathbf{Income}$			$\Delta \mathbf{CPI}$	Exposure		
	Average	$\begin{array}{c} \text{Bottom} \\ 25\% \end{array}$	$\begin{array}{c} { m Top} \\ 25\% \end{array}$	Single HH.	Total	Labor	Land	HH.	Yield		
	Panel A: All countries (pooled)										
Average	-12.43	-14.45	-10.70	-11.41	-12.91	-11.71	-13.70	-0.94	-17.41		
Pop w. average	-14.43	-16.58	-12.25	-13.24	-13.59	-11.70	-16.93	1.05	-29.48		
SD	20.40	23.01	18.34	19.27	21.47	19.65	23.73	4.22	54.81		
Minimum	-72.98	-76.58	-72.52	-72.34	-76.52	-75.20	-77.46	-13.13	-63.43		
Median	-11.54	-11.98	-10.32	-10.99	-12.09	-11.18	-13.17	-0.19	-37.81		
Maximum	34.28	33.81	36.22	35.42	34.61	31.54	41.32	7.18	259.88		